

**Attachment 1**  
**Information and certifications required by Section 63.18(i) through (m)**

**Question 10**

Per the FCC's International Section 214 Instructions, this item is no longer relevant and requires no response.

**Question 11**

**A certification as to whether or not the applicant is, or is affiliated with, a foreign carrier. The certification shall state with specificity each foreign country in which the applicant is, or is affiliated with, a foreign carrier. (47 C.F.R. § 63.18 (l))**

IPLAN INTERNATIONAL BUSINESS INC. ("IPLAN U.S.") does not meet the definition of a foreign carrier because it is not authorized in any foreign country to engage in the provision of international telecommunications services to the public.

IPLAN U.S.'s parent company, NSS S.A. ("NSS") is authorized in Argentina to engage in the provision of international telecommunications services to the public and meets the definition of a foreign carrier.

Accordingly, IPLAN U.S. certifies that it is affiliated with a foreign carrier in Argentina.

IPLAN U.S. is not affiliated with any foreign carrier(s) other than NSS.

**Question 11 - 47 C.F.R. § 63.18(j)**

**A certification as to whether or not the applicant seeks to provide international telecommunications services to any destination country for which any of the following is true:**

(1) The applicant is a foreign carrier in that country; or

Not applicable

(2) The applicant controls a foreign carrier in that country; or

Not applicable

(3) Any entity that owns more than 25 percent of the applicant, or that controls the applicant, controls a foreign carrier in that country.

IPLAN U.S.'s parent company, NSS, owns more than 25 percent of IPLAN U.S. and is a foreign carrier in Argentina. IPLAN U.S. seeks to provide international telecommunications services to Argentina.

- (4) Two or more foreign carriers (or parties that control foreign carriers) own, in the aggregate, more than 25 percent of the applicant and are parties to, or the beneficiaries of, a contractual relation (e.g., a joint venture or market alliance) affecting the provision or marketing of international basic telecommunications services in the United States.

Not applicable

**The certification shall state with specificity the foreign carriers and destination countries.**

**Question 11 - 47 C.F.R. § 63.18(k)**

**For any country that the applicant has listed in response to paragraph (j) of this section that is not a member of the World Trade Organization, the applicant shall make a demonstration as to whether the foreign carrier has market power, or lacks market power, with reference to the criteria in §63.10(a).**

Not applicable. Argentina is a member of the World Trade Organization.

**Question 11 - 47 C.F.R. § 63.18(l)**

47 C.F.R. § 63.18(l) is reserved and requires no response.

**Question 11 - 47 C.F.R. § 63.18(m)**

**With respect to regulatory classification under §63.10 of this part, any applicant that is or is affiliated with a foreign carrier in a country listed in response to paragraph (i) of this section and that desires to be regulated as non-dominant for the provision of particular international telecommunications services to that country should provide information in its application to demonstrate that it qualifies for non-dominant classification pursuant to §63.10 of this part. (47 C.F.R. § 63.18(m))**

IPLAN U.S. desires to be treated as non-dominant for the provision of international telecommunications services to Argentina for two reasons. First, while it is affiliated with a foreign carrier (NSS), that carrier is not a dominant provider of communications services in Argentina. In support of this assertion, IPLAN U.S. attaches documentation, titled "Statistics: Argentina Telecommunications Market," demonstrating that its foreign affiliate NSS lacks 50 percent of the market share in the international transport and local access markets in Argentina. In addition, while the Commission's List of Foreign Telecommunications Carriers that Are Presumed to Possess Market Power is not controlling for purposes of market power determination under Sections 63.10 (regulatory classification of U.S. international carriers) or 63.18 (contents of applications for international common carriers) of the FCC's rules, the Foreign Carriers with Market Power listed for Argentina do not include IPLAN U.S.'s foreign affiliate NSS, which is consistent with the documentation attached by IPLAN U.S. and supports IPLAN's assertion that NSS is not a dominant provider of communications services in Argentina. Second, while IPLAN U.S. anticipates providing international switched services, it will only provide such services through the resale of an unaffiliated U.S. facilities-based carrier's international switched services. At this time, IPLAN U.S. does not provide any international switched services. Thus, pursuant to FCC Rule 63.10(a)(2), (4), IPLAN U.S. qualifies as non-dominant with respect to its telecommunications services.

