

a. Spacecraft RFP issued -- no RFP will be used to procure construction of the spacecraft.

b. Spacecraft contractor selected -- Hughes Aircraft Company has already been selected as the contractor.

c. Spacecraft contract executed -- appropriate authorizations executed within 30 days after grant of the construction permit from the FCC.

d. Launch services contract executed -- within twelve months after grant of authorization from the FCC.

e. Financing completed -- as set forth in Item J, HCG's parent, GM Hughes Electronics Corporation, already has sufficient current assets to fund the construction, launch and first-year operating costs of Galaxy VII(H).

3. Spacecraft Milestones

The dates by which the following goals are scheduled to be achieved are as follows:

a. Spacecraft construction begins -- upon grant of authorization from the FCC.

b. Spacecraft construction is expected to be completed within 30 months of commencement of construction and in no event later than 42 months.

c. Spacecraft launched -- approximately two months after completion of construction.

d. Spacecraft in service -- within sixty days after launch.

ITEM I. System Costs

The total estimated capital investment and operating costs for the Galaxy VII(H) satellite for a lifetime of 12 years is \$303 million, which includes the construction costs of the spacecraft, preoperating expenses, launch, launch vehicle services, launch insurance and projected costs for modifications to HCG's Operations Control Center in El Segundo and the Fillmore and Brooklyn TT&C earth stations, and operating expenses. The satellite costs are based on estimates from the manufacturer, Hughes Aircraft Company. The costs of the launch vehicle, insurance and other associated items are based on current industry practices. No funds will be needed for research and development.

There will be no satellite incentive payment for a successful launch. Business interruption insurance will not be needed because of back-up availability on other spacecraft. Operating costs include the costs associated with the Operations Control Center, TT&C, general and administrative costs, on-orbit insurance and marketing. Nominal annual inflation is included in the estimation of operating costs.

Overall system revenue projections for the satellite confirm that the system will generate sufficient revenues to recover all the operating costs and depreciation. These projections also reflect what is required to achieve a

rate of return appropriate for the risk that HCG faces, given the expected demand, market penetration and system capacity.

ITEM J. Financial Qualifications

Upon the proposed transfer of control of STLC, STLC will be a wholly owned subsidiary of HCG. HCG is in turn a wholly owned subsidiary of Hughes Communications, Inc., itself a wholly owned subsidiary of Hughes Aircraft Company ("HAC"), a large aerospace and electronics manufacturing company. HAC in turn is a wholly owned subsidiary of GM Hughes Electronics Corporation ("GMHE"). Attached as Exhibit J is the most current consolidated financial statement of GMHE.

ITEM K. Legal Qualifications

HCG has on file a current FCC Form 430. That form was attached as Attachment B to the application for consent to transfer control of Satellite Transponder Leasing Corporation, which was filed on July 21, 1989 (File No. 1838-DSS-TC-89, 1839-DSS-TC-89, 1840-DSS-TC-89).

STLC has on file an FCC Form 430. That form was filed on October 29, 1985.

ITEM L. Type of Operations

HCG and, assuming consummation of the transfer of control, STLC propose to both sell and lease the transponders on Galaxy VII(H) on a noncommon carrier basis pursuant to the Commission's decisions in Domestic Fixed-Satellite Transponder Sales, 90 F.C.C.2d 1238 (1982), and Martin

Marietta Communications Systems, 60 Rad. Reg. 2d (P&F) 779 (1986), based on specialized customer requirements. Accordingly, transponders will be sold outright with all incidents of ownership, such as use of an associated frequency, passing to the end user. In addition, other methods of conveyance (such as leasing) will be entertained where those methods better serve the user's needs. HCG and STLC will also retain the flexibility to convey transponders to affiliated or non-affiliated entities for common carrier or resale use. Thus, although common carrier services may be offered to the public using transponders on Galaxy VII(H) they will not be offered by the applicants, HCG and STLC.

ITEM M. Public Interest Considerations

The grant of this Application will serve the public interest in several respects. First, it will allow for continuity of Ku band service at the 91° orbital location. Currently, all transponder capacity on SBS-4 is committed. There is an established VSAT customer base on SBS-4 that relies upon the availability of Ku band satellite capacity at the currently authorized orbital position of that satellite. If an SBS-4 replacement is not authorized, scores of current customers will be required to repoint tens of thousands of earth station antennas to alternative satellites. Such repointing would be prohibitively expensive and would cause extensive disruption to the service provided to the customers of SBS-4.

Second, as explained more fully in Section C, above, the grant of this Application will allow HCG and STLC to capture certain efficiencies made possible by the use of a hybrid satellite at the 91° W.L. location and will allow HCG and STLC to use recently developed technology to provide better service to customers. The benefits of hybrid satellites can be achieved with full frequency reuse in both frequency bands and without any reduction from the power levels now standard on single-band satellites. In addition, Galaxy VII(H) will provide substantially greater bandwidth at significantly greater power than currently afforded by SBS-4. Moreover, Galaxy VII(H) will better enable HCG to meet the demands of satellite users for in-orbit back-up satellite capacity. As explained above, the launch of Galaxy VII(H) will free up Galaxy VI for possible use as a back-up to any of HCG's C band satellites.

Third, it will enable an experienced, reliable and financially sound operator of communications satellite systems to continue service at the 91° W.L. location. As noted earlier, HCG is committed to provide the necessary continuous uninterrupted service to STLC's current and future Ku band customers at that location. HCG, as the operator of the Galaxy and Westar satellite systems, is recognized as an industry leader in the provision of satellite services. HCG's excellent track record plus its solid financial footing are strong evidence that it will carry out the Commission's

policy of ensuring that satellite authorizations are used to provide service promptly and effectively.

Fourth, grant of this Application will provide the assurance necessary to justify substantial capital expenditures. The provision of satellite services involves not only one-time outlays for the satellite hardware itself but also includes the ongoing expenditures for ground support equipment and personnel necessary to continue to upgrade the quality of customer service. Approval of this replacement application will provide the public with the long-term assurance it needs to assure that satellite providers will be able to provide state-of-the-art, reliable satellite communication services and to compete effectively with other providers of domestic interexchange telecommunications services into the twenty-first century.

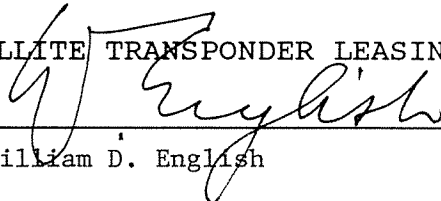
All of these factors demonstrate that grant of this Application will serve the public interest. Accordingly, HCG and STLC respectfully request that the Commission grant this Application as described above, contingent upon consummation of the transfer of control of STLC from IBM to HCG.

Respectfully submitted,

HUGHES COMMUNICATIONS GALAXY, INC.

By: \_\_\_\_\_  
Eddy W. Hartenstein  
Senior Vice President

SATELLITE TRANSPONDER LEASING CORP.

By:   
\_\_\_\_\_  
William D. English

February 14, 1990

CERTIFICATION AND SIGNATURE

HCG and STLC waive any claim to the use of any particular frequency or of the electromagnetic spectrum as against the regulatory power of the United States because of the previous use of the same, whether by license or otherwise, and request construction and launch and operating authority in accordance with this Application. All statements made in the attached exhibits are a material part hereof, and are incorporated herein as if set out in full in this Application.

Each of the undersigned certifies individually and on behalf of his respective company that the statements made in this Application are true, complete, and correct to the best of his knowledge and belief, and are made in good faith.

HUGHES COMMUNICATIONS GALAXY, INC.

By: 

Eddy W. Hartenstein  
Senior Vice President

SATELLITE TRANSPONDER LEASING CORP.

By: \_\_\_\_\_

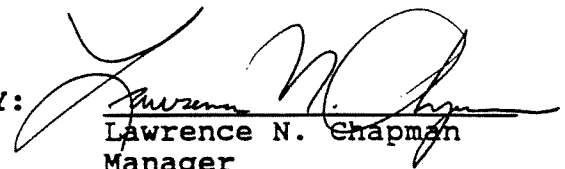
February 14, 1990



CERTIFICATION OF PERSON RESPONSIBLE  
FOR PREPARING ENGINEERING INFORMATION  
SUBMITTED IN THIS APPLICATION

I hereby certify that I am the technically qualified person responsible for preparation of the engineering information contained in this Application, that I am familiar with Part 25 of the Commission's Rules, that I have either prepared or reviewed the engineering information submitted in this Application, and that it is complete and accurate to the best of my knowledge.

BY:



Lawrence N. Chapman  
Manager  
Network Services  
Hughes Communications, Inc.

February 14, 1990

## APPENDIX E

### SATELLITE SERVICES

#### TECHNICAL CHARACTERISTICS AND LINK ANALYSES

This section presents the technical characteristics and associated link analyses for a representative sampling of services which Galaxy VII may be used to support. The link analyses demonstrate that Galaxy VII allows all of the potential services to achieve their respective performance objectives while maintaining sufficient link margin.

The following assumptions and models were used in the link analyses:

##### 1. Earth Station and Satellite Locations

In the sample link budgets, earth stations (uplink and downlink) are assumed to be located in New York City and the satellite is at an assumed position of 91° West Longitude.

##### 2. Rain Effects

For the Ku band services, performance for clear weather, uplink rain and downlink rain conditions were calculated. For C band services, only clear weather performance was calculated since rain attenuation is relatively insignificant at C band frequencies. Rain attenuation predictions were derived using the rain

model developed by R.K. Crane.\* The predicted rain attenuation levels are dependent upon many factors including signal frequency, earth station location, and required link availability. In conditions of downlink rain, the link is degraded both by link attenuation as well as by an increase in the noise temperature of the receiving earth station. Both these factors are included in the link analyses.

### **3. Cross-Polarization Interference**

The satellite antenna cross-polarization isolation is 33 dB or greater for both transmit and receive signals over the coverage regions. The earth station cross-polarization isolation values are assumed to be 35 dB for transmit and receive antennas larger than 1.2 meters and 30 dB for antennas smaller than 1.2 meters.

The link cross-polarization isolation value for channels of opposite polarization is calculated by power summing the earth station and satellite antenna polarization isolation values as modified by the depolarization effects of rainfall. The rainfall depolarization factors are a function of frequency, rain attenuation, incident wave polarization, and elevation angle. The values used in the link budgets were calculated using the procedure described in CCIR Report 722.

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\* Predictions of Attenuation by Rain, Robert K. Crane, IEE Trans. on Communication, Vol. COM-28, No. 9, September 1980, pp. 1717-1733.

In the link analyses, the cross-polarized interference signal is assumed to be identical to the desired signal. The resulting carrier-to-cross-polarized interference ratio is simply the composite link cross-polarization isolation value described above.

#### **4. Intermodulation Interference**

The values used for C/IM have been derived from a combination of laboratory measurements and computer simulations for those traffic modes in which several carriers are transmitted through a transponder.

#### **5. Adjacent Satellite Interference**

The model used for the calculation of potential interference into Galaxy VII from adjacent satellites assumes a "worst case" constellation of homogeneous satellites at two-degree spacing. Each satellite of the constellation is assumed to be co-polarized with Galaxy VII and to have an EIRP of 47 dBW. The adjacent satellites are assumed to be carrying FM-TV traffic uplinked from a 2.4 meter antenna. It is assumed that the adjacent satellite transponders are operated at saturation. For narrow-band digital SCPC carriers, the power spectral density of the TV interferor is assumed to be 72 db/HZ below an unmodulated carrier (with the narrow-band carriers located at least 3.5 MHz away from the interfering TV carrier).

A single-entry carrier-to-interference ratio (both on the uplink and on the downlink) is calculated for one of the closest adjacent satellites. All earth station antennas are assumed to comply with the current FCC sidelobe envelope requirement of " $29 - 25 \log (\theta)$ " for off-axis performance. The single-entry carrier-to-interference ratio value is decreased by 4 dB to account for the interference contributions of all other adjacent satellites.

These above assumptions, when compounded, result in a conservative estimate of adjacent satellite interference.

Table A.1.a

C-band FM-audio (wideband)Signal Characteristics

Modulation	FM-audio
Audio bandwidth	15 kHz
Noise bandwidth	150 kHz

Transponder Characteristics

Frequency	C-band
Bandwidth	36 MHz
Single carrier saturated EIRP	37.0 dBW
G/T	-1.0 dB/K
Input Backoff (Output Backoff)	10 dB (5.03 dB)

Transmit Earth Station

Antenna Diameter	6.0m
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Receive Earth Station

Antenna Diameter	3.5m
LNA Noise Temperature	100K

Performance Objectives

C/N	13 dB
-----	-------

Table A.2.a

C-band FM-TV, cable qualitySignal Characteristics

Modulation	FM-TV
Signals per transponder	1
Video bandwidth	4.2 MHz
Peak FM deviation	10.75 MHz
Pre emphasis and weighting	12.80 dB

Transponder Characteristics

Frequency	C-band
Bandwidth	36 MHz
Single carrier saturated EIRP	37.0 dBW
G/T	-1.0 dB/K
Input Backoff (Output Backoff)	0.0 dB (0.0 dB)

Transmit Earth Station

Antenna Diameter	6.0m
------------------	------

Receive Earth Station

Antenna Diameter	3.5m
LNA Noise Temperature	250K
Threshold C/N	8.5 dB
Pre detection bandwidth	30 MHz

Performance Objectives

End-to-end availability	99.5%
S/N (minimum under faded conditions)	47 dB

Table A.1.b Link Budget for C-band FM-audio

LINK PERFORMANCE		Cl Sky	Up Fade	Dn Fade	Unit
UPLINK BUDGET	Satellite SFD	-86.0	-86.0	-86.0	dBW/m <sup>2</sup>
	Agg Input B.O.	10.0	10.0	10.0	dB
	Input Backoff/Crr	21.4	21.6	21.4	dB
	Crr Flux Density	-107.4	-107.6	-107.4	dBW/m <sup>2</sup>
	Gain of a Sq meter	37.3	37.3	37.3	dBi
	Uplink Path Losses	200.2	200.4	200.2	dB
	Carrier Up EIRP	55.5	55.5	55.5	dBW
	Satellite G/T	-1.0	-1.0	-1.0	dB/K
C/N Uplink		31.2	31.0	31.2	dB
DOWNLINK BUDGET	Saturation EIRP	37.0	37.0	37.0	dBW
	Agg Output B.O.	5.0	5.0	5.0	dB
	Output Backoff/Crr	16.4	16.6	16.4	dB
	Carrier Dn EIRP	20.6	20.4	20.6	dBW
	Dnlink Path Losses	196.0	196.0	196.1	dB
	Rx Pointing Losses	0.0	0.0	0.0	dB
	Cl Sky B/S G/T	19.5	19.5	19.5	dB/K
	Degradation in G/T	0.0	0.0	0.1	dB
C/N Downlink		20.9	20.7	20.8	dB
COMPOSITE LINK	C/N Uplink	31.2	31.0	31.2	dB
	C/N Downlink	20.9	20.7	20.8	dB
	C/I Intermod (S/C)	30.5	30.3	30.5	dB
	C/I Uplink Adj Sat	28.9	28.7	28.9	dB
	C/I Dnlink Adj Sat	14.8	14.6	14.8	dB
	C/I Xpol	24.0	23.9	24.0	dB
	C/I Intermod (B/S)	99.0	99.0	99.0	dB
	C/(Nu,d)	20.5	20.3	20.4	dB
C/(Nu,d,ims/c)	20.1	19.9	20.0	dB	
C/(Nu,d,in,i) Total	13.2	13.0	13.2	dB	
Minimum Req'd C/N	13.0	13.0	13.0	dB	
LINK MARGIN		0.2	0.0	0.2	dB



