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6/11/20

Assistant Attorney General for National Security United States Department of Justice National Security Division 950 Pennsylvania Avenue NW Washington, DC 20530

Subject: FCC# ITC-214-20190807-00138

Application by Fidelitel, Inc. for authority pursuant to Section 214 of the

Communications Act of 1934, as amended, to provide resale services between the

United States and permissible international points

Dear Sir/Madam:

This Letter of Agreement ("LOA") sets forth the commitments that Fidelitel, Inc. ("Fidelitel") makes to the U.S. Department of Justice ("USDOJ") to address national security, law enforcement, and public safety concerns arising from Fidelitel's application to the Federal Communications Commission ("FCC") requesting authority to provide resale services between the United States and permissible international points pursuant to Section 214 of the Communications Act of 1934, as amended, 47 U.S.C. § 214, and the implementing regulations at 47 C.F.R. § 63.18(e)(1), (2).

Fidelitel adopts as true and correct all statements Fidelitel or its representatives have made to USDOJ, other agencies, and the FCC in the course of the review of the above-referenced application, and it hereby adopts those statements as the basis for this LOA.

Definitions

- 1. For purposes of this LOA, the following definitions apply:
- a. "Access" means the ability to undertake physically or logically any of the following actions:

- (i) To read, copy, divert, or otherwise obtain non-public information or technology from or about software, hardware, a database or other system, or a network;
- (ii) To add, edit, delete, reconfigure, provision, or alter information or technology stored on or by software, hardware, a system or network; or
- (iii) To alter the physical or logical state of software, hardware, a system or network.
- b. "Call Detail Record" ("CDR") means the data records or call log records that contain information about each call made by a user and processed by switch, call manager, or call server.
- c. "Customer Proprietary Network Information" ("CPNI") means as set forth in 47 U.S.C. § 222(h)(1).
 - d. "Date of this LOA" means the date on which Fidelitel executes this LOA.
 - e. "Domestic Communications" or "DC" means:
 - (i) Wire Communications, or Electronic Communications (whether stored or not), from one location within the United States, including its territories, to another location within the United States; or
 - (ii) The U.S. portion of a Wire Communication or Electronic Communication (whether stored or not) that originates or terminates in the United States or its territories.
 - f. "Domestic Communications Infrastructure" ("DCI") means:
 - (i) Any Fidelitel system that physically is located in the United States, including its territories, including any transmission, switching, bridging, and routing equipment, and any associated software (with the exception of commercial-off-the-shelf ("COTS") software used for common business functions, *e.g.*, Microsoft Office) used by, or on behalf of, Fidelitel to provide, process, direct, control, supervise, or manage DC but would not include the systems of entities for which Fidelitel has a contracted arrangement for interconnection, peering, roaming, long-distance, or wholesale network access; and
 - g. "Electronic Surveillance" means:

- (i) The interception of wire, oral, or electronic communications as set forth in 18 U.S.C. § 2510(1), (2), (4) and (12), respectively, and electronic surveillance as set forth in 50 U.S.C. § 1801(f);
- (ii) Access to stored wire or electronic communications, as referred to in 18 U.S.C. § 2701 et seq.;
- (iii) Acquisition of dialing, routing, addressing, or signaling information through pen register or trap and trace devices or other devices or features capable of acquiring such information pursuant to law as set forth in 18 U.S.C. § 3121 et seq. and 50 U.S.C. § 1841 et seq.;
- (iv) Acquisition of location-related information concerning a subscriber or facility;
- (v) Preservation of any of the above information pursuant to 18 U.S.C. § 2703(f); and
- (vi) Access to or acquisition, interception, or preservation of, wire, oral, or electronic communications or information as described in (i) through (v) above and comparable state laws.
- h. "Foreign" means non-United States, or its territories.
- i. "Government" means any government, or governmental, administrative, or regulatory entity, authority, commission, board, agency, instrumentality, bureau or political subdivision, and any court, tribunal, judicial or arbitral body.
- j. "Lawful U.S. Process" means U.S. federal, state, or local court orders, subpoenas, warrants, processes, directives, certificates or authorizations, and other orders, legal process, statutory authorizations and certifications for Electronic Surveillance, physical search and seizure, production of tangible things or Access to or disclosure of Domestic Communications, call-associated data, transactional data, Subscriber Information, or associated records.
- k. "Managed Network Service Provider" or "MNSP" means any third party that has Access to Principal Equipment for the purpose of:
 - (i) network operation; provisioning of Internet and telecommunications services; routine, corrective, and preventative maintenance, including switching, routing, and testing; network and service monitoring; network performance, optimization, and reporting; network audits, provisioning, creation and implementation of modifications or upgrades; or