**Question 12**

**Does the applicant seek authority to provide service to any destination described in paragraphs (1) through (4) of Section 63.18(j)? If yes, list those destinations in Attachment 1 as a response to question 12.**

Yes, IPLAN U.S. seeks to provide international telecommunications services to Argentina.

**Question 13**

**Does the applicant seek authority to provide service to any destinations other than those listed in response to question 12 where it has an affiliation with a foreign carrier? If yes, list those destinations in Attachment 1 as a response to question 13.**

Not applicable



[Banner omitted]

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## Statistics: Argentina telecommunications market

BY LETICIA PAUTASIO — AUG 4, 2015

[Banner omitted]

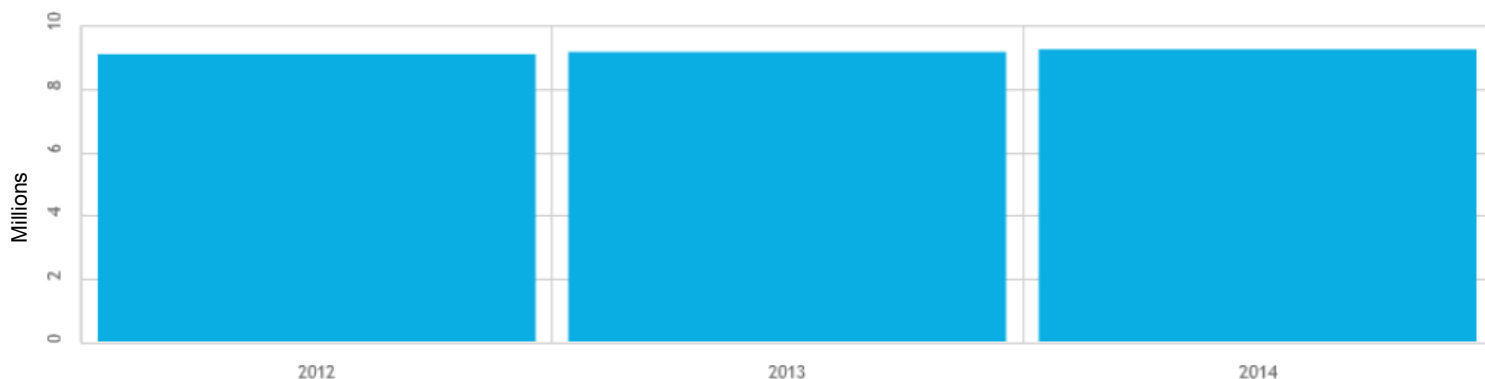
[Buttons omitted]

The Argentine telecommunications market has for a few years maintained stability in pay TV services, broadband and fixed telephony, in both quantity of access and market share.

With respect to mobile telephony, while the number of lines is approaching saturation, 4G spectrum allocation puts this service in the business focus. This year, operators began offering LTE services, which will result in improved quality of service and an increase in mobile broadband connections. In addition, the entry of the fourth mobile operator, Airlink, which acquired spectrum in October 2014, is expected.

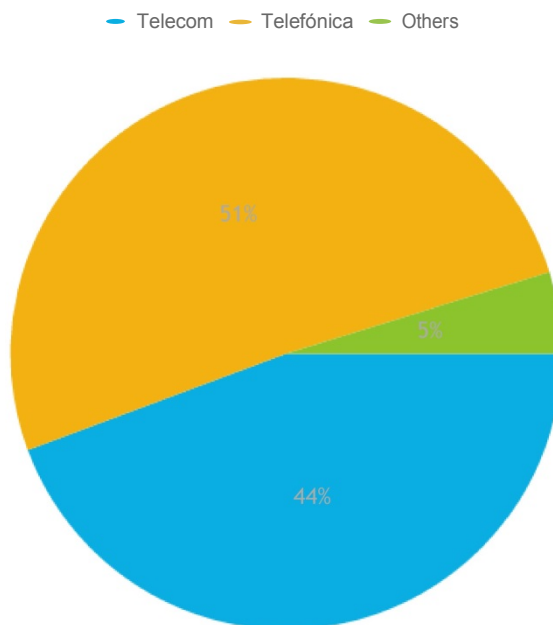
To see exact figures, place the mouse over the graphics