Table A.2.b Link Budget for C-band FM-TV

LINK PERFORMANCE		Cl Sky	Up Fade	Dn Fade	Unit
UPLINK BUDGET	Satellite SFD	-87.0	-87.0	-87.0	dBW/m <sup>2</sup>
	Agg Input B.O.	0.0	0.2	0.0	dB
	Input Backoff/Crr	0.0	0.2	0.0	dB
	Crr Flux Density	-87.0	-87.2	-87.0	dBW/m <sup>2</sup>
	Gain of a Sq meter	37.3	37.3	37.3	dB
	Uplink Path Losses	200.2	200.4	200.2	dB
	Carrier Up BIRP	75.9	75.9	75.9	dBW
	Satellite G/T	-1.0	-1.0	-1.0	dB/K
C/N Uplink		28.6	28.4	28.6	dB
DOWNLINK BUDGET	Saturation BIRP	37.0	37.0	37.0	dBW
	Agg Output B.O.	0.00	0.08	0.00	dB
	Output Backoff/Crr	0.0	0.3	0.0	dB
	Carrier Dn BIRP	37.0	36.7	37.0	dBW
	Dnlink Path Losses	196.0	196.0	196.1	dB
	Rx Pointing Losses	0.0	0.0	0.0	dB
	Cl Sky B/S G/T	16.1	16.1	16.1	dB/K
	Degradation in G/T	0.0	0.0	0.0	dB
C/N Downlink		10.9	10.6	10.8	dB
COMPOSITE LINK	C/N Uplink	28.6	28.4	28.6	dB
	C/N Downlink	10.9	10.6	10.8	dB
	C/I Intermod (S/C)	99.0	99.0	99.0	dB
	C/I Uplink Adj Sat	35.8	35.6	35.8	dB
	C/I Dnlink Adj Sat	26.9	26.7	26.9	dB
	C/I Xpol	24.0	23.9	24.0	dB
	C/I Intermod (B/S)	99.0	99.0	99.0	dB
	C/(Nu,d)	10.8	10.5	10.7	dB
C/(Nu,d,ins/c)	10.8	10.5	10.7	dB	
C/(Nu,d,in,i)Total	10.5	10.2	10.4	dB	
Minimum Req'd C/N	8.5	8.5	8.5	dB	
LINK MARGIN		2.0	1.7	1.9	dB
Video S/N (w/o Interference)		48.1	47.8	48.0	dB
Video S/N (with Interference)		47.8	47.5	47.7	dB

Table A.3.a

Ku-band FM-TV, Single Carrier per TransponderSignal Characteristics

Modulation	FM-TV
Signals per transponder	1
Video bandwidth	4.2 MHz
Peak FM deviation	9.75 MHz
Pre emphasis and weighting	12.8 dB

Transponder Characteristics

Frequency	Ku-band
Bandwidth	27 MHz
Single carrier saturated EIRP	46.5 dBW
G/T	1.0 dB/K
Input Backoff (Output Backoff)	0.0 dB (0.0 dB)

Transmit Earth Station

Antenna Diameter	6.1m
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Receive Earth Station

Antenna Diameter	1.2m
LNA Noise Temperature	250K
Threshold C/N	8.0 dB
Pre detection bandwidth	24 MHz

Performance Objectives

End-to-end availability	99.5%
S/N (minimum under faded conditions)	44.5 dB

Table A.3.b Link Budget for Ku-band FM-TV, Single Carrier per Transpond

LINK PERFORMANCE		Cl Sky	Up Fade	Dn Fade	Unit
UPLINK BUDGET	Satellite SFD	-82.0	-82.0	-82.0	dBW/m <sup>2</sup>
	Agg Input B.O.	0.0	0.4	0.0	dB
	Input Backoff/Crr	0.0	0.4	0.0	dB
	Crr Flux Density	-82.0	-82.4	-82.0	dBW/m <sup>2</sup>
	Gain of a Sq meter	44.5	44.5	44.5	dBi
	Uplink Path Losses	207.4	209.8	207.4	dB
	Carrier Up BIRP	80.9	82.9	80.9	dBW
	Satellite G/T	1.0	1.0	1.0	dB/K
C/N Uplink		29.3	28.9	29.3	dB
DOWNLINK BUDGET	Saturation BIRP	46.5	46.5	46.5	dBW
	Agg Output B.O.	0.00	0.07	0.00	dB
	Output Backoff/Crr	0.0	0.4	0.0	dB
	Carrier Dn BIRP	46.5	46.1	46.5	dBW
	Dnlink Path Losses	205.8	205.8	207.4	dB
	Rx Pointing Losses	0.0	0.0	0.0	dB
	Cl Sky E/S G/T	16.6	16.6	16.6	dB/K
	Degradation in G/T	0.0	0.0	1.2	dB
C/N Downlink		12.0	11.6	9.3	dB
COMPOSITE LINK	C/N Uplink	29.3	28.9	29.3	dB
	C/N Downlink	12.0	11.6	9.3	dB
	C/I Intermod (S/C)	99.0	99.0	99.0	dB
	C/I Uplink Adj Sat	24.6	24.3	24.6	dB
	C/I Dnlink Adj Sat	16.8	16.5	16.8	dB
	C/I Xpol	20.9	20.4	20.6	dB
	C/I Intermod (E/S)	60.0	60.0	60.0	dB
	C/(Nu,d)	12.0	11.5	9.3	dB
C/(Nu,d,ins/c)	12.0	11.5	9.3	dB	
C/(Nu,d,im,i)Total	10.2	9.8	8.2	dB	
Minimum Req'd C/N	8.0	8.0	8.0	dB	
LINK MARGIN		2.2	1.8	0.2	dB
Video S/N (w/o Interference)		47.5	47.0	44.8	dB
Video S/N (with Interference)		45.7	45.3	43.7	dB

Table A.4.a

Ku-band FM-TV, Two Carrier per TransponderSignal Characteristics

Modulation	FM-TV
Signals per transponder	2
Video bandwidth	4.2 MHz
Peak FM deviation	9.3 MHz
Pre emphasis and weighting	12.8 dB

Transponder Characteristics

Frequency	Ku-band
Bandwidth	54 MHz
Single carrier saturated EIRP	46.5 dBW
G/T	1.0 dB/K
Input Backoff (Output Backoff)	5.8 dB (1.5 dB)

Transmit Earth Station

Antenna Diameter	6.1m
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Receive Earth Station

Antenna Diameter	2.4m
LNA Noise Temperature	250K
Threshold C/N	8.0 dB
Pre detection bandwidth	24 MHz

Performance Objectives

End-to-end availability	99.5%
S/N (minimum under faded conditions)	44.2 dB

Table A.4.b Link Budget for Ku-band FM-TV, Two Carrier per Transponder

LINK PERFORMANCE		Cl Sky	Up Fade	Dn Fade	Unit
UPLINK BUDGET	Satellite SFD	-82.0	-82.0	-82.0	dBW/m <sup>2</sup>
	Agg Input B.O.	5.8	6.2	5.8	dB
	Input Backoff/Crr	8.8	9.2	8.8	dB
	Crr Flux Density	-90.8	-91.2	-90.8	dBW/m <sup>2</sup>
	Gain of a Sq meter	44.5	44.5	44.5	dB
	Uplink Path Losses	207.4	209.8	207.4	dB
	Carrier Up EIRP	72.1	74.1	72.1	dBW
	Satellite G/T	1.0	1.0	1.0	dB/K
C/N Uplink		20.5	20.1	20.5	dB
DOWNLINK BUDGET	Saturation EIRP	46.5	46.5	46.5	dBW
	Agg Output B.O.	1.50	1.69	1.50	dB
	Output Backoff/Crr	4.5	5.0	4.5	dB
	Carrier Dn EIRP	42.0	41.5	42.0	dBW
	Dnlink Path Losses	205.8	205.8	207.4	dB
	Rx Pointing Losses	0.1	0.1	0.1	dB
	Cl Sky B/S G/T	22.6	22.6	22.6	dB/K
	Degradation in G/T	0.0	0.0	1.2	dB
C/N Downlink		13.5	12.9	10.7	dB
COMPOSITE LINK	C/N Uplink	20.5	20.1	20.5	dB
	C/N Downlink	13.5	12.9	10.7	dB
	C/I Intermod (S/C)	99.0	99.0	99.0	dB
	C/I Uplink Adj Sat	21.6	21.3	21.6	dB
	C/I Dnlink Adj Sat	18.3	18.0	18.3	dB
	C/I Xpol	23.1	22.3	22.6	dB
	C/I Intermod (B/S)	60.0	60.0	60.0	dB
	C/(Nu,d)	12.7	12.2	10.3	dB
C/(Nu,d,ins/c)	12.7	12.2	10.3	dB	
C/(Nu,d,in,i) Total	10.9	10.5	9.2	dB	
Minimum Req'd C/N	8.0	8.0	8.0	dB	
LINK MARGIN		2.9	2.5	1.2	dB
Video S/N (w/o Interference)		47.7	47.2	45.4	dB
Video S/N (with Interference)		46.0	45.5	44.2	dB

Table A.5.a

Ku-band Digital SCPC (512 kbps outroute)Signal Characteristics

Signal description	digital SCPC (outroute)
Information rate	512 kbps
Coding rate	1/2
Modulation	BPSK
Carrier spacing	1600 kHz

Transponder Characteristics

Frequency	Ku-band
Bandwidth	27 MHz
Single carrier saturated EIRP	46.5 dBW
G/T	1.0 dB/K
Input Backoff (Output Backoff)	9.7 dB (4.0 dB)

Transmit Earth Station

Antenna Diameter	6.1m
Uplink Power Control	yes

Receive Earth Station

Antenna Diameter	1.8m
LNA Noise Temperature	250K
Minimum Required $C_b/N_0$	6.5 dB

Performance Objectives

End-to-end availability	99.7%
Bit Error Rate	$1 \times 10^{-7}$

Table A.5.b Link Budget for Ku-band Digital SCPC (512 kbps outroute)

LINK PERFORMANCE		Cl Sky	Up Fade	Dn Fade	Unit
UPLINK BUDGET	Satellite SFD	-88.4	-88.4	-88.4	dBW/m <sup>2</sup>
	Agg Input B.O.	9.7	9.7	9.7	dB
	Input Backoff/Crr	22.7	22.7	22.7	dB
	Crr Flux Density	-111.1	-111.1	-111.1	dBW/m <sup>2</sup>
	Gain of a Sq meter	44.5	44.5	44.5	dBi
	Uplink Path Losses	207.3	210.9	207.3	dB
	Carrier Up BIRP	51.7	55.3	51.7	dBW
	Satellite G/T	1.4	1.4	1.4	dB/K
C/N Uplink		13.5	13.5	13.5	dB
DOWNLINK BUDGET	Saturation BIRP	43.2	43.2	43.2	dBW
	Agg Output B.O.	4.0	4.0	4.0	dB
	Output Backoff/Crr	17.0	17.0	17.0	dB
	Carrier Dn BIRP	26.2	26.2	26.2	dBW
	Dnlink Path Losses	205.5	205.5	208.6	dB
	Rx Pointing Losses	0.1	0.1	0.1	dB
	Cl Sky B/S G/T	19.9	19.9	19.9	dB/K
	Degradation in G/T	0.0	0.0	1.7	dB
C/N Downlink		8.3	8.3	3.4	dB
COMPOSITE LINK	C/N Uplink	13.5	13.5	13.5	dB
	C/N Downlink	8.3	8.3	3.4	dB
	C/I Intermod (S/C)	20.1	20.1	20.1	dB
	C/I Uplink Adj Sat	19.7	19.7	19.7	dB
	C/I Dnlink Adj Sat	19.0	19.0	19.0	dB
	C/I Xpol	99.0	99.0	99.0	dB
	C/I Intermod (B/S)	24.2	17.0	24.2	dB
	C/(Nu,d)	7.1	7.1	3.0	dB
C/(Nu,d,ims/c)	6.9	6.9	2.9	dB	
C/(Nu,d,im,i)Total	6.4	6.1	2.7	dB	
Minimum Req'd C/N	2.7	2.7	2.7	dB	
LINK MARGIN		3.7	3.4	-0.0	dB

Table A.6.a

Ku-band Digital SCPC (128 kbps inroute)Signal Characteristics

Signal description	digital SCPC
Information rate	128 kbps
Coding rate	1/2
Modulation	BPSK
Carrier spacing	400 kHz

Transponder Characteristics

Frequency	Ku-band
Bandwidth	27 MHz
Single carrier saturated EIRP	46.5 dBW
G/T	1.0 dB/K
Input Backoff (Output Backoff)	9.7 dB (4.0 dB)

Transmit Earth Station

Antenna Diameter	1.8m
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Receive Earth Station

Antenna Diameter	6.1m
LNA Noise Temperature	250K
Minimum Required $E_b/N_0$	6.5 dB

Performance Objectives

End-to-end availability	99.5%
Bit error rate	$1 \times 10^{-7}$



Table A.6.b Link Budget for Ku-band Digital SCPC (128 kbps inroute)

LINK PERFORMANCE		Cl Sky	Up Fade	Dn Fade	Unit
UPLINK BUDGET	Satellite SFD	-87.0	-87.0	-87.0	dBW/m <sup>2</sup>
	Agg Input B.O.	9.7	9.7	9.7	dB
	Input Backoff/Crr	32.4	37.0	32.4	dB
	Crr Flux Density	-119.4	-124.0	-119.4	dBW/m <sup>2</sup>
	Gain of a Sq meter	44.5	44.5	44.5	dBi
	Uplink Path Losses	207.1	211.7	207.1	dB
	Carrier Up EIRP	43.2	43.2	43.2	dBW
	Satellite G/T	0.0	0.0	0.0	dB/K
	C/N Uplink	9.8	5.2	9.8	dB
	DOWNLINK BUDGET	Saturation EIRP	42.8	42.8	42.8
Agg Output B.O.		4.0	4.0	4.0	dB
Output Backoff/Crr		26.7	31.3	26.7	dB
Carrier Dn EIRP		16.1	11.5	16.1	dBW
Dnlink Path Losses		205.7	205.7	208.1	dB
Rx Pointing Losses		0.7	0.7	0.7	dB
Cl Sky B/S G/T		30.9	30.9	30.9	dB/K
Degradation in G/T		0.0	0.0	1.7	dB
C/N Downlink	14.3	9.7	10.2	dB	
COMPOSITE LINK	C/N Uplink	9.8	5.2	9.8	dB
	C/N Downlink	14.3	9.7	10.2	dB
	C/I Intermod (S/C)	16.4	11.8	16.4	dB
	C/I Uplink Adj Sat	17.2	12.5	17.2	dB
	C/I Dnlink Adj Sat	25.3	20.7	25.3	dB
	C/I Xpol	99.0	99.0	99.0	dB
	C/I Intermod (B/S)	99.0	99.0	99.0	dB
	C/(Nu,d)	8.5	3.9	7.0	dB
C/(Nu,d,ims/c)	7.9	3.2	6.5	dB	
C/(Nu,d,im,i)Total	7.3	2.7	6.1	dB	
Minimum Req'd C/N	2.7	2.7	2.7	dB	
LINK MARGIN	4.6	-0.0	3.4	dB	

Table A.7.a

Ku-band Digital SCPC (56 kbps Gemini)Signal Characteristics

Signal description	digital SCPC (Gemini)
Information rate	56 kbps
Coding rate	1/2
Modulation	QPSK
Carrier spacing	100 kHz

Transponder Characteristics

Frequency	Ku-band
Bandwidth	27 MHz
Single carrier saturated EIRP	46.5 dBW
G/T	1.0 dB/K
Input Backoff (Output Backoff)	9.7 dB (4.0 dB)

Transmit Earth Station

Antenna Diameter	2.4m
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Receive Earth Station

Antenna Diameter	2.4m
LNA Noise Temperature	250K
Minimum Required $E_b/N_0$	6.5 dB

Performance Objectives

Availability (each direction)	99.5%
Bit error rate	$1 \times 10^{-7}$

Table A.7.b Link Budget for Ku-band Digital SCPC (56 kpbs Gemini Terminals)

LINK PERFORMANCE		Cl Sky	Up Fade	Dn Fade	Unit
UPLINK BUDGET	Satellite SPD	-85.0	-85.0	-85.0	dBW/m <sup>2</sup>
	Agg Input B.O.	9.7	9.7	9.7	dB
	Input Backoff/Crr	37.5	37.9	37.5	dB
	Crr Flux Density	-122.5	-122.9	-122.5	dBW/m <sup>2</sup>
	Gain of a Sq meter	44.5	44.5	44.5	dB <sub>i</sub>
	Uplink Path Losses	207.4	207.9	207.4	dB
	Carrier Up EIRP	40.4	40.4	40.4	dBW
	Satellite G/T	1.0	1.0	1.0	dB/K
C/N Uplink		14.3	13.9	14.3	dB
DOWNLINK BUDGET	Saturation EIRP	46.5	46.5	46.5	dBW
	Agg Output B.O.	4.0	4.0	4.0	dB
	Output Backoff/Crr	31.8	32.2	31.8	dB
	Carrier Dn EIRP	14.7	14.3	14.7	dBW
	Dnlink Path Losses	205.8	205.8	206.4	dB
	Rx Pointing Losses	0.1	0.1	0.1	dB
	Cl Sky R/S G/T	22.8	22.8	22.8	dB/K
	Degradation in G/T	0.0	0.0	0.5	dB
C/N Downlink		11.9	11.5	10.9	dB
COMPOSITE LINK	C/N Uplink	14.3	13.9	14.3	dB
	C/N Downlink	11.9	11.5	10.9	dB
	C/I Internod (S/C)	15.9	15.5	15.9	dB
	C/I Uplink Adj Sat	18.0	17.5	18.0	dB
	C/I Dnlink Adj Sat	19.6	19.1	19.6	dB
	C/I Xpol	22.3	22.3	22.3	dB
	C/I Internod (R/S)	60.0	60.0	60.0	dB
	C/(Nu,d)	9.9	9.5	9.2	dB
C/(Nu,d,ias/c)	9.0	8.5	8.4	dB	
C/(Nu,d,ia,i)Total	8.0	7.5	7.5	dB	
Minimum Req'd C/N	7.5	7.5	7.5	dB	
LINK MARGIN		0.5	0.0	-0.0	dB

