WILMERHALE

December 15, 2009

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Submitted by IBFS

Ms. Marlene H. Dortch Secretary Federal Communications Commission 445 12th Street, S.W. Washington, DC 20554

Re: Ex Parte Notification, FCC File No. SAT-MOD-20080904-00165

Dear Ms. Dortch:

On behalf of Globalstar Licensee LLC ("Globalstar"), I am submitting the attached PowerPoint presentation which was provided to staff during the meeting described in Globalstar's December 10, 2009, *ex parte* notification in the above-referenced proceeding.

Should there be any questions concerning this matter, please contact the undersigned.

Sincerely yours,

/s/ Samir C. Jain

Samir C. Jain Counsel to Globalstar, Inc.

cc:

Gardner Foster Karl Kensinger

Attachment

Beijing





December 2009



Mobile and Fixed Voice and Data





Consumer

Focused











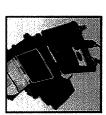


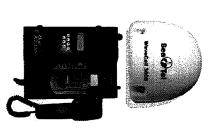


Commercial/Industrial

Business

Focused







SPOT Satellite Messenger: First Global Satellite Messenger



SPOT Satellite Messenger

- SPOT Satellite Messenger is a satellite locator device that sends GPS coordinates and selected messages to tell others of your location and status
- SPOT Satellite Messenger enables users to send messages to friends, family, co-workers or emergency responders, based on varying levels of need:



- **SOS (911):** Sends message to Emergency response centre
- Help: Request help from friends and family
- **OK:** Contacts can identify where you are and that you're OK
- Track Progress: Track your progress using Google Maps

Untapped Market Opportunity

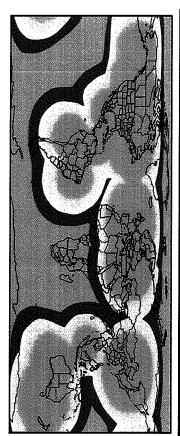
- SPOT Satellite Messenger is the first ever global satellite messenger for consumers
- Avid anglers, hikers, climbers, hunters, campers and boaters
- 50 million potential consumers in North America
- Targeted 2-3% market penetration over next few vears
- New products in development to expand consumer and business market potential
- SPOT Satellite Messenger overcomes limitations of GPS navigation systems and wireless networks
- 400 SPOT Satellite Messenger "Life Saves" have highlighted the product utility

SPOT Satellite Messenger Distribution in Place and Growing

- SPOT Satellite Messenger being sold in over 10,000 distribution points, including "Big Box" retailers
- Best Buy Canada, Amazon.com, Bass Pro, West Marine, REI, Cabela's, Joe's, Big 5, Boater's World, Gander Mountain, Eddie Bauer

Over 150,000 units ordered since product launch in Q4 2007

SPOT Satellite Messenger Coverage Footprint



SPOT Satellite Messenger coverage is broader than Duplex coverage

CONFIDENTIAL

SPOT Satellite Messenger: Making News and Saving Lives



Recent Recognition

2008 WSJ Technology Innovation Award Winner for Consumer Electronics
-The Wall Street Journal, September 30, 2008

"SPOTTM Satellite Messenger ... brings a little celestial high-tech to the common hiker"

- New York Times, January 24, 2008

SPOT Satellite Messenger Website





The Mike Brady Story



"SPOTTM saved my life. If my brother hadn't bought me SPOTTM to check-in with him before I left (for Alaska), I might not be here right now."

- Mike Brady

The Bertsch Story



"I can rest easily knowing that Brian [Natalie's husband] will have SPOT™ with him every time he snowmobiles because of the safety capabilities and peace of mind it gives me."

Natalie Bertsch



Overview of Satellite Constellation and Ground Network

Globalstar operates a constellation of low-earth-orbit (LEO) satellites

Constellation orbits at 1,414 km (~ 850 miles) while Geostationary (GEO) satellites orbit at approximately 22,240 miles

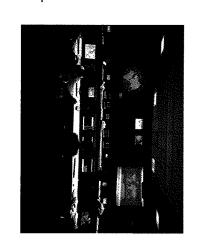
LEO is a global constellation of Low Earth Orbiting satellites, while each GEO satellite covers a specific region of the earth's surface at any given time

- Advantages to LEOs include:
- Virtually no latency
- Lower power requirements for handsets and data terminals
- Network and satellite redundancy

Globalstar's "Bent-Pipe" architecture provides communications through a network of 26 terrestrial gateways around the world

- out costs compared to mesh network configurations Architecture offers enhanced voice quality and substantially lower build-
- maintenance and upgrades and the ground stations, enabling faster and more cost-effective system "Brains" of the system are located in the control centers in California

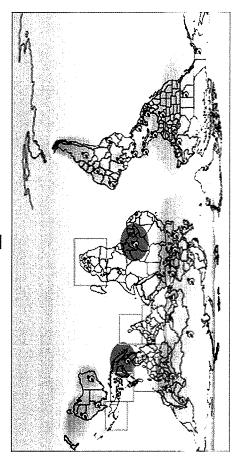




Globalstar Coverage — Global and Expanding Footprint



Voice & Duplex Data Coverage



- Primary Globalstar Service Area
- Extended Globalstar Service
 Area
- Anticipated Future Coverage Areas for Nigeria / Singapore ⁽¹⁾ Gateways.
 Outlines indicate areas under

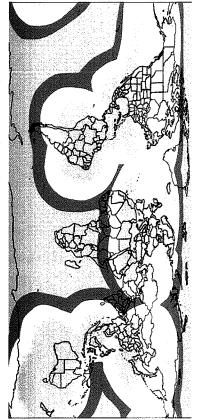
consideration.