Argentina: active lines of fixed telephony (Source: Indec [National Institute of Statistics and Censuses])



## Between May 2014 and May 2015, **installed fixed telephony lines rose 0.4 percent** and lines in service 0.9 percent

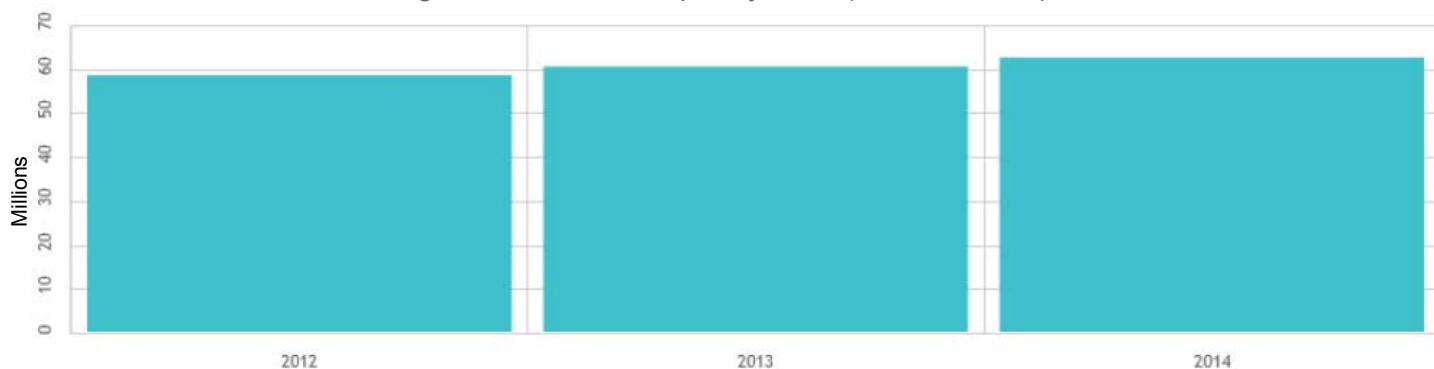
Argentina: fixed telephony lines by operator (Source: statement of operators)



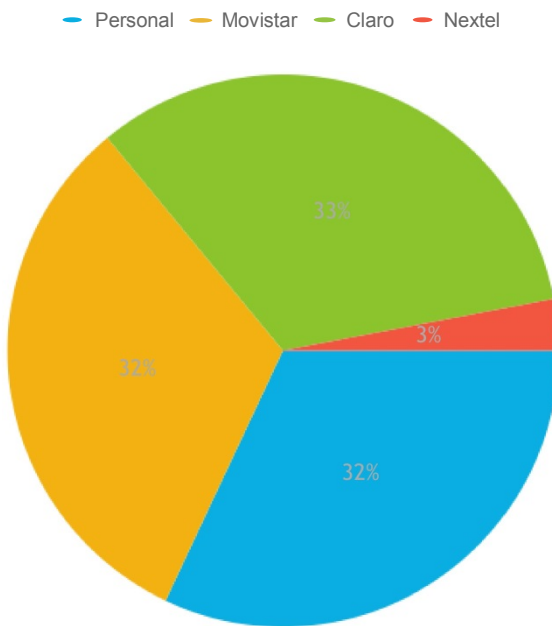
*Prepared according to statement of operators and Indec [National Institute of Statistics and Censuses]. May differ according to the reporting mode of each operator*

## The number of mobile phones in service increased by **1.5 percent annually** as of **May 2015**

Argentina: mobile telephony lines (Source: Indec)