Table A.8.a

Ku-band FM-audioSignal Characteristics

Modulation	FM-audio
Audio bandwidth	7.5 KHz
Noise bandwidth	40 KHz

Transponder Characteristics

Frequency	Ku-band
Bandwidth	27 MHz
Single carrier saturated EIRP	46.5 dBW
G/T	1.0 dB/K
Input Backoff (Output Backoff)	9.7 dB (4.0 dB)

Transmit Earth Station

Antenna Diameter	2.4m
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Receive Earth Station

Antenna Diameter	6.0m
LNA Noise Temperature	250K

Performance Objectives

C/N	13 dB
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Table A.8.b Link Budget for Ku-band FM-audio

LINK PERFORMANCE		Cl Sky	Up Fade	Dn fade	Unit
UPLINK BUDGET	Satellite SFD	-85.0	-85.0	-85.0	dBW/m <sup>2</sup>
	Agg Input B.O.	9.7	9.7	9.7	dB
	Input Backoff/Crr	34.4	36.7	34.4	dB
	Crr Flux Density	-119.4	-121.7	-119.4	dBW/m <sup>2</sup>
	Gain of a Sq meter	44.5	44.5	44.5	dBi
	Uplink Path Losses	207.4	209.8	207.4	dB
	Carrier Up BIRP	43.5	43.5	43.5	dBW
	Satellite G/T	1.0	1.0	1.0	dB/K
C/N Uplink		19.7	17.3	19.7	dB
DOWNLINK BUDGET	Saturation BIRP	46.5	46.5	46.5	dBW
	Agg Output B.O.	4.0	4.0	4.0	dB
	Output Backoff/Crr	28.7	31.0	28.7	dB
	Carrier Dn BIRP	17.8	15.5	17.8	dBW
	Dnlink Path Losses	205.8	205.8	207.4	dB
	Ex Pointing Losses	0.7	0.7	0.7	dB
	Cl Sky E/S G/T	33.6	33.6	33.6	dB/K
	Degradation in G/T	0.0	0.0	2.2	dB
C/N Downlink		27.5	25.1	23.8	dB
COMPOSITE LINK	C/N Uplink	19.7	17.3	19.7	dB
	C/N Downlink	27.5	25.1	23.8	dB
	C/I Intermod (S/C)	21.3	18.9	21.3	dB
	C/I Uplink Adj Sat	22.7	20.3	22.7	dB
	C/I Dnlink Adj Sat	32.3	29.9	32.3	dB
	C/I Xpol	23.1	22.4	22.5	dB
	C/I Intermod (E/S)	60.0	60.0	60.0	dB
	C/(Nu,d)	19.0	16.7	18.2	dB
C/(iNu,d,ims/c)	17.0	14.6	16.5	dB	
C/(Nu,d,im,i)Total	15.1	13.0	14.7	dB	
Minimum Regd C/N	13.0	13.0	13.0	dB	
LINK MARGIN		2.1	-0.0	1.7	dB

		CPAND P										TRANSPONDER										POL		EARTH STATION		--SATELLITE--				EARTH STATION	
T	RF	CODE	BOT	TOP	AVE.	PREMP	H			FREQUENCY		TRANSMITTER		RECEIVER		XMTR	RECEIVER														
CAR	COM-	P	Y	BAND-	NO.	RATE/	MOD.	MOD.	TALKER	NOISE	A	DATA	CHAN.	UP	DN	U	D	POWR	DIAM	GAIN	GAIN	TEMP	BIRP	DIAM	GAIN	TEMP	RECEIVER				
IBR	PANY	B	Y	WIDTH	OF	MOD.	FREQ.	FREQ.	LEVEL	WEIGH	S	RATE	SPACE			P	N	(DBW)	(M)	(DB)	(DB)	(K)	(DBW)	(M)	(DB)	(K)					
1	GALS	1	27.000	1	2.333	.025	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	18.5	6.1	57.0	29.9	650.	46.5	1.2	41.3	285						
2	GALS	1	27.000	2	2.214	.025	4.200	.0	12.8	0	.000	27.000	14.250	11.950	0	1	16.0	6.1	57.0	29.9	650.	42.0	2.4	47.3	285						
3	GALS	2	1.229	16	.500	.000	.000	.0	.0	2	.512	1.600	*14.250	11.950	0	1	-6.2	6.1	57.0	30.0	650.	26.1	1.8	44.8	285						
4	GALS	2	.307	67	.500	.000	.000	.0	.0	2	.128	.400	*14.250	11.950	0	1	-5.7	1.8	46.4	30.0	650.	17.0	6.1	55.4	285						
5	GALS	2	.067	270	.500	.000	.000	.0	.0	4	.056	.100	*14.250	11.950	0	1	-8.5	2.4	48.9	30.0	650.	14.7	2.4	47.3	285						
6	GALS	4	.040	270	4.333	.000	.008	.0	25.0	0	.000	.000	14.250	11.950	0	1	-5.4	2.4	48.9	30.0	650.	17.8	6.0	55.3	285						
7	TEL4	1	27.000	1	2.214	.001	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	25.4	6.1	56.6	29.0	800.	46.5	1.2	41.1	300						
8	TEL4	1	27.000	1	2.214	.001	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	25.4	6.1	56.6	29.0	800.	44.0	1.8	44.8	300						
9	TEL4	1	36.000	1	3.286	.001	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	23.4	7.7	58.6	29.0	800.	44.0	5.5	54.5	290						
10	TEL4	2	30.000	1	.875	.000	.000	.0	.0	4	45.000	.000	14.250	11.950	0	1	23.2	5.5	55.7	29.0	800.	43.8	5.5	54.5	290						
11	TEL4	2	1.060	27	.750	.000	.000	.0	.0	4	1.544	1.029	*14.250	11.950	0	1	.4	5.5	55.7	29.0	800.	25.4	5.5	54.5	290						
12	TEL4	1	27.000	1	2.214	.001	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	25.4	6.1	56.6	29.0	800.	46.5	1.2	41.1	300						
13	TEL4	1	27.000	1	2.214	.001	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	25.4	6.1	56.6	29.0	800.	44.0	1.8	44.8	300						
14	TEL4	1	36.000	1	3.286	.001	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	23.4	7.7	58.6	29.0	800.	44.0	5.5	54.5	290						
15	TEL4	2	30.000	1	.875	.000	.000	.0	.0	4	45.000	.000	14.250	11.950	0	1	23.2	5.5	55.7	29.0	800.	43.8	5.5	54.5	290						
16	TEL4	2	1.060	27	.750	.000	.000	.0	.0	4	1.544	1.029	*14.250	11.950	0	1	.4	5.5	55.7	29.0	800.	25.4	5.5	54.5	290						
17	TEL4	2	.625	45	.500	.000	.000	.0	.0	2	.250	.500	*14.250	11.950	0	1	-7.1	6.1	56.6	29.0	800.	27.0	1.8	44.8	300						
18	TEL4	2	.312	90	.500	.000	.000	.0	.0	2	.125	.250	*14.250	11.950	0	1	.3	1.8	46.4	29.0	800.	21.0	6.1	55.4	290						
19	CONT	2	10.000	4	.750	.000	.000	.0	.0	4	16.000	5.000	14.250	11.950	0	1	12.0	7.0	58.0	31.5	900.	37.0	7.0	57.0	251						
20	CONT	2	36.000	1	1.000	.000	.000	.0	.0	4	60.000	.000	14.250	11.950	0	1	27.0	7.0	58.0	31.5	900.	46.0	7.0	57.0	251						
21	CONT	2	54.000	1	1.000	.000	.000	.0	.0	4	90.000	.000	14.250	11.950	0	1	22.5	8.0	59.5	31.5	900.	46.0	8.0	58.0	251						
22	CONT	3	1.250	30	.750	.000	.000	.0	.0	4	2.059	1.500	*14.250	11.950	0	1	2.5	5.5	56.5	31.5	900.	27.0	5.5	55.0	251						
23	CONT	3	.135	250	.500	.000	.000	.0	.0	2	.112	.162	*14.250	11.950	0	1	-2.4	1.8	46.4	31.5	900.	18.0	1.8	44.8	316						
24	CONT	1	27.000	1	2.214	.025	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	23.5	5.5	56.5	31.5	900.	46.0	1.8	44.8	316						
25	CONT	1	27.000	1	2.214	.025	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	23.5	5.5	56.5	31.5	900.	46.0	5.5	55.0	251						
26	SPC3	0	36.000	1872	.407	.012	7.868	-15.0	-10.3	0	.000	36.000	14.250	11.950	0	1	25.9	10.0	61.3	27.3	1000.	37.9	10.0	59.3	214						
27	SPC3	0	36.000	1872	.407	.012	7.868	-15.0	-10.3	0	.000	36.000	14.268	11.968	0	1	25.9	10.0	61.3	27.3	1000.	37.9	10.0	59.3	214						
28	SPC3	0	36.000	1872	.727	.012	7.868	-17.0	-10.3	0	.000	36.000	14.268	11.968	0	1	16.7	10.0	61.3	27.3	1000.	38.2	10.0	59.3	214						
29	SPC3	0	36.000	1872	.727	.012	7.868	-17.0	-10.3	0	.000	36.000	14.250	11.950	0	1	16.7	10.0	61.3	27.3	1000.	38.2	10.0	59.3	214						
30	SPC3	0	17.500	432	1.224	.012	1.796	-20.0	.0	0	.000	18.000	14.250	11.950	0	1	14.0	7.0	58.2	27.3	1000.	32.4	7.0	56.0	251						
31	SPC3	0	20.700	432	1.690	.012	1.796	-20.0	.0	0	.000	18.000	14.250	11.950	0	1	14.0	7.0	58.2	27.3	1000.	32.4	7.0	56.0	251						
32	SPC3	2	72.000	1	.000	.000	.000	-12.7	.0	4	125.000	.000	14.250	11.950	0	1	29.0	7.0	58.2	27.3	1000.	42.4	7.0	56.0	251						
33	SPC3	2	72.000	1	.000	.000	.000	-12.7	.0	4	125.000	.000	14.250	11.950	0	1	25.9	10.0	61.3	27.3	1000.	42.4	10.0	59.3	214						
34	SPC3	2	7.600	8	.000	.000	.000	.0	.0	2	6.312	9.000	14.250	11.950	0	1	17.8	4.5	54.3	27.3	1000.	30.0	4.5	53.0	316						
35	SPC3	2	15.150	4	.500	.000	.000	.0	.0	2	6.312	18.000	14.250	11.950	0	1	17.8	4.5	54.3	27.3	1000.	33.0	4.5	53.0	316						
36	SPC3	2	1.030	46	.750	.000	.000	-9.3	.0	4	1.544	1.500	*14.250	11.950	0	1	-3.1	9.2	60.5	27.3	1000.	23.4	9.2	59.0	250						

Table B.2.1 Ku-band Satellite (1st Group) Input Parameters

EARTH - TO - SPACE POINT				SPACE - TO - EARTH POINT				C/R/T - (DB/HZ)			C/N - (DB)			TOTAL THERMAL NOISE		SINGLE ENTRY INTERFERENCE OBJECTIVE			
CAR- RIBE	COM- PANY	BIRP (DBW)	LOSS+LOSS* (DB) (DB) (DB/K)	BIRP (DBW)	LOSS+LOSS* (DB) (DB) (DB/K)	G/T	G/T	UP	DN	TOTAL	UP	DN	TOTAL	(PWOP)	S/N (DB)	BB/KT (DB)	(PWOP)	S/I (DB)	C/I (DB)
1	GALS	75.5	.3 207.8 1.8	46.5	.0 206.1 16.8	97.8	85.8	85.5	23.5	11.4	11.2			47.4				=46.9	16.5
2	GALS	73.0	.3 207.8 1.8	42.0	.1 206.1 22.8	95.3	87.2	86.5	21.0	12.8	12.2			47.8				=47.9	18.0
3	GALS	50.8	.3 207.8 1.9	26.1	.0 206.1 20.3	73.2	68.9	67.5	12.3	8.0	6.6				7.4				16.0
4	GALS	40.7	.0 207.8 1.9	17.0	.2 206.1 30.9	63.4	70.2	62.5	8.5	15.3	7.7				8.5				13.0
5	GALS	40.4	.0 207.8 1.9	14.7	.1 206.1 22.8	63.1	59.9	58.2	14.8	11.6	9.9				7.7				13.0
6	GALS	43.5	.0 207.8 1.9	17.8	.2 206.1 30.8	66.2	70.9	64.9	20.2	24.8	18.9			291.	65.4				23.3
7	TBL4	82.0	.3 207.8 -0	46.5	.0 206.1 16.3	102.5	85.3	85.2	28.2	11.0	10.9				46.5			=51.9	22.0
8	TBL4	82.0	.3 207.8 -0	44.0	.0 206.1 20.0	102.5	86.5	86.4	28.2	12.2	12.1				47.7			=51.9	22.0
9	TBL4	82.0	.3 207.8 -0	44.0	.2 206.1 29.9	102.5	96.2	95.3	26.9	20.6	19.7				59.9			=61.3	28.0
10	TBL4	78.9	.3 207.8 -0	43.8	.2 206.1 29.9	99.4	96.0	94.3	24.6	21.2	19.6					17.2			27.4
11	TBL4	56.1	.3 207.8 -0	25.4	.2 206.1 29.9	76.6	77.6	74.0	16.3	17.3	13.8				10.9				21.8
12	TEL4	82.0	.3 207.8 -0	46.5	.0 206.1 16.3	102.5	85.3	85.2	28.2	11.0	10.9				46.5			=51.9	22.0
13	TEL4	82.0	.3 207.8 -0	44.0	.0 206.1 20.0	102.5	86.5	86.4	28.2	12.2	12.1				47.7			=51.9	22.0
14	TBL4	82.0	.3 207.8 -0	44.0	.2 206.1 29.9	102.5	96.2	95.3	26.9	20.6	19.7				59.9			=61.3	28.0
15	TEL4	78.9	.3 207.8 -0	43.8	.2 206.1 29.9	99.4	96.0	94.3	24.6	21.2	19.6					17.2			27.4
16	TBL4	56.1	.3 207.8 -0	25.4	.2 206.1 29.9	76.6	77.6	74.0	16.3	17.3	13.8				10.9				21.8
17	TBL4	49.5	.3 207.8 -0	27.0	.0 206.1 20.0	70.0	69.5	66.7	12.0	11.6	8.8				9.7				17.0
18	TBL4	46.7	.0 207.8 -0	21.0	.2 206.1 30.8	67.5	74.1	66.6	12.5	19.1	11.7				12.6				17.0
19	CONT	70.0	.3 207.8 2.0	37.0	.2 206.1 33.0	92.5	92.3	89.4	22.5	22.3	19.4				16.1				18.0
20	CONT	85.0	.3 207.8 2.0	46.0	.2 206.1 33.0	107.5	101.3	100.4	31.9	25.7	24.8				22.6				28.5
21	CONT	82.0	.3 207.8 2.0	46.0	.2 206.1 34.0	104.5	102.3	100.2	27.1	25.0	22.9				20.7				29.0
22	CONT	59.0	.3 207.8 2.0	27.0	.2 206.1 31.0	81.5	80.3	77.8	20.5	19.3	16.9				13.4				19.7
23	CONT	44.0	.0 207.8 2.0	18.0	.0 206.1 19.8	66.8	60.3	59.4	15.5	9.0	8.1				5.9				12.3
24	CONT	80.0	.3 207.8 2.0	46.0	.0 206.1 19.8	102.5	88.3	88.1	28.1	14.0	13.8				49.4			=49.7	19.8
25	CONT	80.0	.3 207.8 2.0	46.0	.2 206.1 31.0	102.5	99.3	97.6	28.1	25.0	23.3				58.8			=57.3	27.4
26	SPC3	87.2	.5 207.8 -2.7	37.9	.2 206.1 36.0	104.8	96.2	95.6	29.2	20.6	20.1			6324.	52.0		1000.		60.0
27	SPC3	87.2	.5 207.8 -2.7	37.9	.2 206.1 36.0	104.8	96.2	95.6	29.2	20.6	20.1			6324.	52.0		1000.		60.0
28	SPC3	78.0	.5 207.8 -2.7	38.2	.2 206.1 36.0	95.6	96.5	93.0	20.0	20.9	17.5			2286.	56.4		1000.		60.0
29	SPC3	78.0	.5 207.8 -2.7	38.2	.2 206.1 36.0	95.6	96.5	93.0	20.0	20.9	17.5			2286.	56.4		1000.		60.0
30	SPC3	72.2	.3 207.8 -2.7	32.4	.2 206.1 32.0	90.0	86.7	85.0	17.6	14.3	12.6			6276.	52.0		1000.		60.0
31	SPC3	72.2	.3 207.8 -2.7	32.4	.2 206.1 32.0	90.0	86.7	85.0	16.8	13.5	11.9			3292.	54.8		1000.		60.0
32	SPC3	87.2	.3 207.8 -2.7	42.4	.2 206.1 32.0	105.0	96.7	96.1	26.4	18.1	17.5				15.1				25.0
33	SPC3	87.2	.5 207.8 -2.7	42.4	.2 206.1 36.0	104.8	100.7	99.3	26.2	22.1	20.7				18.3				25.0
34	SPC3	72.1	.3 207.8 -2.7	30.0	.2 206.1 28.0	89.9	80.3	79.9	21.1	11.5	11.0				11.8				20.0
35	SPC3	72.1	.3 207.8 -2.7	33.0	.2 206.1 28.0	89.9	83.3	82.4	18.1	11.5	10.6				11.4				20.0
36	SPC3	57.4	.5 207.8 -2.7	23.4	.2 206.1 35.0	75.0	80.7	74.0	14.9	20.6	13.8				10.8				20.0