Fringe Globalstar Service Area

Gateways

- 26 gateways located across the world (13 are owned by Globalstar and 13 by IGOs)
- New gateway in Nigeria opened in November 2009 for Simplex services

SPOTTM Coverage Map



99% or better probability of successfully sending a single message within 20 minutes.

Reduced or no coverage available within a 20 minute period.

96% to 99% probability of successfully sending a single message within 20 minutes.



No coverage in this area.

Estimated coverage area. Actual coverage may vary. Success rates are forecasts for a SPOT Satellite Messenger to successfully deliver a single message during a 20-minute period, based on network availability. Additionally, in everyday conditions it is normal for some messages to be blocked by the environment.

Note: Depictions of anticipated future coverage areas are conceptual estimates only. Actual geographic coverage areas may differ once future gateways are installed and become operational

(1) Currently, Singapore and Nigeria gateways provide simplex service only.



New Credit Facility and Equity Investments Closed June 30

- Total of US \$738 million of new financing to fund manufacture and Generation ground technology delivery of 48 satellites, first four launches and development of Second
- US \$586 million credit facility funded by bank syndicate and supported by credit insurance from Coface, the French credit export agency
- US \$60 million from Thermo Funding
- US \$46.8 million from Thermo Funding for debt service reserve account
- Raised US \$55 million in a registered direct equity offering (US \$10 million more than required by Coface facility)

Second Generation Satellite Constellation Overview



Overview

- First Generation constellation currently consists of 48 LEO satellites
- Second Generation constellation deployment (24 satellites) to begin mid-2010
- \diamondsuit New constellation life expectancy of 15-20 years and allows for additional functionalities including higher data $_{\cdot}$
- ❖ Second generation core network will have 32 satellites, which include 8 spare satellites from First Generation launched in 2007
- Second generation constellation will be registered through France although Globalstar remains a U.S. company

Investment

Contract signed with Thales Alenia Space to construct 24 LEO satellites and a deferred delivery schedule for satellites is €669 million) 24 additional satellites to extend the overall constellation lifespan (cost for assembly and delivery of 48

Two thirds of the way through development and construction, with satellite deliveries scheduled to start

Current products and services backward compatible with the Second Generation

- Arianespace launch services contract signed for \$216 million for the launch of 24 satellites
- Hughes Network Systems (\$100 million) and Ericsson Federal (\$23 million) designing ground segment and
- Selection of customer communications equipment manufacturer to be finalized in 2010

Second Generation Satellite Constellation and Ground Infrastructure



Comparison of Satellite Constellations

	First Generation	Second Generation
Satellite Life (years)	7.5	15
Cost per satellite (1)	~ \$20mm	~\$18mm
Data Speeds		
Uplink	9.6 kbps	256 kbps
Downlink	9.6 kbps	256 kbps
System Throughput	ı	+ 40% higher
Supporting Network	CDMA	IP-Based, WCDMA
Handset/ Devices	Dual-mode, ællular frequency	Quad-mode, multi- frequency
Supported Applications	Voiæ, Text	Voiœ, SMS, Push to Talk, Video

Comparison of Ground Infrastructures

Supported Voice, Text Applications	High Penetrating No Alert	Data SpeedsUplink9.6 kbpsDownlink9.6 kbps	Normalized Voice/ Data Capacity	Channel bandwidth 1.23 MHz	Extension of IS-95 Circuit switch voice and data Packet switched data Operates in 20 ms frames	First Generation Highlights
GPS, Voiœ, SMS, Push to Talk, Video and Voiœ Broad casting	Yes	256 kbps 256 kbps	\sim 40% higher than Gen 1	1.23 MHz	solution Extension of W-CDMA to satellite applications data VoIP w/ separate bearer channel a W-CDMA Packet data W-CDMA Packet data Operates in 40 ms frames of (4) 10 ms time slotes	Secon All II infrastr

⁽¹⁾ First Generation cost shown in current dollars, assuming 2% inflation rate.



Second Generation Modification and ATC Waiver

Constellation Modification

- Complex transition from Globalstar-1 to Globalstar-2
- Special temporary authority application for transition pending since July 2007
- * FCC actions necessary to support transition to Second Generation constellation

Ancillary Terrestrial Component



Open Range Overview

Together, Globalstar and Open Range will bring broadband service to unserved/underserved areas, consistent with the FCC's goals in formulating a national broadband plan

Open Range will offer integrated mobile satellite and terrestrial wireless WiMax services to over 500 rural American communities under the Company's ATC authority, initially covering 6 million people with an option to go up to 50 million

-Deployment will focus primarily on rural communities which currently average approximately 10,000 residents

RUS Funded

-Deployment: five markets as of Nov. 2009; 32 as of Apr. 2010; 129 as of July 2010

Target Markets Open Range Markets Open Range Funded

Open Range Capitalization

In January 09 Open Range announced it had secured a total of \$376 million in funding including \$100 million equity from One Equity Partners (OEP), the private equity arm of JPMorgan Chase & Co

Open Range has applied for stimulus funding for non-RUS markets

ATCIVIT ESHOTTE EXTENSION

- \diamondsuit ATC Authority Expires July 1, 2010 unless two-way MSS service meets the coverage requirements of section 25.149(b)(1)(iii) of the rules and there is at least one in-orbit spare
- ATC Authority Expires July 1, 2011 unless Globalstar is providing two-way MSS service to customers via a dual-mode MSS-ATC terminal
- Globalstar is requesting a 16-month extension based on force majeure events
- ❖ Globalstar and Open Range are doing exactly what they promised to do − provide wireless broadband service to rural America.