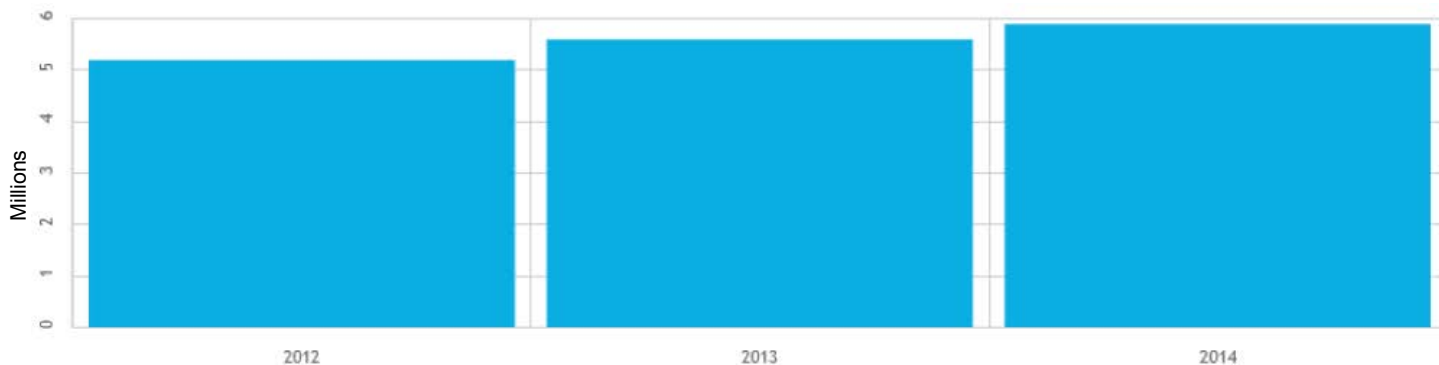


Argentina: mobile telephony subscribers by operator (Source: Ovum)

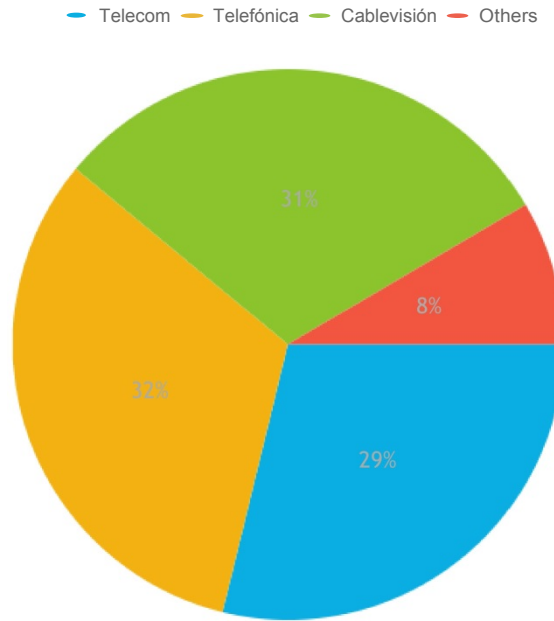


Between March 2014 and March 2015, residential Internet access (fixed and mobile) **grew 9.5 percent**

Argentina: fixed Internet subscribers (Source: Indec)



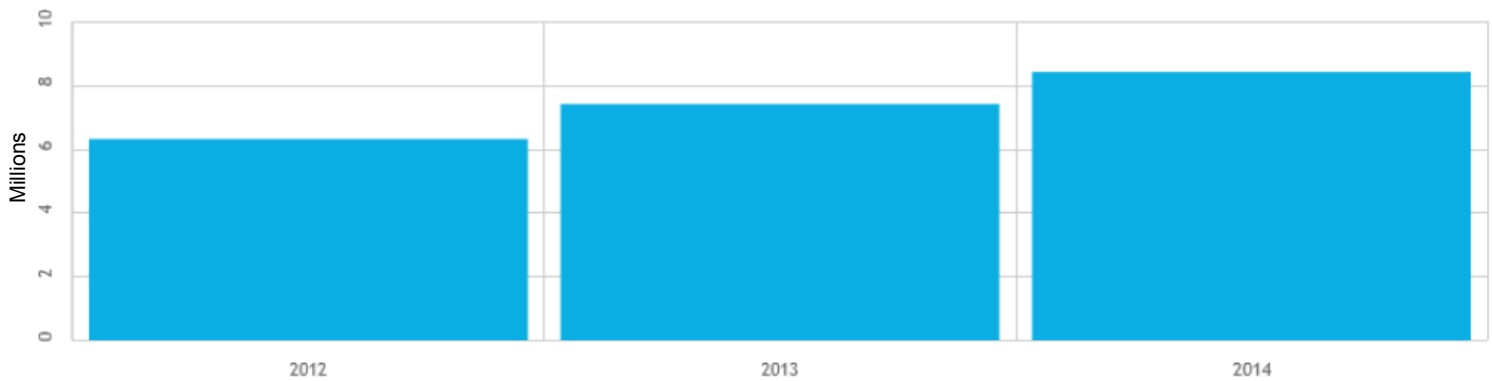
Argentina: fixed Internet subscribers by operator (Source: statement of operators)