Table B.2.2 Ku-band Satellite (1st Group) Thermal Noise Summary

T	1 1 1 1 1 1 1 1						1 1 2 2 2 2 2 2						2 2 2 2 3 3 3 3 3 3														
B	1	2	3	4	5	6	7	8	9	0	1	2	3	4	5	6	7	8	9	0	1	2	3	4	5	6	
D																											
1																											
2																											
3	8 *						7 *	9	8	1	*	9	8	1			3		9	9	3	2				1	
4	2 *						*	7	7	5		7	7	5			2		6	6	5	3					1
5	6 *						*	9	7	6		9	7	6			2		7	7	4	2					
6	1							6	6	4		6	6	4			1		5	5		2					
7	2	1						2	1	1		2	1	1			1	1	2	2							
8	1							1		1		1		1			1		1	1							
9																											
10																											
11	5	7					6	8	7	6		8	7	6			1		7	7	4	2					
12	2	1						2	1	1		2	1	1			1	1	2	2							
13	1							1		1		1		1			1		1	1							
14																											
15																											
16	5	7					6	8	7	6		8	7	6			1		7	7	4	2					
17	5	*					8	8	7	6		8	7	6			1		7	7	2	2					
18	1	9					9	6	5	4		6	5	4					4	4	1	1					
19																											
20																											
21																											
22	1	3						4	3	2		4	3	2					3	3	1						
23	2	*					1	4	2	1		4	2	1					3	3							
24																											
25																											
26																											
27	1						1			1		1		1					1	1							
28																											
29																											
30																											
31																											
32																											
33																											
34	5	1					5	3	3		5	3	3						5	5							
35	2						3	1	1		3	1	1						2	2							
36	1	4					2	4	4	2		4	4	2					3	3	1	1					

Table B.2.3 Ku-band Satellite (1st Group) Interference Analysis Results (2° Spacing)



CAR	COM- PANY	T Y	RF BAND- WIDTH	CODE NO. OF CHAN	BOT RATE/ MOD.	TOP MOD. FREQ.	AVG. TALKER LEVEL	PREMP H NOISE WRIGH S	CPAND P DATA RATE	TRANSPONDER FREQUENCY		POL U D	EARTH STATION TRANSMITTER			--SATELLITE-- RECEIVER			-EARTH STATION RECEIVER						
										UP	DN		P N	POWR (DBW)	DIAM (M)	GAIN (DB)	GAIN (DB)	TEMP (K)	BIRP (DBW)	DIAM (M)	GAIN (DB)	TEMP (K)			
1	GALS	1	27.000	1	2.333	.025	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	18.5	6.1	57.0	29.9	650.	46.5	1.2	41.3	285
2	GALS	1	27.000	2	2.214	.025	4.200	.0	12.8	0	.000	27.000	14.250	11.950	0	1	16.0	6.1	57.0	29.9	650.	42.0	2.4	47.3	285
3	GALS	2	1.229	16	.500	.000	.000	.0	.0	2	.512	1.600*	14.250	11.950	0	1	-6.2	6.1	57.0	30.0	650.	26.1	1.8	44.8	285
4	GALS	2	.307	67	.500	.000	.000	.0	.0	2	.128	.400*	14.250	11.950	0	1	-5.7	1.8	46.4	30.0	650.	17.0	6.1	55.4	285
5	GALS	2	.067	270	.500	.000	.000	.0	.0	4	.056	.100*	14.250	11.950	0	1	-8.5	2.4	48.9	30.0	650.	14.7	2.4	47.3	285
6	GALS	4	.040	270	4.333	.000	.008	.0	25.0	0	.000	.000	14.250	11.950	0	1	-5.4	2.4	48.9	30.0	650.	17.8	6.0	55.3	285
7	GSTR	1	36.000	1	3.286	.025	4.200	56.0	12.8	0	.000	.000	14.250	11.950	0	1	20.0	57.0559.0	29.0	3540.	47.0	7.5	57.4	145	
8	GSTR	1	36.000	1	3.286	.025	4.200	56.0	12.8	0	.000	.000	14.250	11.950	0	1	23.0	55.0556.0329.0	29.0	3540.	47.0	5.5	54.7	145	
9	GSTR	2	22.000	1	1.619	.025	4.200	.0	12.8	0	.000	.000	14.250	11.950	0	1	24.0	35.0	55.0229.0	29.0	3540.	47.0	1.2	41.3	250
10	GSTR	2	54.000	1	.000	.000	.000	-14.0	.0	4	90.000	.000	14.250	11.950	0	1	24.0	35.0	55.0229.0	29.0	3540.	47.0	5.0	53.7	145
11	GSTR	2	36.000	1	.000	.000	.000	-13.9	.0	4	60.000	.000	14.250	11.950	0	1	22.0	57.0559.0	29.0	3540.	47.0	7.5	57.4	145	
12	GSTR	2	36.000	1	.000	.000	.000	-13.9	.0	4	60.000	.000	14.250	11.950	0	1	23.0	25.0556.0329.0	29.0	3540.	47.0	5.5	54.7	145	
13	GSTR	3	.039	562	.875	.000	.000	-12.7	.0	4	.056	.096*	14.250	11.950	0	1	-7.0	57.0559.0	29.0	3540.	14.5	7.5	57.4	145	
14	GSTR	3	.039	562	.875	.000	.000	-12.7	.0	4	.056	.096*	14.250	11.950	0	1	-4.0	85.0556.0329.0	29.0	3540.	14.5	5.5	54.7	145	
15	GSTR	1	36.000	1	3.286	.025	4.200	56.0	12.8	0	.000	.000	14.250	11.950	0	1	20.0	57.0559.0	28.0	1800.	42.0	7.5	57.4	145	
16	GSTR	1	36.000	1	3.286	.025	4.200	56.0	12.8	0	.000	.000	14.250	11.950	0	1	23.0	25.0556.0328.0	28.0	1800.	42.0	5.5	54.7	145	
17	GSTR	2	54.000	1	.875	.000	.000	.0	.0	4	90.000	.000	14.250	11.950	0	1	24.0	35.0	55.0228.0	28.0	1800.	43.0	5.0	53.7	145
18	GSTR	2	36.000	1	.000	.000	.000	-13.9	.0	4	60.000	.000	14.250	11.950	0	1	20.0	57.0559.0	28.0	1800.	42.0	7.5	57.4	145	
19	GSTR	2	36.000	1	.000	.000	.000	-13.9	.0	4	60.000	.000	14.250	11.950	0	1	23.0	25.0556.0328.0	28.0	1800.	42.0	5.5	54.7	145	
20	GSTR	3	.039	562	.875	.000	.000	-12.7	.0	4	.056	.096*	14.250	11.950	0	1	-7.0	57.0559.0	28.0	1800.	9.5	7.5	57.4	145	
21	GSTR	3	.039	562	.875	.000	.000	-12.7	.0	4	.056	.096*	14.250	11.950	0	1	-4.0	85.0556.0328.0	28.0	1800.	9.5	5.5	54.7	145	
22	GSTR	3	.112	195	.500	.000	.000	.0	.0	2	.056	.157*	14.250	11.950	0	1	-11.04	11.0	61.0829.0	29.0	800.	16.0	1.8	45.3	265
23	GSTR	3	.112	400	.500	.000	.000	.0	.0	2	.056	.157*	14.250	11.950	0	1	-5.0	61.0	46.0529.0	29.0	800.	6.5	11.0	60.5	265
24	GSTR	3	.224	178	.555	.000	.000	.0	.0	2	.112	.314*	14.250	11.950	0	1	-3.0	12.0448.0	29.0	800.	16.8	2.4	47.6	265	
25	ASC	2	54.000	1	.000	.000	.000	-14.0	.0	4	90.000	.000	14.250	11.950	0	1	24.0	7.0	58.0	27.0	5900.	50.0	7.0	57.0	251
26	ASC	2	36.000	1	.000	.000	.000	-14.0	.0	4	60.000	.000	14.250	11.950	0	1	24.0	7.0	58.0	27.0	5900.	42.0	7.0	57.0	251
27	ASC	2	10.000	4	.750	.000	.000	-12.0	.0	4	12.000	12.000	14.250	11.950	0	1	12.0	7.0	58.0	27.0	5900.	33.0	7.0	57.0	251
28	ASC	2	15.000	4	.500	.000	.000	-5.0	.0	2	6.000	18.000	14.250	11.950	0	1	13.0	77.0	57.0527.0	27.0	*****	33.0	7.0	56.0	316
29	ASC	2	3.900	14	.500	.000	.000	-5.0	.0	2	1.544	4.500	14.250	11.950	0	1	7.0	77.0	57.0527.0	27.0	*****	27.0	7.0	56.0	316
30	ASC	3	.140	126	.500	.000	.000	-5.0	.0	2	.056	.571*	14.250	11.950	0	1	-1.0	85.0	55.0	27.0	*****	15.0	5.0	53.5	316

Table B.3.1 Ku-band Satellite (2nd Group) Input Parameters

EARTH - TO - SPACE POINT				SPACE - TO - EARTH POINT				C/RT - (DB/HZ)			C/N - (DB)			TOTAL THERMAL NOISE - REFERENCE OBJECTIVE				SINGLE ENTRY INTER	
CAR-	COM-	BIRP	-ING SPACE RCV	BIRP	-ING SPACE RCV	C/RT - (DB/HZ)			C/N - (DB)			TOTAL THERMAL NOISE		-REFERENCE OBJECTIVE		S/I	C/I		
RIBE	PANY	(DBW)	LOSS+LOSS* G/T	(DBW)	LOSS+LOSS* G/T	UP	DN	TOTAL	UP	DN	TOTAL	(PWOP)	(DB)	(DB)	(PWOP)	(DB)	(DB)		
1	GALS	75.5	.3 207.8 1.8	46.5	.0 206.1 16.8	97.8	85.8	85.5	23.5	11.4	11.2		47.4			-46.9	16.5		
2	GALS	73.0	.3 207.8 1.8	42.0	.1 206.1 22.8	95.3	87.2	86.5	21.0	12.8	12.2		47.8			-47.9	18.0		
3	GALS	50.8	.3 207.8 1.9	26.1	.0 206.1 20.3	73.2	68.9	67.5	12.3	8.0	6.6			7.4			16.0		
4	GALS	40.7	.0 207.8 1.9	17.0	.2 206.1 30.9	63.4	70.2	62.5	8.5	15.3	7.7			8.5			13.0		
5	GALS	40.4	.0 207.8 1.9	14.7	.1 206.1 22.8	63.1	59.9	58.2	14.8	11.6	9.9			7.7			18.0		
6	GALS	43.5	.0 207.8 1.9	17.8	.2 206.1 30.8	66.2	70.9	64.9	20.2	24.8	18.9	291.	65.4				23.3		
7	GSTE	579.0	.5 207.8 -6.5	47.0	.2 206.1 35.8	592.8	105.1	105.1	***	29.5	29.5		69.8			-61.3	28.0		
8	GSTE	579.0	.5 207.8 293.5	47.0	.2 206.1 33.1	892.8	102.4	102.4	***	26.8	26.8		67.1			-61.3	28.0		
9	GSTE	79.0	.3 207.8 193.5	47.0	.0 206.1 17.3	293.0	86.8	86.8	***	13.4	13.4		45.4			-49.2	22.0		
10	GSTE	79.0	.3 207.8 193.5	47.0	.2 206.1 32.1	293.0	101.4	101.4	215.7	24.1	24.1			21.8			27.2		
11	GSTE	581.0	.5 207.8 -6.5	47.0	.2 206.1 35.8	594.8	105.1	105.1	519.2	29.5	29.5			27.3			27.2		
12	GSTE	579.0	.5 207.8 293.5	47.0	.2 206.1 33.1	892.8	102.4	102.4	817.2	26.8	26.8			24.6			27.2		
13	GSTE	552.0	.5 207.8 -6.5	14.5	.2 206.1 35.8	565.8	72.6	72.6	519.9	26.7	26.7			24.5			21.6		
14	GSTE	552.0	.5 207.8 293.5	14.5	.2 206.1 33.1	865.8	69.9	69.9	819.9	24.0	24.0			21.8			21.6		
15	GSTE	579.0	.5 207.8 -4.6	42.0	.2 206.1 35.8	594.7	100.1	100.1	***	24.5	24.5		64.8			-61.3	28.0		
16	GSTE	579.0	.5 207.8 295.4	42.0	.2 206.1 33.1	894.7	97.4	97.4	***	21.8	21.8		62.1			-61.3	28.0		
17	GSTE	79.0	.3 207.8 195.4	43.0	.2 206.1 32.1	294.9	97.4	97.4	217.6	20.1	20.1			17.3			27.2		
18	GSTE	579.0	.5 207.8 -4.6	42.0	.2 206.1 35.8	594.7	100.1	100.1	519.2	24.5	24.5			22.3			27.2		
19	GSTE	579.0	.5 207.8 295.4	42.0	.2 206.1 33.1	894.7	97.4	97.4	819.2	21.8	21.8			19.6			27.2		
20	GSTE	552.0	.5 207.8 -4.6	9.5	.2 206.1 35.8	567.7	67.6	67.6	521.8	21.7	21.7			19.5			21.6		
21	GSTE	552.0	.5 207.8 295.4	9.5	.2 206.1 33.1	867.7	64.9	64.9	821.8	19.0	19.0			16.8			21.6		
22	GSTE	50.0	.5 207.8 800.0	16.0	.1 206.1 21.1	870.3	59.5	59.5	819.8	9.0	9.0			9.0			17.0		
23	GSTE	41.0	.0 207.8 500.0	6.5	.2 206.1 36.3	561.8	65.1	65.1	511.3	14.6	14.6			14.6			17.0		
24	GSTE	445.0	.5 207.8 -.0	16.8	.1 206.1 23.4	465.3	62.6	62.6	411.8	9.1	9.1			9.5			17.0		
25	ASC	82.0	.3 207.8 -10.7	50.0	.2 206.1 33.0	91.8	105.3	91.6	14.5	28.0	14.3			12.1			27.2		
26	ASC	82.0	.3 207.8 -10.7	42.0	.2 206.1 33.0	91.8	97.3	90.7	16.2	21.7	15.2			12.9			27.2		
27	ASC	70.0	.3 207.8 -10.7	33.0	.2 206.1 33.0	79.8	88.3	79.2	9.8	18.3	9.2			7.2			20.8		
28	ASC	70.0	.3 207.8 482.1	33.0	.2 206.1 31.0	572.6	86.3	86.3	500.8	14.5	14.5			15.5			16.0		
29	ASC	64.0	.3 207.8 482.1	27.0	.2 206.1 31.0	566.6	80.3	80.3	500.7	14.4	14.4			15.4			16.0		
30	ASC	54.0	.3 207.8 -17.9	15.0	.2 206.1 28.5	56.6	65.8	56.1	5.1	14.3	4.6			5.6			16.0		

Table B.3.2 Ku-band Satellite (2d Group) Thermal Noise Summary

T								1	1	1	1	1	1	1	1	2	2	2	2	2	2	2	2	2	2	2	2	3		
B	1	2	3	4	5	6	7	8	9	0	1	2	3	4	5	6	7	8	9	0	1	2	3	4	5	6	7	8	9	0
D																														
1																														
2																														
3	8 *				7 9	*	*	1	1	2					5	7													3	
4	2 *				*	3	5	6							2	5														
5	6 *				*	7	8	8		1	1				4	5														1
6	1				2	4	5								1	4														
7																														
8																														
9	2	1				2	2	2		1	1																			3
10																														
11																														
12																														
13	*																													
14	*		2																											
15																														
16																														
17																														
18																														
19																														
20	2 *				4	2	2	2																						
21	4 *				7	5	5	5																						
22	7 *				6	8	8	8		1	1				3	3														
23	4 *				4	5	6	7							2	5														
24	7 *				2	8	8	8		1	1				3	3														
25																														
26																														
27																														
28																														
29	1					2	3	3																						
30	1 *					1	1	1																						

Table B.3.3 Ku-band Satellite (2nd Group) Interference Analysis Results (2° Spacing)

## APPENDIX F

### ADJACENT SATELLITE INTERFERENCE ANALYSIS

This section presents the results of an analysis performed to determine the levels of interference generated between Galaxy VII and other potentially adjacent satellites. The analyses used the computer program commonly known as the "George Sharp Adjacent Satellite Interference Program" (4/85 version).