- (ii) provision of DC or operation of DCI, including: customer support; Operations Support Systems ("OSS"); Business Support Systems (BSS); Network Operations Centers ("NOCs"); information technology; cloud operations/services; 5G (SDN, NFV, Applications); and datacenter services and operations.
- 1. "Network Operations Center" or "NOC" means any locations and facilities performing network management, monitoring, accumulating accounting and usage data, maintenance, user support, or other operational functions for DC.
- m. "Offshore" means performing obligations of this LOA using entities and personnel outside of the territorial limits of the United States, whether those entities or personnel are employees of Fidelitel.
- n. "Outsource" means, with respect to DC, supporting the services and operational needs of Fidelitel at issue in this LOA using contractors or third parties.
- o. "Personally Identifiable Information" or "PII" means any information that uniquely identifies and correlates to a natural person or can be used to distinguish or trace a natural person's identity, alone, including his or her name, social security number, or biometric records, or when combined with other personal or identifying information that is linked or linkable to a specific individual, including date and place of birth, or parent's surname, including any "personal identifier information" as set forth in 31 C.F.R. § 800.402(c)(6)(vi)(B).
- p. "Principal Equipment" means all primary telecommunications and information network (*e.g.*, wireline, wireless, subsea, satellite, LAN, WAN, WLAN, SAN, MAN, IP, MPLS, FR, Wi-Fi, 3G/4G/LTE, 5G, etc.) equipment (*e.g.*, hardware, software, platforms, OS, applications, protocols) that supports core telecommunications or information services (*e.g.*, voice, data, text, MMS, FAX, video, Internet, OTT, Apps), functions (*e.g.*, network/element management, maintenance, provisioning, NOC, etc.), or operations (*e.g.*, OSS/BSS, customer support, billing, backups, cloud services, etc.), including but not limited to routers, servers, circuit switches or soft-switches, PBXs, call processors, databases, storage devices, load balancers, radios, smart antennas, transmission equipment (RF/Microwave/Wi-Fi/Fiber Optic), RAN, SDR, equalizers/amplifiers, MDF, digital/optical cross-connects, PFE, multiplexers, HLR/VLR, gateway routers, signaling, Network Function Virtualizations, hypervisors, EPC, BSC, BT, or eNodeB, and any other such equipment, whether physical or virtual, that performs the functions of the equipment described in this definition that Fidelitel may use during the normal course of business.
 - q. "Security Incident" means:
 - (i) Any known or suspected breach of this LOA, including a violation of any approved policy or procedure under this LOA;

- (ii) Any unauthorized Access to, or disclosure of, PII;
- (iii) Any unauthorized Access to, or disclosure of, information obtained from or relating to Government entities; or
- (iv) Any one or more of the following which affect the company's computer network(s) or associated information systems:
 - A. Unplanned disruptions to a service or denial of a service;
 - B. Unauthorized processing or storage of data;
 - C. Unauthorized modifications to system hardware, firmware, or software; or
 - D. Attempts from unauthorized sources to Access systems or data if these attempts to Access systems or data may materially affect company's ability to comply with the terms of this LOA.
- r. "Subscriber Information" means any information of the type referred to and accessible subject to the procedures set forth in 18 U.S.C. § 2703(c)(2) or 18 U.S.C. § 2709, as amended or superseded.
- s. "U.S. Records" means Fidelitel's customer billing records, Subscriber Information, PII, CDRs, CPNI, and any other information used, processed, or maintained in the ordinary course of business related to the services offered by Fidelitel within the United States, including information subject to disclosure to a U.S. federal or state governmental entity under the procedures set forth in 18 U.S.C. § 2703(c), (d) and 18 U.S.C. § 2709.