Prepared according to statement of operators and Indec. May differ according to the reporting mode of each operator

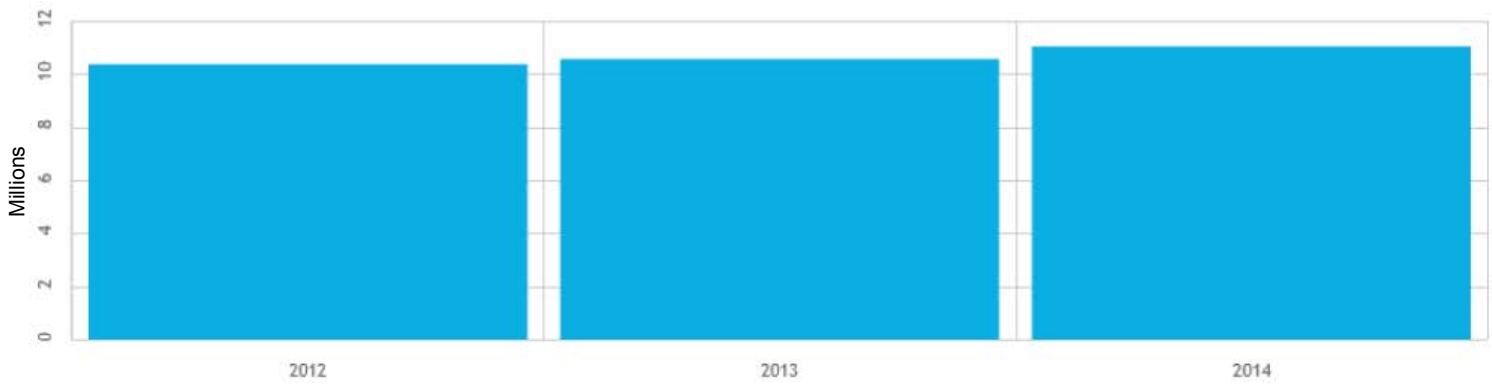
**Prepaid mobile Internet access accounted for 59.1 percent of total residential access, according to Indec**

Argentina: mobile broadband subscribers (Source: Indec)



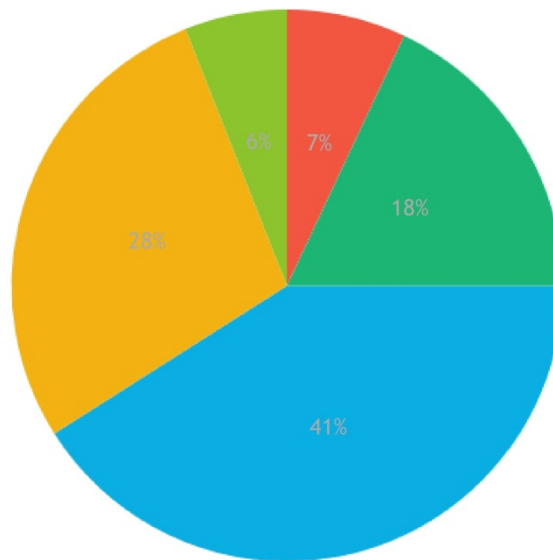
The arrival of 4G will help increase the amount of mobile broadband access