The George Sharp program calculates, on a service by service basis, the interference power generated into each listed satellite service by other satellite services. The program then compares the resulting adjacent satellite interference level to an established interference objective for the particular desired service. The interference objectives used in the analysis presented herein are based on the recommendations of the FCC Advisory Committee on Reduced Spacing.

Separate C-band and Ku-band interference analysis were performed. Because of the large number of Ku-band services investigated, the Ku-band analysis is divided into two sections. Both the C-band and Ku-band analysis incorporate a worst-case assumption that the adjacent satellites are separated by two degrees. Spacings greater than two degrees will result in significant reductions in adjacent satellite interference. Other worst-case assumptions in the analyses are that all Ku-band services are cofrequency and copolarized to each other. These assumptions were made due to the nonuniformity of Ku-band satellite channel plans. In many cases, there will exist frequency offsets and/or polarization isolation between adjacent

Ku-band satellite services which will substantially reduce interference. In the case of C-band services, the uniform nature of C-band channel plans allows actual polarization orientations to be used in the interference analyses. C-band services are also assumed to be cofrequency with each other.

Each C-band and Ku-band interference analysis consists of three sections. The first section contains the input parameters for the interference analysis program. This section specifies the technical characteristics of the services supported by the potentially interfering satellites. The satellites included in the analyses are listed in Table B-1. The second section presents a computed thermal noise summary for each of the satellite links specified in the first section. The second section also specifies the carrier-to-intersatellite interference objective for each service type. The third section consists of a matrix which identifies the amounts by which the interference objectives of a particular service are exceeded when the service receives interference from another adjacent service.

The results of the analyses indicate that a significant interference potential (i.e. greater than 2dB) exists where television or wide-band data signals interact with narrowband SCPC (single-channel-per-carrier) signals. Such interference is not the result of the Galaxy VII satellite design or of the services it will carry, but is rather an inherent characteristic of the two-degree spacing environment. Such interference can be readily contained through coordination arrangements made between adjacent satellite operators. Such arrangements can include

coordinated assignment of carrier frequencies, segmentation of the operating frequency bands for specific service types, and proper selection of the satellite input attenuation levels.

In summary, the potential operation of Galaxy VII will not create any exceptional or unusual interference problems with neighboring satellites. Hughes remains prepared to engage in coordination discussions with the operators of any neighboring satellites in order to develop a mutually satisfactory operating environment.

TABLE B - 1

## SATELLITES USED IN INTERFERENCE ANALYSIS

FREQUENCY BAND	SATELLITE	DESIGNATION
C-BAND	TELSTAR	TEL4
	SATCOM	SCOM
	SPACENET	SC3
	CONTELSAT	CONT
	ASC	ASC
KU-BAND	TELSTAR	TEL4
	CONTELSAT	CONT
	SPACENET	SPC3
	GSTAR	GSTR
	ASC	ASC

		CPAND P										TRANSPONDER										POL		EARTH STATION		--SATELLITE--		-EARTH STATION	
T	RF	CODE	BOT	TOP	AVE.	PREMP	H			FREQUENCY		TRANSMITTER		RECEIVER		XMT		RECEIVER											
Y	BAND-	NO.	RATE/	MOD.	MOD.	TALKER	NOISE	A	DATA	CHAN.	UP	DN	U D	POWR	DIAM	GAIN	GAIN	TEMP	EIRP	DIAM	GAIN	TEMP							
IBR	COM-P	WIDTH	OF	MOD.	FREQ.	FREQ.	LEVEL	WEIGH	S	RATE	SPACE			P N	(DBW)	(M)	(DB)	(DB)	(K)	(DBW)	(M)	(DB)	(K)						
	PANY	(MHZ)	CHAN	INDEX	(MHZ)	(MHZ)	(DBM)	(DB)	B	(MBPS)	(MHZ)	(GHZ)	(GHZ)																
1	GALS	1	36.000	1	2.560	.020	4.200	.0	12.8	0	.000	.000	6.145	3.920	0	1	26.3	6.0	49.6	25.0	800.	37.0	3.5	40.8	285				
2	GALS	4	.150	13	5.000	.000	.015	.0	29.0	0	.000	.200*	6.145	3.920	0	1	5.9	6.0	49.6	25.0	800.	20.5	3.5	40.8	135				
3	TELA	1	36.000	1	2.571	.025	4.200	.0	12.8	0	.000	.000	6.145	3.920	1	0	23.5	10.0	53.5	27.0	800.	38.0	3.0	39.5	130				
4	TELA	1	36.000	1	2.571	.025	4.200	.0	12.8	0	.000	.000	6.145	3.920	1	0	23.5	10.0	53.5	27.0	800.	35.0	4.5	44.0	125				
5	TELA	1	36.000	1	2.571	.025	4.200	.0	12.8	0	.000	.000	6.145	3.920	1	0	23.5	10.0	53.5	27.0	800.	35.0	7.0	47.5	125				
6	TELA	2	36.000	1	.000	.000	.000	.0	.0	4	60.000	.000	6.145	3.920	1	0	21.7	13.0	56.2	27.0	800.	34.8	13.0	53.2	110				
7	TELA	2	30.000	1	.375	.000	.000	.0	.0	4	45.000	.000	6.145	3.920	1	0	24.3	10.0	53.5	27.0	800.	34.8	7.0	47.5	125				
8	TELA	2	1.060	24	.875	.000	.000	.0	.0	4	1.544	1.300*	6.145	3.920	1	0	2.9	12.0	55.1	27.0	800.	15.7	12.0	52.5	110				
9	TELA	2	1.230	24	.750	.000	.000	.0	.0	4	1.544	1.600*	6.145	3.920	1	0	8.8	6.1	49.3	27.0	800.	13.2	6.1	46.3	125				
10	SCOM	5	34.000	5820	.000	1.000	17.000	-21.0	7.8	0	.000	.000	6.145	3.920	0	1	18.0	13.0	56.0	24.0	750.	30.0	13.0	53.0	80				
11	SCOM	0	36.000	2892	.323	.012	12.388	-18.0	-11.1	0	.000	.000	6.145	3.920	0	1	25.0	13.0	56.0	24.0	750.	34.0	13.0	52.0	80				
12	SCOM	0	36.000	1932	.385	.012	8.120	-15.0	-10.3	0	.000	.000	6.145	3.920	0	1	25.0	13.0	56.0	24.0	750.	34.0	13.0	52.0	80				
13	SCOM	0	20.700	432	1.501	.012	1.796	-15.0	.0	0	.000	18.000	6.145	3.920	0	1	13.9	13.0	56.0	24.0	750.	25.5	13.0	52.0	80				
14	SCOM	1	36.000	1	2.560	.025	4.200	.0	12.8	0	.000	.000	6.145	3.920	0	1	25.0	13.0	56.0	24.0	750.	34.0	13.0	52.0	80				
15	SCOM	1	36.000	1	2.560	.025	4.200	.0	12.8	0	.000	.000	6.145	3.920	0	1	26.7	11.0	54.3	24.0	750.	34.0	11.0	51.3	80				
16	SCOM	1	18.000	1	1.500	.025	4.200	.0	12.8	0	.000	.000	6.145	3.920	0	1	22.7	11.0	54.3	24.0	750.	33.0	7.0	47.5	80				
17	SCOM	1	36.000	1	2.560	.025	4.200	.0	12.8	0	.000	.000	6.145	3.920	0	1	27.5	10.0	53.5	24.0	750.	34.0	4.5	44.0	125				
18	SCOM	1	36.000	1	2.560	.025	4.200	.0	12.8	0	.000	.000	6.145	3.920	0	1	27.5	10.0	53.5	24.0	750.	34.0	7.0	47.5	125				
19	SCOM	1	18.000	2	1.500	.025	4.200	.0	12.8	0	.000	16.000	6.145	3.920	0	1	21.5	10.0	53.5	24.0	750.	30.0	4.5	44.0	125				
20	SCOM	1	18.000	2	1.500	.025	4.200	.0	12.8	0	.000	16.000	6.145	3.920	0	1	21.5	10.0	53.5	24.0	750.	30.0	10.0	50.5	112				
21	SCOM	2	36.000	1	.000	.000	.000	.0	.0	4	60.000	.000	6.145	3.920	0	1	26.7	11.0	54.3	24.0	750.	34.0	11.0	51.3	107				
22	SCOM	2	16.600	1	.000	.000	.000	.0	.0	2	8.800	.000	6.145	3.920	0	1	22.5	13.0	56.0	24.0	750.	34.0	3.1	39.5	130				
23	SCOM	2	1.030	32	.875	.000	.000	.0	.0	4	1.544	1.300*	6.145	3.920	0	1	7.9	11.0	54.3	24.0	750.	15.0	11.0	51.3	107				
24	SCOM	3	.064	100	.875	.000	.000	.0	.0	2	.056	.280*	6.145	3.920	0	1	7.6	5.0	47.4	24.0	750.	9.0	5.0	44.5	125				
25	SCOM	4	.037	620	4.412	.000	.003	.0	25.8	0	.000	.048*	6.145	3.920	0	1	-1.0	10.0	53.5	24.0	750.	.0	10.0	50.5	112				
26	SC3	0	36.000	1872	.407	.012	7.868	-15.0	-10.3	0	.000	.000	6.145	3.920	1	0	27.0	10.0	54.0	26.0	750.	34.0	10.0	50.5	112				
27	SC3	0	17.500	432	1.019	.564	2.074	-15.0	.0	0	.000	18.000	6.145	3.920	1	0	19.0	10.0	54.0	26.0	750.	30.0	10.0	50.5	112				
28	SC3	1	36.000	1	2.690	.025	4.200	.0	13.0	0	.000	.000	6.145	3.920	1	0	27.0	10.0	54.0	26.0	750.	34.0	7.0	47.5	120				
29	SC3	1	36.000	1	2.690	.025	4.200	.0	13.0	0	.000	.000	6.145	3.920	1	0	27.0	10.0	54.0	26.0	750.	34.0	5.0	45.0	120				
30	SC3W	0	36.000	1872	.407	.012	7.868	-15.0	-10.3	0	.000	40.000	6.145	3.920	1	0	15.2	13.0	56.3	26.0	750.	32.0	13.0	52.0	80				
31	SC3W	1	36.000	2	2.690	.025	4.200	.0	13.0	0	.000	40.000	6.145	3.920	1	0	17.5	10.0	54.0	26.0	750.	32.0	7.0	47.5	120				
32	SC3W	1	36.000	2	2.690	.025	4.200	.0	13.0	0	.000	40.000	6.145	3.920	1	0	17.5	10.0	54.0	26.0	750.	32.0	5.0	45.0	120				
33	SU3W	2	72.000	1	.000	.000	.000	.0	.0	4	125.000	.000	6.145	3.920	1	0	24.0	10.0	54.0	26.0	750.	35.7	10.0	50.5	112				
34	CONT	2	36.000	1	1.000	.000	.000	.0	.0	4	60.000	.000	6.145	3.920	1	0	24.0	13.0	56.0	25.0	800.	34.5	13.0	52.0	80				
35	CONT	1	36.000	1	2.571	.025	4.200	.0	12.8	0	.000	.000	6.145	3.920	1	0	25.0	10.0	53.5	25.0	800.	34.5	5.0	44.5	80				
36	CONT	2	16.000	2	1.000	.000	.000	.0	.0	4	16.000	.000	6.145	3.920	1	0	15.5	9.2	53.5	25.0	800.	31.5	5.0	44.5	80				
37	CONT	2	1.100	32	.875	.000	.000	.0	.0	4	1.544	1.300*	6.145	3.920	1	0	3.7	10.0	53.5	25.0	800.	14.8	10.0	50.5	90				
38	CONT	3	.040	160	.875	.000	.000	.0	.0	4	.056	.200*	6.145	3.920	1	0	1.1	5.0	47.3	25.0	800.	7.5	5.0	44.5	125				
39	CONT	3	.040	620	.875	.000	.000	.0	.0	4	.056	.048*	6.145	3.920	1	0	-9.5	10.0	53.5	25.0	800.	1.0	10.0	50.5	89				
40	ASC	0	35.000	1800	.388	.060	7.860	-15.0	-10.3	0	.000	.000	6.145	3.920	1	0	25.0	13.0	56.0	25.0	800.	34.0	13.0	52.0	80				
41	ASC	0	12.000	372	.908	.012	1.550	-20.0	.0	0	.000	12.000	6.145	3.920	1	0	10.7	10.0	53.5	25.0	800.	22.0	10.0	50.5	56				
42	ASC	1	32.000	1	2.560	.025	4.200	.0	12.8	0	.000	12.000	6.145	3.920	1	0	25.0	13.0	56.0	25.0	800.	34.0	5.0	44.5	125				
43	ASC	2	36.000	1	.000	.000	.000	.0	.0	4	64.000	.000	6.145	3.920	1	0	24.5	10.0	53.5	25.0	800.	33.0	11.0	51.5	71				
44	ASC	2	9.600	1	.500	.000	.000	.0	.0	4	7.700	.000	6.145	3.920	1	0	24.5	10.0	53.5	25.0	800.	33.0	3.0	39.5	130				
45	ASC	2	3.750	8	.667	.000	.000	.0	.0	4	4.000	4.000	6.145	3.920	1	0	11.5	10.0	53.5	25.0	800.	23.0	10.0	50.5	89				
46	ASC	2	1.100	32	.875	.000	.000	.0	.0	4	1.544	1.300*	6.145	3.920	1	0	3.7	10.0	53.5	25.0	800.	14.8	10.0	50.5	89				
47	ASC	2	1.100	32	.875	.000	.000	.0	.0	4	1.544	1.300*	6.145	3.920	1	0	3.1	10.0	53.5	25.0	800.	14.1	10.0	50.5	56				
48	ASC	3	.040	160	.875	.000	.000	.0	.0	4	.056	.200*	6.145	3.920	1	0	1.1	5.0	47.3	25.0	800.	7.5	5.0	44.5	125				
49	ASC	3	.040	620	.875	.000	.000	.0	.0	4	.056	.048*	6.145	3.920	1	0	-9.5	10.0	53.5	25.0	800.	1.0	10.0	50.5	89				