Personnel

- 2. Fidelitel agrees to designate and maintain a U.S. law enforcement point of contact ("LEPOC") in the United States who will be subject to prior approval by USDOJ, including the Federal Bureau of Investigation ("FBI"). The LEPOC shall be a U.S. citizen residing in the United States or its territories. The LEPOC must be approved by the FBI to receive service of Lawful U.S. Process for U.S. Records and, where possible, to assist and support lawful requests for surveillance or production of U.S. Records by U.S. federal, state, and local law enforcement agencies.
- 3. Fidelitel agrees to provide the LEPOC's PII to USDOJ within 15 days from when the FCC approves Fidelitel's application.
- 4. Fidelitel agrees to notify USDOJ, including the FBI, in writing at least 30 days prior to modifying its LEPOC for USDOJ and FBI objection or non-objection.
- 5. Fidelitel agrees that the designated LEPOC will have Access to all U.S. Records, and, in response to Lawful U.S. Process, will make such records available promptly and, in any event, will respond to the request no later than five days after receiving such Lawful U.S. Process unless USDOJ grants an extension.

6. Fidelitel agrees to implement, either directly or through a vendor or service provider, a process to screen existing or newly hired Fidelitel personnel or any personnel of an approved Outsourced or Offshored service provider performing under an agreement with Fidelitel. The personnel screening process shall include background investigations, public criminal records checks, or other analogous means to ascertain a person's trustworthiness. Fidelitel further agrees to provide USDOJ with a written description of this personnel-screening process no later than 60 days after the Date of this LOA for USDOJ objection or non-objection.

Lawful U.S. Process and Requests for Information

- 7. Fidelitel agrees to comply with all applicable lawful interception statutes, regulations, and requirements, as well as comply with all court orders and other Lawful U.S. Process for lawfully authorized Electronic Surveillance. Fidelitel further agrees to ensure that any facilities-based provider from which it resells service is compliant with the Communications Assistance for Law Enforcement Act ("CALEA"), 47 U.S.C. §§ 1001-1010, and its implementing regulations.
- 8. Upon receipt of any Lawful U.S. Process, Fidelitel agrees to place any and all information responsive to the Lawful U.S. Process within the territorial boundaries of the United States and otherwise provide to the requesting officials, in a manner and time consistent with the Lawful U.S. Process.
- 9. Fidelitel agrees not to provide, or otherwise allow the disclosure of, or Access to, U.S. Records, Domestic Communications, or any call content or call data information, to any Foreign Government or any Foreign person, without prior written consent of USDOJ, or a court of competent jurisdiction in the United States.
- 10. Fidelitel agrees not to disclose the receipt of Lawful U.S. Process, or compliance with Lawful U.S. Process, to any Foreign Government, or any person not authorized under the Lawful U.S. Process, without prior written consent of USDOJ, or a court of competent jurisdiction in the United States.
- 11. Fidelitel agrees to refer any requests for information described in Paragraph 9 from a Foreign person or a Foreign Government, including any legal process from a Foreign Government, to USDOJ as soon as possible, but in no event later than five days after such a request, or legal process, is received by, or made known to, Fidelitel, unless disclosure of the request, or legal process, would be in violation of U.S. law, or in violation of an order of a court of competent jurisdiction in the United States.
- 12. Fidelitel agrees not to comply with such requests from Foreign Governments and Foreign persons without prior written consent of USDOJ, or an order of a court of competent jurisdiction in the United States.
- 13. Fidelitel agrees to ensure that U.S. Records are not subject to mandatory destruction under any Foreign laws.