Argentina: pay TV subscribers (Source: LAMAC/Business Bureau)



Argentina: pay TV subscribers by operator (Source: Business Bureau)

— Cablevisión — DirecTV — Supercanal — Telecentro — Others



Tags: Argentina Broadband Mobile Broadband INDEC Mobile Fixed telephony Mobile telephony Pay TV



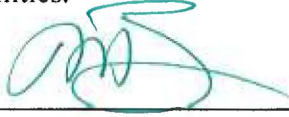
— Leticia Pautasio

Leticia Pautasio is a journalist and graduate in Social Communication from the National University of Quilmes (Buenos Aires, Argentina). During her professional career she has worked in graphics, radio and online communications media. Since 2009 she has specialized in technology, telecommunications and business, covering the reality of the sector in Latin America. In 2013 she received the diploma "The Latin American Journalist as agent and leader in social development" from the Monterrey Institute of Technology and Higher Education (Mexico).



CERTIFICATE OF TRANSLATION

I, TROY BRAEGGER, am competent to translate from Spanish into English, and certify that the translation of the foregoing document is true and accurate to the best of my abilities.



\_\_\_\_\_  
(signature of translator)

Troy Braegger

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(typed name of translator)

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# Estadísticas: mercado de telecomunicaciones de Argentina

POR LETICIA PAUTASIO — 4 AGO, 2015

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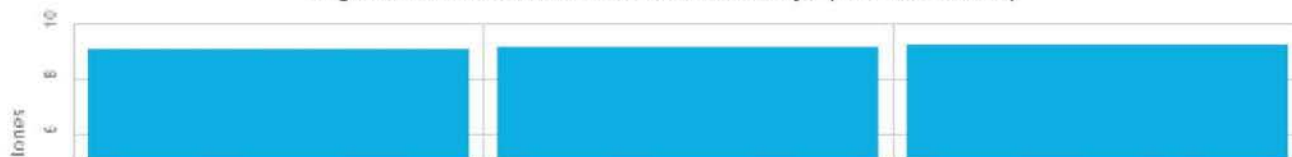
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El mercado argentino de telecomunicaciones mantiene hace algunos años una estabilidad en servicios de TV paga, banda ancha y telefonía fija, tanto en cantidad de accesos como en participación de mercado.

En cuanto a la telefonía móvil, mientras el número de líneas se acerca a la saturación, la asignación de espectro 4G pone a este servicio en el foco del negocio. Este año, los operadores comenzaron a ofrecer servicios LTE, lo que redundará en una mejora de la calidad de servicio y un incremento de las conexiones de banda ancha móvil. Además, se espera la entrada del cuarto operador móvil, [Airlink](#), que adquirió espectro en octubre de 2014.

Para conocer las cifras exactas, se debe posicionar el mouse o ratón sobre las gráficas

Argentina: líneas activas de telefonía fija (Fuente: Indec)

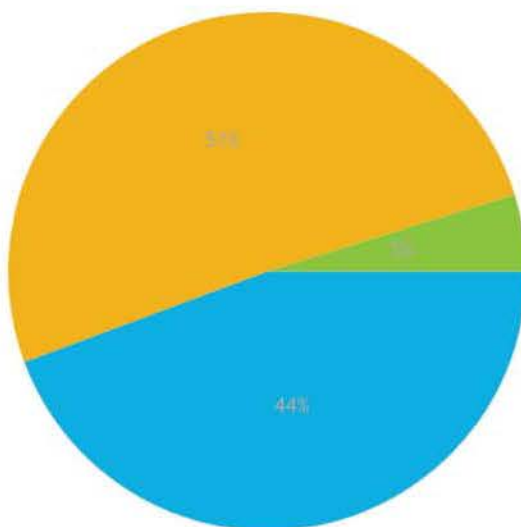




Entre mayo de 2014 y mismo mes de 2015, **las líneas instaladas de telefonía fija subieron un 0,4 por ciento** y las líneas en servicio, un 0,9 por ciento

Argentina: líneas de telefonía fija por operador (Fuente: balance operadores)