Table B.1.1 C-band Satellite Input Parameters



THERMAL NOISE SUMMARY

12:00:00

13-Dec-89

		BARTH - TO - SPACE POINT				SPACE - TO - BARTH POINT				C/KT - (DB/HZ)			C/N - (DB)			TOTAL THERMAL NOISE		SINGLE ENTRY INTERFERENCE OBJECTIVE			
CAR- RTR	COM- PANY	BIRP (DBW)	LOSS (DB)	LOSS* (DB)	RCV G/T (DB/K)	BIRP (DBW)	LOSS (DB)	LOSS* (DB)	RCV G/T (DB/K)	UP	DN	TOTAL	UP	DN	TOTAL	(PWOP)	S/N (DB)	BB/KT (DB)	(PWOP)	S/I (DB)	C/I (DB)
1	GALS	75.9	.0	199.8	-4.0	37.0	.0	196.2	16.3	100.7	85.7	85.5	25.1	10.1	10.0		47.2			=53.2	22.0
2	GALS	55.5	.0	199.8	-4.0	20.5	.0	196.2	19.5	80.3	72.4	71.7	28.5	20.6	20.0	34.	74.7				17.0
3	TEL4	77.0	.3	199.8	-2.0	38.0	.0	196.2	18.4	103.5	88.8	88.6	27.9	13.2	13.1		50.4			=53.2	22.0
4	TEL4	77.0	.3	199.8	-2.0	35.0	.0	196.2	23.0	103.5	90.4	90.2	27.9	14.9	14.7		52.0			=53.2	22.0
5	TEL4	77.0	.3	199.8	-2.0	35.0	.1	196.2	26.5	103.5	93.8	93.4	27.9	18.3	17.8		55.1			=59.2	28.0
6	TEL4	77.9	.3	199.8	-2.0	34.8	.2	196.2	32.8	104.4	99.8	98.5	28.8	24.2	22.9			20.7			27.2
7	TEL4	77.8	.3	199.8	-2.0	34.8	.1	196.2	26.5	104.3	93.6	93.3	29.5	18.9	18.5			16.2			26.8
8	TEL4	58.0	.3	199.8	-2.0	15.7	.2	196.2	32.1	84.5	80.0	78.7	24.2	19.7	18.4			16.2			21.6
9	TEL4	58.1	.0	199.8	-2.0	18.2	.1	196.2	25.3	84.9	75.8	75.3	24.0	14.9	14.4			12.2			21.0
10	SCOM	74.0	.3	199.8	-4.8	30.0	.2	196.2	34.0	60.1	58.5	56.2	24.1	22.5	20.2	5477.	52.6		1000.	60.0	
11	SCOM	81.0	.3	199.8	-4.8	34.0	.2	196.2	33.0	104.7	99.2	98.1	29.2	23.6	22.5	3659.	54.4		1000.	60.0	
12	SCOM	81.0	.3	199.8	-4.8	34.0	.2	196.2	33.0	104.7	99.2	98.1	29.2	23.6	22.5	4127.	53.8		1000.	60.0	
13	SCOM	69.9	.3	199.8	-4.8	25.5	.2	196.2	33.0	93.6	90.7	88.9	20.5	17.5	15.7	5423.	52.7		1000.	60.0	
14	SCOM	81.0	.3	199.8	-4.8	34.0	.2	196.2	33.0	104.7	99.2	98.1	29.2	23.6	22.5		59.8			=59.2	28.0
15	SCOM	81.0	.3	199.8	-4.8	34.0	.2	196.2	32.3	104.7	98.5	97.6	29.2	22.9	22.0		59.3			=59.2	28.0
16	SCOM	77.0	.3	199.8	-4.8	33.0	.1	196.2	28.5	100.7	93.8	93.0	28.2	21.2	20.4		51.5			=48.5	22.0
17	SCOM	81.0	.3	199.8	-4.8	34.0	.0	196.2	23.0	104.7	89.4	89.3	29.2	13.9	13.7		51.0			=53.2	22.0
18	SCOM	81.0	.3	199.8	-4.8	34.0	.1	196.2	26.5	104.7	92.8	92.6	29.2	17.3	17.0		54.3			=53.2	22.0
19	SCOM	75.0	.3	199.8	-4.8	30.0	.0	196.2	23.0	98.7	85.4	85.2	26.2	12.9	12.7		43.8			=48.5	22.0
20	SCOM	75.0	.3	199.8	-4.8	30.0	.2	196.2	30.0	98.7	92.2	91.3	26.2	19.7	18.8		49.9			=48.5	22.0
21	SCOM	81.0	.3	199.8	-4.8	34.0	.2	196.2	31.0	104.7	97.2	96.5	29.2	21.6	20.9			18.7			27.2
22	SCOM	78.5	.3	199.8	-4.8	34.0	.0	196.2	18.4	102.2	84.8	84.7	30.0	12.6	12.5			15.2			17.2
23	SCOM	62.2	.3	199.8	-4.8	15.0	.2	196.2	31.0	85.9	78.2	77.5	25.8	18.1	17.4			15.1			21.8
24	SCOM	55.0	.0	199.8	-4.8	9.0	.0	196.2	23.5	79.0	64.9	64.8	31.0	16.9	16.7			16.7			19.4
25	SCOM	52.5	.3	199.8	-4.8	.0	.2	196.2	30.0	76.2	62.2	62.0	30.6	16.5	16.4	175.	67.6				24.0
26	SC3	81.0	.3	199.8	-2.8	34.0	.2	196.2	30.0	106.7	96.2	95.8	31.2	20.6	20.3	6032.	52.2		600.	62.2	
27	SC3	73.0	.3	199.8	-2.8	30.0	.2	196.2	30.0	98.7	92.2	91.3	26.3	19.8	18.9	6710.	51.7		600.	62.2	
28	SC3	81.0	.3	199.8	-2.8	34.0	.1	196.2	26.7	106.7	93.0	92.8	31.2	17.4	17.3		55.3			=59.6	28.0
29	SC3	81.0	.3	199.8	-2.8	34.0	.0	196.2	24.2	106.7	90.6	90.5	31.2	15.0	14.9		53.0			=53.6	22.0
30	SC3W	71.5	.3	199.8	-2.8	32.0	.2	196.2	33.0	97.2	97.2	94.2	21.7	21.6	18.6	8802.	50.6		600.	62.2	
31	SC3W	71.5	.3	199.8	-2.8	32.0	.1	196.2	26.7	97.2	91.0	90.1	21.7	15.4	14.5		52.6			=53.6	22.0
32	SC3W	71.5	.3	199.8	-2.8	32.0	.0	196.2	24.2	97.2	88.6	88.1	21.7	13.0	12.5		50.5			=53.6	22.0
33	SC3W	78.0	.3	199.8	-2.8	35.7	.2	196.2	30.0	103.7	97.9	96.9	25.2	19.3	18.3			15.9			27.4
34	CONT	80.0	.3	199.8	-4.0	34.5	.2	196.2	33.0	104.5	99.7	98.4	28.9	24.1	22.9			20.6			15.5
35	CONT	78.5	.3	199.8	-4.0	34.5	.0	196.2	25.5	103.0	92.4	92.0	27.4	16.8	16.4		53.8			=53.2	22.0
36	CONT	69.0	.3	199.8	-4.0	31.5	.0	196.2	25.5	93.5	89.4	87.9	21.4	17.3	15.9			15.9			22.0
37	CONT	57.2	.3	199.8	-4.0	14.8	.2	196.2	31.0	81.7	78.0	76.4	21.3	17.5	16.0			14.0			27.1
38	CONT	48.4	.0	199.8	-4.0	7.5	.0	196.2	23.5	73.2	63.4	63.0	27.1	17.4	17.0			14.9			24.0
39	CONT	44.0	.3	199.8	-4.0	1.0	.2	196.2	31.0	68.5	64.2	62.8	22.4	18.2	16.8			14.8			24.0
40	ASC	81.0	.3	199.8	-4.0	34.0	.2	196.2	33.0	105.5	99.2	98.3	30.0	23.7	22.8	3660.	54.4		1000.	60.0	
41	ASC	64.2	.3	199.8	-4.0	22.0	.2	196.2	33.0	88.7	87.2	84.9	17.9	16.4	14.1	10196.	49.9		1000.	60.0	
42	ASC	81.0	.3	199.8	-4.0	34.0	.0	196.2	23.5	105.5	89.9	89.8	30.4	14.9	14.8		52.0			=53.2	22.0
43	ASC	78.0	.3	199.8	-4.0	33.0	.2	196.2	33.0	102.5	98.2	96.8	26.9	22.6	21.2			18.7			27.5
44	ASC	78.0	.3	199.8	-4.0	33.0	.0	196.2	18.4	102.5	83.8	83.7	32.6	13.9	13.9			11.8			21.0
45	ASC	65.0	.3	199.8	-4.0	23.0	.2	196.2	31.0	89.5	86.2	84.5	23.7	20.5	18.8			16.7			20.3
46	ASC	57.2	.3	199.8	-4.0	14.8	.2	196.2	31.0	81.7	78.0	76.5	21.3	17.6	16.0			14.0			21.5
47	ASC	56.6	.3	199.8	-4.0	14.1	.2	196.2	33.0	81.1	79.3	77.1	20.7	18.9	16.7			14.6			21.5
48	ASC	48.4	.0	199.8	-4.0	7.5	.0	196.2	23.5	73.2	63.4	63.0	27.1	17.4	17.0			14.9			21.5
49	ASC	44.0	.3	199.8	-4.0	1.0	.2	196.2	31.0	68.5	64.2	62.8	22.4	18.2	16.8			14.8			21.5

Table B.1.2 C-band Satellite Thermal Noise Summary



## CONSOLIDATED FINANCIAL STATEMENTS

GM Hughes Electronics Corporation and Subsidiaries

### STATEMENT OF FINANCIAL RESPONSIBILITY

The following consolidated financial statements of GM Hughes Electronics Corporation and subsidiaries were prepared by management which is responsible for their integrity and objectivity. The statements have been prepared in conformity with generally accepted accounting principles and, as such, include amounts based on judgments of management. Financial information elsewhere in this Annual Report is consistent with that in the financial statements.

Management is further

responsible for maintaining a system of internal accounting controls, designed to provide reasonable assurance that the books and records reflect the transactions of the companies and that its established policies and procedures are carefully followed. Perhaps the most important feature in the system of control is that it is continually reviewed for its effectiveness and is augmented by written policies and guidelines, the careful selection and training of qualified personnel, and a strong program of internal audit.

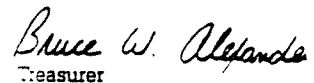
Deloitte Haskins & Sells, independent certified public accountants, are engaged to

audit the financial statements of GM Hughes Electronics Corporation and its subsidiaries and express opinions thereon. Their audit is conducted in accordance with generally accepted auditing standards which comprehend a review of internal accounting controls and a test of transactions. The Independent Auditors Report appears below.

The Board of Directors, through its Audit Committee, is responsible for (1) assuring that management fulfills its responsibilities in the preparation of the financial statements, and (2) engaging the independent public accountants. The Committee reviews the scope of the audits and the accounting principles being applied in financial reporting. The independent public accountants, represen-

tatives of management, and the internal auditors meet regularly (separately and jointly with the Committee to review the activities of each and ensure that each is properly discharging its responsibilities. To ensure complete independence, Deloitte Haskins & Sells have full and free access to meet with the Committee without management representatives present, to discuss the results of their audit, the adequacy of internal accounting controls, and the quality of the financial reporting.

  
President

  
Treasurer

### INDEPENDENT AUDITORS' REPORT

**Deloitte  
Haskins + Sells**

The Stockholder and Board of Directors of GM Hughes Electronics Corporation:

We have audited the Consolidated Balance Sheet of GM Hughes Electronics Corporation and subsidiaries as of December 31, 1988 and 1987 and the related Statements of Consolidated Income and Available Separate Consolidated Net Income and Consolidated Cash Flows for each of the three years in the period ended December 31, 1988. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, these financial statements present fairly, in all material respects, the financial position of GM Hughes Electronics Corporation and subsidiaries at December 31, 1988 and 1987 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1988 in conformity with generally accepted accounting principles.

As discussed in Note 1 to the Financial Statements, effective January 1, 1988 the Corporation changed its method of accounting for certain manufacturing overhead costs.



114 Avenue of the Americas  
New York, New York 10036

February 13, 1989

# STATEMENT OF CONSOLIDATED INCOME AND AVAILABLE SEPARATE CONSOLIDATED

	1988	1987	1986
<b>Revenues</b>			
Net sales:			
Outside customers	\$ 7,518.2	\$ 7,273.2	\$ 7,212.8
General Motors and affiliates (Note 2)	3,482.8	3,134.4	3,158.7
Other income—net	242.6	73.4	68.5
<b>Total Revenues</b>	<b>11,243.6</b>	<b>10,481.0</b>	<b>10,440.0</b>
<b>Costs and Expenses</b>			
Cost of sales and other operating charges, exclusive of items listed below			
	8,446.1	8,035.5	8,154.8
Selling, general and administrative expenses	1,094.4	882.9	851.5
Depreciation and amortization of property	496.8	460.0	423.4
Amortization of intangible assets (Note 1)	155.2	148.8	148.8
Interest expense	67.2	54.6	50.3
<b>Total Costs and Expenses</b>	<b>10,259.7</b>	<b>9,581.8</b>	<b>9,628.8</b>
<b>Income before Income Taxes</b>	<b>983.9</b>	<b>899.2</b>	<b>811.2</b>
United States, foreign and other income taxes (Note 5)	349.3	378.1	366.1
Income before cumulative effect of accounting change	634.6	521.1	445.1
Cumulative effect of accounting change (Note 1)	18.7	—	—
<b>Net Income</b>	<b>653.3</b>	<b>521.1</b>	<b>445.1</b>
<b>Available Separate Consolidated Net Income (Note 9):</b>			
Adjustments to exclude the effect of purchase accounting	148.8	148.8	148.8
<b>Earnings Excluding Purchase Accounting Adjustments</b>	<b>\$ 802.1</b>	<b>\$ 669.9</b>	<b>\$ 593.9</b>
<b>Available Separate Consolidated Net Income</b>	<b>\$ 256.9</b>	<b>\$ 219.2</b>	<b>\$ 190.0</b>
Average number of shares of General Motors Class H Common Stock outstanding (in millions)			
	127.9	130.8	127.8
<b>Earnings Attributable to General Motors Class H Common Stock on a Per Share Basis (Note 10):</b>			
Before cumulative effect of accounting change	\$1.96	\$1.67	\$1.48
Cumulative effect of accounting change	0.05	—	—
Net earnings attributable to GM Class H Common Stock	\$2.01	\$1.67	\$1.48

Reference should be made to notes on pages 36 through 42.

## NET INCOME

For the Years Ended  
December 31, 1988, 1987 and 1986  
(Dollars in Millions Except  
Per Share Amounts)

## CONSOLIDATED BALANCE SHEET

December 31, 1988 and 1987  
(Dollars in Millions Except  
Per Share Amount)

<b>ASSETS</b>	<b>1988</b>	<b>1987</b>
<b>Current Assets</b>		
Cash and cash equivalents (Note 1)	\$ 705.8	\$ 731.3
Accounts and notes receivable:		
Trade receivables (less allowances)	595.0	628.1
General Motors and affiliates (Note 2)	308.6	280.1
Contracts in process, less advances and progress payments of \$2,174.4 and \$1,981.2	2,035.4	1,756.0
Inventories (less allowances) (Note 1)	783.9	664.0
Prepaid expenses	97.7	66.8
<b>Total Current Assets</b>	<b>4,526.4</b>	<b>4,126.3</b>
<b>Property-Net</b> (Note 3)	<b>2,805.0</b>	<b>2,750.6</b>
<b>Intangible Assets</b> (Note 1)	<b>4,080.6</b>	<b>3,947.0</b>
<b>Investments and Other Assets—principally at cost</b> (less allowances)	<b>395.8</b>	<b>302.7</b>
<b>Total Assets</b>	<b>\$11,807.8</b>	<b>\$11,126.6</b>

### LIABILITIES AND STOCKHOLDER'S EQUITY

<b>Current Liabilities</b>		
Accounts payable:		
Outside	\$ 448.1	\$ 429.2
General Motors and affiliates (Note 2)	57.4	49.4
Advances on contracts	529.3	630.3
Notes payable (Note 4)	733.9	588.9
United States, foreign and other income taxes, including deferred amounts of \$430.5 and \$637.9 (Note 5)	545.0	789.6
Accrued liabilities (Note 8)	1,110.6	939.9
<b>Total Current Liabilities</b>	<b>3,424.3</b>	<b>3,427.3</b>
<b>Long-Term Debt and Capitalized Leases</b> (Note 4)	<b>285.1</b>	<b>168.4</b>
<b>Other Liabilities and Deferred Credits</b>	<b>548.4</b>	<b>459.5</b>
<b>Stockholder's Equity</b> (Note 11):		
Capital stock (outstanding, 1,000 shares, \$0.10 par value) and additional paid-in capital	6,365.9	6,365.9
Net income retained for use in the business	1,180.5	702.2
Subtotal	7,546.4	7,068.1
Accumulated foreign currency translation adjustments	3.6	3.3
<b>Total Stockholder's Equity</b>	<b>7,550.0</b>	<b>7,071.4</b>
<b>Total Liabilities and Stockholder's Equity</b>	<b>\$11,807.8</b>	<b>\$11,126.6</b>

Reference should be made to notes on pages 36 through 42

# STATEMENT OF CONSOLIDATED CASH FLOWS

	1988	1987	1986
<b>Cash Flows from Operating Activities</b>			
Income before cumulative effect of accounting change	\$ 634.6	\$ 521.1	\$ 445.1
Adjustments to reconcile income before cumulative effect of accounting change to net cash provided by operating activities:			
Depreciation and amortization of property	496.8	460.0	423.4
Amortization of intangible assets	155.2	148.8	148.8
Net pension income	( 79.3)	( 37.1)	( 57.5)
Deferred income taxes and other—net	100.7	101.8	54.6
Change in operating assets and liabilities:			
Accounts receivable	60.5	( 112.6)	3
Contracts in process	( 48.1)	( 110.3)	( 136.8)
Inventories excluding effect of accounting change	( 89.4)	( 22.2)	( 17.2)
Prepaid expenses	( 129.1)	( 61.1)	15.8
Accounts payable	( 50.5)	8.5	65.9
Income taxes excluding effect of accounting change	( 48.4)	101.3	48.2
Accrued and other liabilities	( 296.5)	( 10.2)	( 167.7)
Other operating accounts	44.2	72.7	( 43.5)
<b>Net Cash Provided by Operating Activities</b>	<b>750.7</b>	<b>1,060.7</b>	<b>779.4</b>
<b>Cash Flows from Investing Activities</b>			
Acquisition of companies, net of cash acquired	( 373.7)	( 110.0)	-
Expenditures for property and special tools	( 533.0)	( 469.4)	( 700.6)
Proceeds from disposals of property	26.7	25.9	39.2
Notes receivable	15.9	( 31.6)	-
<b>Net Cash Used in Investing Activities</b>	<b>( 864.1)</b>	<b>585.1)</b>	<b>661.4)</b>
<b>Cash Flows from Financing Activities</b>			
Net increase in notes payable	145.0	313.6	67.1
Increase in long-term debt	140.4	67.8	121.2
Decrease in long-term debt	( 22.5)	( 280.9)	( 29.9)
Cash dividends paid to General Motors	( 175.0)	( 144.0)	( 120.0)
<b>Net Cash Provided by (Used in) Financing Activities</b>	<b>87.9</b>	<b>( 43.5)</b>	<b>38.4</b>
Net increase (decrease) in cash and cash equivalents	( 25.5)	432.1	156.4
Cash and cash equivalents at beginning of the year	731.3	299.2	142.8
Cash and cash equivalents at end of the year	<b>\$ 705.8</b>	<b>\$ 731.3</b>	<b>\$ 299.2</b>

For the Years Ended  
December 31, 1988, 1987 and 1986  
(Dollars in Millions)

Reference should be made to notes on pages 36 through 42.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Organization and Consolidation

The consolidated financial statements include the accounts of GM Hughes Electronics Corporation (GMHE) and domestic and foreign subsidiaries which are more than 50% owned, principally Hughes Aircraft Company (Hughes) and Delco Electronics Corporation (Delco Electronics). Investments in associated companies in which at least 20% of the voting securities is owned are accounted for under the equity method of accounting. As used herein, the term "the Corporation" refers to GMHE and its subsidiaries.