Unauthorized Access and Security Incidents

- 14. Fidelitel agrees to take all practicable measures to prevent unauthorized Access to U.S. Records, Domestic Communications, and the DCI.
- 15. Fidelitel agrees to take all practicable measures to prevent any unlawful use or disclosure of information relating to U.S. Records or Domestic Communications.
- 16. To this end, Fidelitel agrees to draft: (1) a NIST-Compliant Cyber Security Plan; and (2) an updated version of the NSSP, which Fidelitel will provide to USDOJ within 60 days of the Date of this LOA for objection or non-objection.
- 17. Fidelitel agrees that the NSSP will address, but not be limited to, information security, remote access, physical security, cyber-security, third-party contractors, Outsourcing and Offshoring, maintenance and retention of system logs, protection of Lawful U.S. Process, protection of U.S. Records obtained by Fidelitel in the ordinary course of business, and Fidelitel's specific plan regarding new contracts or amendments to existing contracts with third-party providers requiring those third parties to notify Fidelitel in the event of a breach or loss of U.S. Records within a specified time period after discovery, not to exceed 48 hours from the time of discovery.
- 18. Fidelitel agrees to notify USDOJ at least 30 days prior to changing the location for storage of U.S. Records for USDOJ objection or non-objection. Such notice shall include:
 - a. A description of the type of information to be stored in the new location;
 - b. The custodian of the information (even if such custodian is Fidelitel);
 - c. The location where the information is to be stored; and
 - d. The factors considered in deciding to store that information in the new location.

Reporting Incidents and Breaches

- 19. Fidelitel agrees to report to USDOJ promptly, and in any event no later than 72 hours after it learns of information that reasonably indicates:
 - a. A Security Incident;
 - b. Unauthorized Access to, or disclosure of, any information relating to services provided by Fidelitel, or referring or relating in any way to Fidelitel's customers in the United States or its territories;
 - c. Any unauthorized Access to, or disclosure of, Domestic Communications in violation of federal, state, or local law; or
 - d. Any material breach of the commitments made in this LOA.
- 20. Fidelitel agrees to require any third-party service provider to disclose to Fidelitel any data breach of any U.S. Records, or any loss of U.S. Records, whether from a data breach, or other cause, within 48 hours of the third party discovering the breach or loss.
- 21. Fidelitel agrees to notify USDOJ, including the points of contact (POC) listed in Paragraph 28, in writing of any of the Security Incidents or breaches described in Paragraphs 19

or 20 of this LOA. The notification shall take place no later than 72 hours after Fidelitel or any third party providing Outsourced or Offshored services to Fidelitel discovers the incident, intrusion, or breach has taken or is taking place, or sooner when required by statute or regulations.

22. Fidelitel agrees to notify the FBI and U.S. Secret Service as provided in 47 C.F.R. § 64.2011 within seven business days after reasonable determination that a person without authorization, or in exceeding their authorization, has gained Access to, used, or disclosed CPNI, or that of a third party used by Fidelitel, and shall electronically report the matter to the central reporting facility through the following portal:

https://www.cpnireporting.gov/cpni/content/disclaimer.xhtml?dswid=8089

Outsourced and Offshored Services

- 23. Fidelitel agrees to provide USDOJ within 30 days from when the FCC approves Fidelitel's application, a list of all Outsourced or Offshored service providers that provide services to Fidelitel for the USDOJ's objection or non-objection. The list should include any Outsourced or Offshored service provider that provides services for:
 - a. MNSP services;
 - b. NOC(s);
 - c. Network maintenance services;
 - d. Billing or customer support services;
 - e. Any operation or service that could potentially expose the DCI, Domestic Communications, or U.S. Records to include CPNI such as CDRs; and
 - f. Deploying any network elements, hardware, software, core network equipment, and network management capabilities that are owned, managed, manufactured, or controlled by a Foreign Government or non-public entities.
- 24. Fidelitel agrees to notify USDOJ in writing no less than 30 days prior to the use of any new Outsourced or Offshore service providers that will provide any of the services described in Paragraph 23(a)-(f).
- 25. USDOJ may object or non-object to any new Outsourced or Offshore service providers, within 30 days of receiving notice.

Change in Ownership and Service Portfolio

26. Fidelitel agrees to provide USDOJ notice of any changes to its business, including but not limited to corporate structure changes, ownership changes, corporate name changes, business model changes, corporate headquarter location changes, or business operation location changes no less than 30 days in advance of such change. Fidelitel also agrees to provide USDOJ notice within 30 days of initiating any bankruptcy proceeding or any other legal proceeding undertaken for the purpose of liquidating, reorganizing, refinancing, or otherwise seeking relief from all or some of Fidelitel's debts.

27. Fidelitel agrees to provide USDOJ notice of any materials change to its current portfolio of services offering, including offering other services beyond its current service portfolio or offering any end-user or 5G-based services, no less than 30 days in advance of such change for USDOJ objection or non-objection.

Annual Report

- 28. Fidelitel agrees to provide an annual report to USDOJ regarding the company's compliance with this LOA, to include:
 - a. Certification that there were no changes during the preceding year (where no changes were reported to USDOJ during the year);
 - b. Notice(s) regarding the company's handling of U.S. Records, DC, and Lawful U.S. Process (*i.e.*, whether handled properly and in accordance with the assurances contained herein) including a list of individuals with access to U.S. Records;
 - c. Notification(s) of the installation and/or purchase or lease of any Foreign-manufactured telecommunication equipment (including, but not limited to, switches, routers, software, hardware);
 - d. Notification(s) of any relationships with Foreign-owned telecommunications partners, including any network peering (traffic exchange) or interconnection relationships;
 - e. Updated network diagrams showing all network points of presence, data centers, NOCs, and devices,
 - f. Updated NSSP and NIST-Compliant Cyber Security Plan;
 - g. Report(s) of any occurrences of Security Incidents including but not limited to cyber-security incidences, network and enterprise breaches, and unauthorized access to U.S. Records;
 - h. A re-identification of the location that Fidelitel stores U.S. Records;
 - i. Recertification of the services that Fidelitel provides or confirmation that no additional services are being offered;
 - j. A re-identification of the name of and contact information of the LEPOC; and
 - k. Notifications regarding any other matter of interest to this LOA.

The annual report will be due one year after the Date of the LOA and every year thereafter. Fidelitel agrees to send electronic copies of the annual report and all notices and communications required under this LOA to the following individuals or any other individuals that USDOJ identifies to Fidelitel in the future: Lee Licata, USDOJ (at Lee.Licata@usdoj.gov); Loyaan Egal, USDOJ and Eric Johnson, USDOJ (at Compliance.Telecom@usdoj.gov). Upon USDOJ request, Fidelitel agrees to provide USDOJ with paper copies of any annual report, notices, or communications required under this LOA.

Site Visits

29. Fidelitel agrees to permit USDOJ's requests for site visits and approve all requests to conduct on-site interviews of Fidelitel employees.

Miscellaneous

- 30. If USDOJ finds that the terms of this LOA are inadequate to resolve any national security, law enforcement, or public safety concerns, Fidelitel agrees to resolve USDOJ's concerns, according deference to the USDOJ's views on the need for modification. Rejection of a proposed modification shall not alone be dispositive, but failure to resolve national security, law enforcement, or public safety concerns may result in a request that the FCC modify, condition, revoke, cancel, terminate, or render null and void any relevant license, permit, or other authorization granted by the FCC to Fidelitel or its successors-in-interest, or any other appropriate enforcement action required to address the concern.
- 31. Fidelitel agrees that in the event that Fidelitel breaches the commitments set forth in this LOA, to include conduct contrary to timely USDOJ objection to any notice submitted pursuant to this LOA, USDOJ may request that the FCC modify, condition, revoke, cancel, or render null and void any relevant license, permit, or other authorization granted by the FCC to Fidelitel or its successors-in-interest, in addition to pursuing any other remedy available by law or equity.
- 32. For purposes of counting days in this LOA, the day of the event that triggers the period is excluded, but every day thereafter is counted, including intermediate Saturdays, Sundays, and legal holidays, including the last day of the period, but if the last day is a Saturday, Sunday, or legal holiday, the period continues to run until the end of the next day that is not a Saturday, Sunday, or legal holiday.
- 33. Fidelitel understands that, upon execution of this LOA by an authorized representative or attorney, or shortly thereafter, USDOJ agrees to notify the FCC that it does not object to the FCC's consent to Fidelitel's application.

Sincerely,

Kenneth Mananyi

Kenneth Momanyi / Founder & CBDO / 6/11/20 **Fidelitel, Inc.**