GMHE became a wholly-owned subsidiary of General Motors Corporation (General Motors or GM) effective December 31, 1985, coincident with the acquisition of Hughes by GM for \$2.7 billion in cash and cash equivalents and 100 million shares of GM Class H common stock having an estimated total value of \$2,561.9 million. In addition, GM had guaranteed to pay the Howard Hughes Medical Institute (Institute) on December 31, 1989, for each share of GM Class H common stock issued in connection with the acquisition and held by the Institute on that date, the amount, if any, by which the market value per share of GM Class H common stock might be below \$30; provided that such payment would not be greater than \$20 per share.

On February 28, 1989, GM and the Institute announced that they had reached agreement to terminate GM's existing guarantee obligations. Under other terms of the new agreement: (i) GM purchased 35 million shares of GM Class H common stock from the Institute on February 28, 1989; (ii) the Institute received put options exercisable under most circumstances at \$30 per share on March 1, 1991, 1992, 1993 and 1995 for 20 million, 10 million, 10 million and 15 million shares, respectively; (iii) GM will have the option to call the Institute's shares from March 1, 1989 until February 28, 1991, 1992, 1993 and 1995 for 20 million, 10 million, 10 million and 15 million shares, respectively, at a call price of \$35 per share for all shares except for the 15 million shares callable until February 28, 1995, for which the call price is \$37.50 per share; and (iv) GM paid to the Institute \$675 million in cash and approximately \$300 million in notes.

The acquisition of Hughes was accounted for as a purchase. The purchase price in excess of the net book value of Hughes, \$4,244.7 million, was assigned to patents and related technology, \$500.0 million; the future economic benefits to GM of the Hughes Long-Term Incentive Plan (LTIP), \$125.0 million; and other intangible assets, \$3,619.7 million. These intangible assets are being amortized on a straight-line basis: patents and related technology over 15 years, the future economic benefits of the LTIP over five years and other intangible assets over 40 years. Amortization is applied directly to the asset accounts.

For the purpose of determining earnings per share and  
(continued)

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

37

**NOTE 1: (continued)**

amounts available for dividends on the common stocks of General Motors, the amortization of these intangible assets is charged against earnings attributable to GM \$1-2/3 par value common stock.

The earnings of GMHE and its subsidiaries since the acquisition of Hughes form the base from which any dividends on the GM Class H common stock are declared. These earnings include income earned from sales to GM and its affiliates, but exclude purchase accounting adjustments (see Notes 2 and 9).

On September 14, 1987, GM issued a new class of preference stock which is convertible, on a one-for-two fixed basis on varying future dates beginning in 1990, into GM Class H common stock. Such preference stock is a common stock equivalent for purposes of computing Earnings Attributable to GM Class H Common Stock on a Per Share Basis. However, the issuance of such preference stock has no dilutive effect, because to the extent that shares of GM Class H common stock deemed to be outstanding would increase, such increased shares would also increase the numerator of the fraction used to determine Available Separate Consolidated Net Income.

**Revenue Recognition**

Outside sales are attributable principally to long-term contracts. Long-term contract sales are recorded primarily using the percentage-of-completion (cost-to-cost) method of accounting. Under this method, sales are recorded equivalent to costs incurred plus a portion of the profit expected to be realized on the contract, determined based on the ratio of costs incurred to estimated total costs at completion.

Profits expected to be realized on contracts are based on the Corporation's estimates of total sales value and cost at completion. These estimates are reviewed and revised periodically throughout the lives of the contracts, and adjustments to profits resulting from such revisions are recorded in the accounting period in which the revisions are made. Estimated losses on contracts are recorded in the period in which they are identified.

Certain of the Corporation's contracts contain cost or performance incentives which provide for increases in profits for surpassing stated objectives and decreases in profits for failure to achieve such objectives. Amounts associated with incentives are included in estimates of total sales values when there is sufficient information to relate actual performance to the objectives.

Sales under United States Government contracts accounted for 53.2%, 57.3% and 60.1% of total sales in 1988, 1987 and 1986, respectively.

**Cash Flows**

In the fourth quarter of 1988, the Corporation adopted Statement of Financial Accounting Standards (SFAS) No. 95, Statement of Cash Flows, as required by the Financial Accounting Standards Board (FASB). Accordingly, the Statement of Changes

in Consolidated Financial Position for the years ended December 31, 1987 and 1986 has been restated to conform with SFAS No. 95. For purposes of the Statement of Consolidated Cash Flows, cash equivalents are defined as short-term, highly liquid investments with original maturities of 90 days or less.

Supplemental disclosure of cash flow information required by SFAS No. 95 is as follows:

(Dollars in Millions)	1988	1987	1986
Cash paid during the years for:			
Interest	\$ 88.1	\$ 61.3	\$ 50.7
Income taxes	\$522.8	\$238.3	\$215.4
Acquisition of companies:			
Fair value of assets acquired	\$649.6	\$161.6	\$ -
Cash paid	379.0	110.7	-
Liabilities assumed	\$270.6	\$ 50.9	\$ -

**Accounts Receivable and Contracts in Process**

Trade receivables consist principally of amounts related to long-term contracts and programs. Amounts billed under retainage provisions of contracts are not significant, and substantially all amounts are collectible within one year.

Contracts in process are stated at costs incurred plus estimated profit less amounts billed to customers and advances and progress payments received. Engineering, tooling, manufacturing and applicable overhead costs, including administrative, research and development and selling expenses, are charged to costs and expenses when they are incurred. In accordance with defense industry practice, 1988 amounts include approximately \$261.8 million which are not expected to be realized within one year. Under certain contracts with the United States Government, progress payments are received based on costs incurred on the respective contracts. Title to the inventories relating to such contracts (included in contracts in process) vests with the United States Government.

**Inventories**

Inventories are stated at the lower of cost or market principally using the first-in, first-out (FIFO) or average cost methods.

**Major Classes of Inventories**

(Dollars in Millions)	1988	1987
Productive material, work in process and supplies	\$744.1	\$632.9
Finished product	39.8	31.1
Inventories	\$783.9	\$664.0

**Property and Depreciation**

Property is carried at cost. Depreciation of property is provided based on estimated useful lives generally using accelerated methods.

**Income Taxes**

The tax effects of timing differences between pretax accounting income and taxable income, principally related to profits on long-term contracts, provisions for losses on contracts,

(continued)



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

38

## NOTE 1: (concluded)

employee benefit plans and depreciation, are deferred. Provisions are made for estimated United States and foreign income taxes, less available tax credits and deductions, which may be incurred on remittance of the subsidiaries' undistributed earnings less those deemed to be indefinitely reinvested. At December 31, 1988 and 1987, undistributed earnings of foreign subsidiaries amounted to approximately \$253.4 million and \$592.3 million, respectively.

GMHE and its domestic subsidiaries join with General Motors in filing a consolidated United States Federal income tax return. The portion of the consolidated tax liability recorded by GMHE and its subsidiaries included in the consolidated return generally is equivalent to the liability they would have incurred on a separate return basis.

In December 1987, the FASB issued SFAS No. 96, Accounting for Income Taxes, to be effective in 1989 with earlier adoption encouraged. During 1988, the FASB delayed implementation of the Statement until 1990. GMHE has not yet adopted the Statement. The effect of the adoption of the Statement will be favorable, but in an amount that the Corporation is unable to quantify at this time.

### Research and Development

Expenditures for research and development are charged to costs and expenses as incurred and amounted to \$550.9 million in 1988, \$416.0 million in 1987 and \$408.1 million in 1986.

### Foreign Currency Translation

Exchange and translation gains (losses) included in consolidated earnings amounted to \$8.7 million in 1988, (\$6.1) million in 1987 and (\$5.7) million in 1986.

### Accounting Change

Effective January 1, 1988, accounting procedures at Delco Electronics were changed to include in inventory certain manufacturing overhead costs previously charged directly to expense. The Corporation believes this change is preferable because it provides a better matching of costs with related revenues. The effect of this change on 1988 earnings was a favorable adjustment of \$0.05 per share of GM Class H common stock.

## NOTE 2: RELATED PARTY TRANSACTIONS

### Sales, Purchases and Administrative Expenses

The amounts due from and to GM and affiliates result from sales of products to and purchases of materials and services from units controlled by GM. Purchases from GM and affiliates, including computer systems services provided by Electronic Data Systems Corporation, amounted to approximately \$210.2 million, \$171.4 million and \$102.5 million in 1988, 1987 and 1986, respectively.

Common administrative expenses are allocated to the Corporation by GM which amounted to \$17.5 million, \$13.6 million and \$26.5 million in 1988, 1987 and 1986, respectively.

### Incentive Plans

GMHE and Delco Electronics participate in various incentive plans of GM and its subsidiaries, which cover certain eligible employees.

### Other

GMHE and Delco Electronics participate in GM's pension and other postemployment benefit programs (see Note 6).

## NOTE 3: PROPERTY-NET

(Dollars in Millions)	1988	1987
Land and improvements	\$ 191.8	\$ 175.1
Buildings and unamortized leasehold improvements	995.2	908.9
Machinery and equipment	2,423.1	2,138.5
Satellites and related facilities	336.0	297.3
Furniture, fixtures and office machines	104.3	87.9
Construction in progress	186.5	181.3
Total	4,236.9	3,789.0
Less accumulated depreciation	1,437.6	1,060.1
Net real estate, plants and equipment	2,799.3	2,728.9
Special tools—less amortization	5.7	21.7
Property—net	\$2,805.0	\$2,750.6

## NOTE 4: NOTES PAYABLE, LONG-TERM DEBT AND CAPITALIZED LEASES

At December 31, 1988 and 1987, notes payable include amounts due to banks under short-term lines of credit of \$70.0 million and \$120.0 million, respectively. At December 31, 1988, the Corporation had unused short-term lines of credit of \$405.0 million.

(Dollars in Millions)	1988	1987
Foreign bank debt	\$116.7	\$ 74.5
Term loan	100.0	—
Revolving credit loan	200.0	10.0
Other debt, with interest at 8% to 13%	55.3	57.1
Total	472.0	141.6
Less current portion	214.4	1.8
Long-term debt	257.6	139.8
Capitalized leases	27.5	28.6
Total long-term debt and capitalized leases	\$285.1	\$168.4

The unsecured revolving credit loan agreement provides for an aggregate commitment of \$300.0 million through December, 1989. Interest generally approximates the London Interbank Offered Rate (LIBOR) and is 9.4% at December 31, 1988. The agreement also requires that the Corporation pay a fee of .1875% per annum of the total commitment. The foreign bank debt is denominated in Japanese yen and bears interest at rates ranging from 5.3% to 7.0% at December 31, 1988, with maturity dates from 1991 to 1998. The term loan represents a note payable to an insurance company bearing interest at 9.2% and maturing in 1992.

(continued)

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**NOTE 4: (concluded)**

Annual maturities of long-term debt and capitalized leases are \$215.0 million in 1989, \$22.6 million in 1990, \$6.5 million in 1991, \$127.4 million in 1992, \$28.0 million in 1993 and \$100.0 million thereafter. Property, plant, and equipment with a net book value of \$57.8 million at December 31, 1988 is pledged as collateral under such debt.

**NOTE 5: UNITED STATES, FOREIGN AND OTHER  
INCOME TAXES**

(Dollars in Millions)	1988	1987	1986
Taxes estimated to be payable currently:			
United States Federal	\$413.9	\$262.2	\$229.5
Foreign	7.3	3	11.1
State and local	78.4	91.8	36.8
Total	499.6	354.3	277.4
Taxes deferred—net:			
United States Federal	( 155.9)	57.1	84.8
Foreign	5.6	( 3.8)	( 4.6)
State and local	—	( 29.5)	8.5
Total	( 150.3)	23.8	88.7
<b>Total taxes*</b>	<b>\$349.3</b>	<b>\$378.1</b>	<b>\$366.1</b>

\*Excluding effect of accounting change.

Deferred income taxes result from timing differences in the recognition of revenue and expense for financial reporting and for income tax purposes. The principal timing difference has resulted from profits on long-term contracts recognized using the percentage-of-completion method for financial reporting purposes and the completed-contract method for income tax purposes.

The tax effects of timing differences are summarized as follows:

(Dollars in Millions)	1988	1987	1986
Profits on long-term contracts accounted for under the completed-contract method for tax purposes	(\$231.3)	(\$246.4)	(\$184.5)
Utilization of net operating loss carryforwards for tax purposes	—	—	52.0
Tax credit carryforwards	—	47.0	190.0
Provisions for losses on contracts not currently reported for income tax purposes	43.1	100.1	65.7
Employee benefit plans	( 15.9)	63.0	42.6
Excess of tax over book depreciation	70.8	75.4	59.5
Other	( 17.0)	( 15.3)	5.2
<b>Deferred income taxes—net</b>	<b>(\$150.3)</b>	<b>\$ 23.8</b>	<b>\$ 88.7</b>

Under the Tax Reform Act of 1986, the Revenue Act of 1987, and the Technical and Miscellaneous Revenue Act of 1988, the Federal tax deferral benefits related to the completed-contract method have been substantially reduced.

Income before income taxes included the following components:

(Dollars in Millions)	1988	1987	1986
Domesuc income	\$823.2	\$762.8	\$694.0
Foreign income	160.7	136.4	117.2
<b>Total</b>	<b>\$983.9</b>	<b>\$899.2</b>	<b>\$811.2</b>

The consolidated effective income tax rate on income before income taxes differs from the United States statutory income tax rate for the reasons set forth in the following table:

	1988	1987	1986
U.S. statutory income tax rate	34.0%	40.0%	46.0%
Investment tax credits	( .3 )	( .9 )	( 2.3 )
Foreign tax rate differential	( 4.8 )	( 2.5 )	( 6.9 )
State and local income taxes	5.7	4.2	3.0
Purchase accounting adjustments	5.1	6.6	8.4
Effect of tax rate decrease on reversing timing differences	( 6.8 )	( 4.2 )	—
Other	2.6	( 1.2 )	( 3.1 )
<b>Effective income tax rate*</b>	<b>35.5%</b>	<b>42.0%</b>	<b>45.1%</b>

\*Excluding effect of accounting change.

**NOTE 6: PENSION PROGRAM AND  
POSTEMPLOYMENT BENEFITS**

Total pension credit of the Corporation amounted to \$79.3 million in 1988, \$37.1 million in 1987 and \$57.5 million in 1986.

GMHE and Delco Electronics participate in the defined benefit pension plans of General Motors, which cover substantially all of its employees. Plans covering represented employees generally provide benefits of negotiated stated amounts for each year of service as well as significant supplemental benefits for employees who retire with 30 years of service before normal retirement age. The benefits provided by the plans covering salaried employees are generally based on years of service and the employees salary history. Certain nonqualified pension plans covering executives are based on targeted wage replacement percentages and are generally unfunded. The accumulated plan benefit obligation and plan net assets for the employees of GMHE and Delco Electronics are not determinable separately.

Hughes maintains contributory defined benefit retirement plans covering substantially all of its employees. Benefits are based on years of service and compensation earned during

(continued)

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 6: (concluded)

a specified period of time before retirement. The net pension credit of Hughes included the components shown below.

(Dollars in Millions)	1988	1987	1986
Benefits earned during the year	\$ 83.3	\$100.6	\$ 91.3
Interest accrued on benefits earned in prior years	228.4	220.3	187.7
Actual return on assets	( 436.8)	( 260.0)	( 531.1)
Net amortization and deferral	48.6	( 112.3)	175.8
Net periodic pension credit	(\$ 76.5)	(\$ 51.4)	(\$ 76.3)

Costs are actuarially determined using the projected unit credit method and are rounded in accordance with United States Government cost accounting standards to the extent such costs are tax-deductible.

The following table sets forth the funded status of the Hughes plans and the amounts recognized in the Consolidated Balance Sheet as of December 31, 1988 and 1987.

(Dollars in Millions)	December 31,	
	1988	1987
Actuarial present value of benefits based on service to date and present pay levels:		
Vested	\$1,856.6	\$1,784.9
Nonvested	225.0	206.7
Accumulated benefit obligation	2,081.6	1,991.6
Additional amounts related to projected pay increases	466.0	431.6
Total projected benefit obligation based on service to date	2,547.6	2,423.2
Plan assets at fair value	3,792.3	3,444.6
Plan assets in excess of projected benefit obligation	1,244.7	1,021.4
Unamortized net amount resulting from changes in plan experience and actuarial assumptions	( 379.8)	( 165.8)
Unamortized net asset at date of adoption	( 613.5)	( 680.7)
Prepaid pension cost recognized in the Consolidated Balance Sheet	\$ 251.4	\$ 174.9

Plan assets are invested primarily in listed common stock, cash and short-term investment funds, United States government securities and other investments.

The weighted average discount rate used in determining the actuarial present values of the projected benefit obligation shown above was 9.5% at December 31, 1988 and 1987.

The rate of increase in future compensation levels was 6.0% at December 31, 1988 and 1987. The expected long-term rate of return on assets used in determining pension cost was 10.0% for both 1988 and 1987.

In addition to providing pension benefits, the Corporation provides certain health care and life insurance benefits for retired employees. Substantially all of the Corporation's employees may become eligible for those benefits if they reach normal retirement age while working for the Corporation. The estimated cost of such benefits, which is expensed as incurred, totaled \$35.9 million in 1988, \$30.8 million in 1987 and \$27.1 million in 1986.

## NOTE 7: INCENTIVE PLANS

In 1985, GM stockholder approval was obtained in connection with GM's acquisition of Hughes for a GMHE Incentive Plan. Under this Plan, shares, rights or options to acquire up to 20 million shares of GM Class H common stock may be granted during the ten-year life of the Plan.

The GM Incentive and Compensation Committee may grant options and other rights to acquire shares of GM Class H common stock under the provisions of the Plan. The option price is equal to 100% of the fair market value of GM Class H common stock on the date the options were granted. These nonqualified options generally expire ten years from the dates of grant and are subject to earlier termination under certain conditions.

Changes in the status of outstanding options were as follows:

GM Class H common stock	Option Prices	Shares Under Option
Granted in 1986	\$19.75	78,910
Outstanding at December 31, 1986	19.75	78,910
Granted	24.34-24.69	764,100
Terminated	24.34	( 4,400)
Outstanding at December 31, 1987	19.75-24.69	838,610
Granted	30.00-30.25	818,375
Exercised	19.75-24.60	( 44,530)
Terminated	24.34-30.25	( 72,510)
Outstanding at December 31, 1988	\$19.75-\$30.25	1,539,945

Options for 71,175 shares of GM Class H common stock were exercisable at December 31, 1988; the maximum number of shares for which additional options and other rights may be granted under the Plan was 18,156,080 at December 31, 1988.

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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**NOTE 7: (concluded)**

Hughes also maintains a bonus plan under which awards are granted to officers and other key executives. The aggregate amount and the individual awards are determined by the Hughes Board of Directors, subject to certain limitations based on earnings. The cost of the Hughes Aircraft Bonus Plan was \$33.6 million in 1988, \$27.7 million in 1987, and \$24.8 million in 1986.

Key officers and employees of GMHE and Delco Electronics participate in various incentive plans of GM.

**NOTE 8: ACCRUED LIABILITIES**

(Dollars in Millions)	1988	1987
Payrolls and other compensation	\$ 350.5	\$329.6
Provision for losses on contracts	117.4	57.4
Other	642.7	552.9
<b>Total</b>	<b>\$1,110.6</b>	<b>\$939.9</b>

**NOTE 9: AVAILABLE SEPARATE CONSOLIDATED NET INCOME**

Dividends on GM Class H common stock are declared out of the Available Separate Consolidated Net Income of GMHE earned since the acquisition of Hughes by GM. The Available Separate Consolidated Net Income of GMHE is determined quarterly and is equal to the separate consolidated net income of GMHE, excluding the effects of purchase accounting adjustments arising from the acquisition of Hughes, multiplied by a fraction, the numerator of which is the weighted average number of shares of GM Class H common stock outstanding during the period and the denominator of which is currently 400 million shares.

The denominator used in determining the Available Separate Consolidated Net Income of GMHE will be adjusted as deemed appropriate by the GM Board of Directors to reflect subdivisions or combinations of GM Class H common stock and to reflect certain transfers of capital to or from GMHE.

Dividends may be paid on GM Class H common stock only when, as and if declared by the GM Board of Directors in its sole discretion. The current policy of the GM Board of Directors with respect to GM Class H common stock is to pay cash dividends commencing in 1989 approximately equal to 35% of the Available Separate Consolidated Net Income of GMHE for the prior year.

**NOTE 10: EARNINGS ATTRIBUTABLE TO GENERAL MOTORS CLASS H COMMON STOCK ON A PER SHARE BASIS**

Earnings attributable to General Motors Class H common stock on a per share basis have been determined based on the relative rights of the GM Class H common stock to participate with other GM common stocks in dividends from the earnings of General Motors. The operation of the GMHE Incentive

Plan and the assumed conversion of the preference shares discussed in Note 1 do not have a material dilutive effect on earnings per share of GM Class H common stock at this time.

**NOTE 11: STOCKHOLDER'S EQUITY**

The authorized capital stock of GMHE consists of 1,000 shares of \$0.10 par value common stock. At December 31, 1988 and 1987, 1,000 shares having an aggregate par value of \$100 were issued and outstanding. All of the outstanding capital stock of GMHE is held by General Motors.

(Dollars in Millions)	1988	1987	1986
Net income retained for use in the business:			
Balance at beginning of the year	\$ 702.2	\$325.1	\$ -
Net income	653.3	521.1	445.1
Cash dividends paid to General Motors	( 175.0)	( 144.0)	( 120.0)
<b>Balance at end of the year</b>	<b>\$1,180.5</b>	<b>\$702.2</b>	<b>\$325.1</b>
Accumulated foreign currency translation adjustments:			
Balance at beginning of the year	\$ 3.3	(\$ 1.3)	\$ -
Change during the year	3	4.6	( 1.3)
<b>Balance at end of the year</b>	<b>\$ 3.6</b>	<b>\$ 3.3</b>	<b>(\$ 1.3)</b>

As the sole stockholder of GMHE, GM is able to cause GMHE to pay dividends and make advances to or otherwise enter into transactions with GM as GM deems desirable and appropriate. GM reserves the right to cause GMHE to pay dividends to GM in such amounts as GM determines are desirable under the then prevailing facts and circumstances. Such amounts may be the same as, greater than or less than the dividends paid by GM on its Class H common stock. There is no fixed relationship, on a per share or aggregate basis, between the dividends that may be paid by GM to holders of its Class H common stock and the dividends or other amounts that may be paid by GMHE to GM.

**NOTE 12: ACQUISITIONS**

On December 31, 1988, Hughes acquired substantially all of the net assets of Honeywell Inc.'s Training and Control Systems Division, a designer, developer, and producer of military trainers and simulators. On May 23, 1988, Hughes acquired Rediffusion Simulation Limited and its principal affiliated companies (RSL). RSL is a supplier of commercial and military flight simulator systems and computer-based training systems. The aggregate purchase price of these acquisitions of approximately \$379 million was paid in cash. Effective September 30, 1987, Hughes acquired substantially all of the net assets and business of M/A-COM Telecommunications Division, a manufacturer of digital communications products, from M/A-COM Telecommunications, Inc., for cash of approximately \$110 million. The acquisitions were accounted for by the purchase method and,

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 12: (concluded)

Accordingly, the operating results of the entities acquired, which were not material, have been consolidated with those of GMHE since their respective acquisition dates. The respective purchase prices were allocated to the net assets acquired, including intangible assets, based on preliminary estimates of their fair values at the dates of acquisition.

Intangible assets represent principally the excess of cost over the fair value of net assets of purchased businesses which is being amortized using the straight-line method over periods not exceeding 40 years.

## NOTE 13: COMMITMENTS AND CONTINGENT LIABILITIES

Minimum future commitments under operating leases having noncancelable lease terms in excess of one year, primarily for real property, aggregating \$2,320.6 million, are payable \$202.8 million in 1989, \$186.2 million in 1990, \$162.2 million in 1991, \$151.2 million in 1992, \$142.1 million in 1993 and \$1,476.1 million thereafter. Certain of the leases contain escalation clauses and renewal or purchase options. Rental expenses under operating leases were \$207.9 million in 1988, \$202.2 million in 1987 and \$182.1 million in 1986.

Hughes and Delco Electronics, incident to their business activities, are parties to a number of legal proceedings which are in various stages of development. While litigation not covered by insurance involves aggregate claims for damages against the Corporation which are substantial, it is the opinion of management, based in part upon consultation with outside counsel, that Hughes and Delco Electronics have substantial defenses to such claims which they intend to vigorously pursue and the aggregate ultimate liability of Hughes and Delco Electronics under such claims should not have a material adverse effect on the consolidated financial position of the Corporation.

## NOTE 14: SEGMENT REPORTING

The Corporation operates principally within the field of modern high-technology electronics for use in defense, automotive and other products. The defense products segment includes radar and weapon control systems, guided missile systems, and defense satellites. Automobile radios, dashboard instrumentation and other automotive electronic products are included in the automotive products segment. The other products segment includes commercial electronics products and services such as communication satellites, specialized automated production and test equipment, microwave and millimeter-wave components and equipment and solar cells. Intercompany transfers between segments are not material. Information concerning operations by segment is as follows:

(Dollars in Millions)	Defense Products	Automotive Products	Other Products	Corporate	Total
<b>Revenues:</b>					
1988	\$6,857.8	\$3,456.9	\$ 928.9	\$ —	\$11,243.6
1987	6,617.7	3,215.7	647.6	—	10,481.0
1986	6,491.4	3,179.5	769.1	—	10,440.0
<b>Operating Profit*:</b>					
1988	\$ 160.2	\$ 618.7	\$ 50.3	(\$20.7)	\$ 808.5
1987	289.1	520.5	86.4	( 15.6)	880.4
1986	261.8	488.3	72.1	( 29.2)	793.0
<b>Identifiable Assets at Year End**:</b>					
1988	\$8,300.0	\$1,792.4	\$1,653.3	\$62.1	\$11,807.8
1987	7,930.4	1,873.2	1,267.3	55.7	11,126.6
1986	7,578.5	1,654.4	1,146.7	30.5	10,410.1
<b>Depreciation and Amortization*:</b>					
1988	\$ 463.2	\$ 108.6	\$ 80.2	\$ —	\$ 652.0
1987	442.9	96.1	69.8	—	608.8
1986	406.6	96.9	68.7	—	572.2
<b>Capital Expenditures***:</b>					
1988	\$ 412.7	\$ 77.9	\$ 42.4	\$ —	\$ 533.0
1987	374.4	44.4	50.6	—	469.4
1986	378.5	265.2	56.9	—	700.6

\*Includes \$148.8 million (\$123.5 million and \$25.3 million related to defense and other products segments, respectively) of purchase price accounting adjustments associated with GM's purchase of Hughes Aircraft Company in 1985.

\*\*Identifiable assets include the unamortized goodwill associated with the purchase of Hughes Aircraft Company as detailed below:

	Defense	Other	Total
1988	\$3,152.5	\$645.7	\$3,798.2
1987	3,276.0	671.0	3,947.0
1986	3,399.5	696.3	4,095.8

\*\*\*Reflects automotive tool rebills of \$21.3 million, \$84.9 million and \$36.3 million in 1988, 1987 and 1986 respectively.

A reconciliation of operating profit shown above to Income before Income Taxes shown in the Statement of Consolidated Income and Available Separate Consolidated Net Income follows:

(Dollars in Millions)	1988	1987	1986
Operating Profit	\$808.5	\$880.4	\$793.0
Other Income—net	242.6	73.4	68.5
Interest Expense	( 67.2)	( 54.6)	( 50.3)
Income before Income Taxes	\$983.9	\$899.2	\$811.2

Export sales from the U.S. were as follows:

(Dollars in Millions)	1988	1987	1986
Asia	\$ 265.9	\$ 318.9	\$ 357.7
Europe	598.8	412.1	311.4
Africa	82.2	82.7	42.6
Canada	402.1	288.5	296.4
Middle East	20.5	53.5	93.6
Latin America	18.7	62.0	11.1
Total	\$1,388.2	\$1,217.7	\$1,112.8

## SUPPLEMENTARY INFORMATION

### Selected Quarterly Data

(Dollars in Millions Except Per Share Amounts)

	1988 Quarters				1987 Quarters			
	1st	2nd	3rd	4th	1st	2nd	3rd	4th
Revenues	\$2,670.0	\$2,874.5	\$2,633.8	\$3,065.3	\$2,684.6	\$2,622.8	\$2,517.2	\$2,656.4
Income before income taxes	283.0	254.5	229.2	217.2	247.7	250.8	245.2	155.5
United States, foreign and other income taxes	87.0	90.6	86.8	84.9	109.7	110.0	111.2	47.2*
Income before cumulative effect of accounting change	196.0	163.9	142.4	132.3	138.0	140.8	134.0	108.3
Cumulative effect of accounting change	18.7	-	-	-	-	-	-	-
Net income	214.7**	163.9	142.4	132.3	138.0	140.8	134.0	108.3
Earnings excluding purchase accounting adjustments	251.9	201.1	179.6	169.5	175.2	178.0	171.2	145.5
Available separate consolidated net income	\$ 81.6	\$ 64.2	\$ 57.2	\$ 53.9	\$ 57.8	\$ 58.3	\$ 55.8	\$ 47.3
Average number of shares of General Motors Class H Common Stock outstanding (in millions)	129.5	127.7	127.4	127.2	132.0	130.9	130.4	129.9
Earnings attributable to General Motors Class H Common Stock on a per share basis:								
Before cumulative effect of accounting change	\$0.58	\$0.50	\$0.45	\$0.43	\$0.44	\$0.44	\$0.43	\$0.36
Cumulative effect of accounting change	0.05	-	-	-	-	-	-	-
Net earnings attributable to GM Class H Common Stock	\$0.63	\$0.50	\$0.45	\$0.43	\$0.44	\$0.44	\$0.43	\$0.36
Stock price range of General Motors Class H common:								
High	\$40.63	\$35.25	\$30.88	\$30.63	\$22.13	\$24.69	\$24.94	\$25.25
Low	\$24.13	\$26.63	\$28.00	\$25.13	\$19.44	\$21.38	\$23.63	\$20.13

\*The effective income tax rate for the 1987 fourth quarter includes recognition of taxes on reversing timing differences previously deferred at rates in excess of the current statutory rate.

\*\*Includes gain on the sale of a portion of Hughes stock holdings in Nippon Avionics Co. Ltd. of \$114.7 million.

### Selected Financial Data

(Dollars in Millions Except Per Share Amounts)

	Historical			Pro Forma	
	1988	1987	1986	1985	1984
Revenues	\$11,243.6	\$10,481.0	\$10,440.0	\$9,503.8	\$8,549.0
Available separate consolidated net income	\$ 256.9	\$ 219.2	\$ 190.0	\$ 160.0	\$ 169.6
Average number of shares of General Motors Class H Common Stock outstanding (in millions)	127.9	130.8	127.8	131.0	131.0
Earnings attributable to General Motors Class H Common Stock on a per share basis	\$2.01	\$1.67	\$1.48	\$1.22	\$1.29
Expenditures for property and special tools	\$ 533.0	\$ 469.4	\$ 700.6	\$ 744.0	\$ 712.9
Cash and cash equivalents	\$ 705.8	\$ 731.3	\$ 299.2	\$ 142.8	\$ 108.2
Working capital	\$ 1,102.1	\$ 699.0	\$ 382.2	\$ 101.4	\$ 91.2
Total assets	\$11,807.8	\$11,126.6	\$10,410.1	\$9,885.2	\$9,491.4
Long-term debt and capitalized leases	\$ 285.1	\$ 168.4	\$ 383.2	\$ 293.1	\$ 295.5