Telecom    Telefónica    Otros



*Elaboración propia según balance operadores e Indec. Puede diferir de acuerdo al modo de reportar de cada operador*

La cantidad de teléfonos móviles en servicio **se incrementó un 1,5 por ciento anual a mayo 2015**

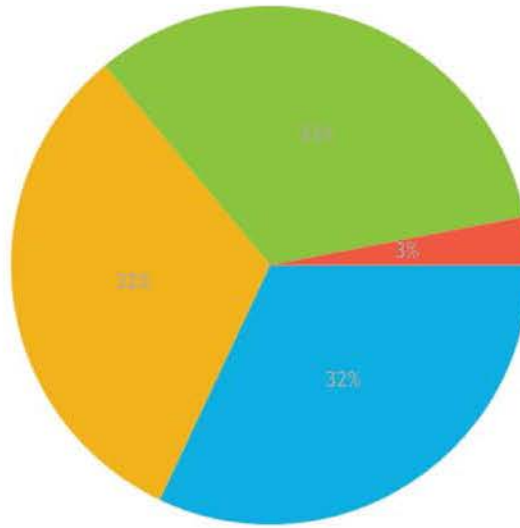
Argentina: líneas de telefonía móvil (Fuente: Indec)





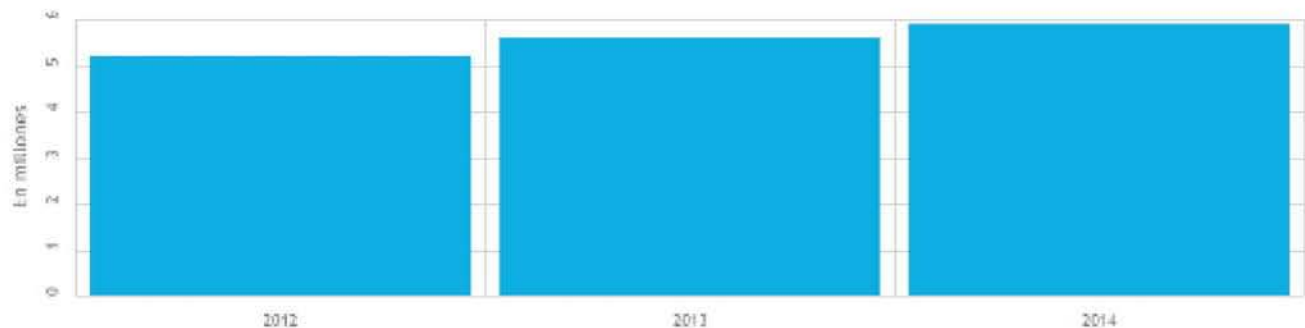
### Argentina: suscriptores de telefonía móvil por operador (Fuente: Ovum)

■ Personal ■ Movistar ■ Claro ■ Nextel

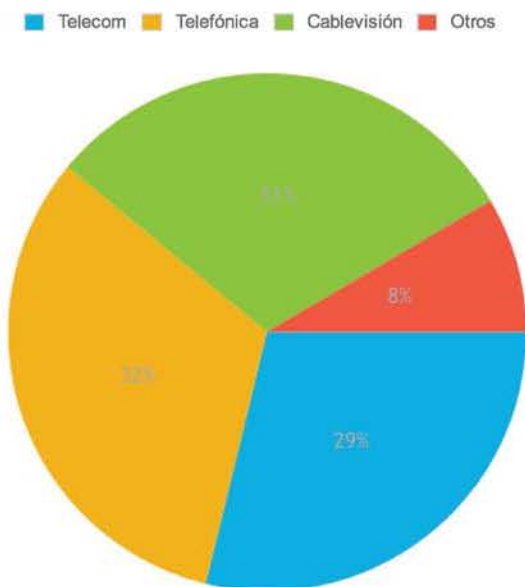


Entre marzo de 2014 y el mismo mes de 2015, los accesos residenciales a Internet (fijo y móvil) **crecieron un 9,5 por ciento**

### Argentina: suscriptores de Internet fijo (Fuente: Indec)



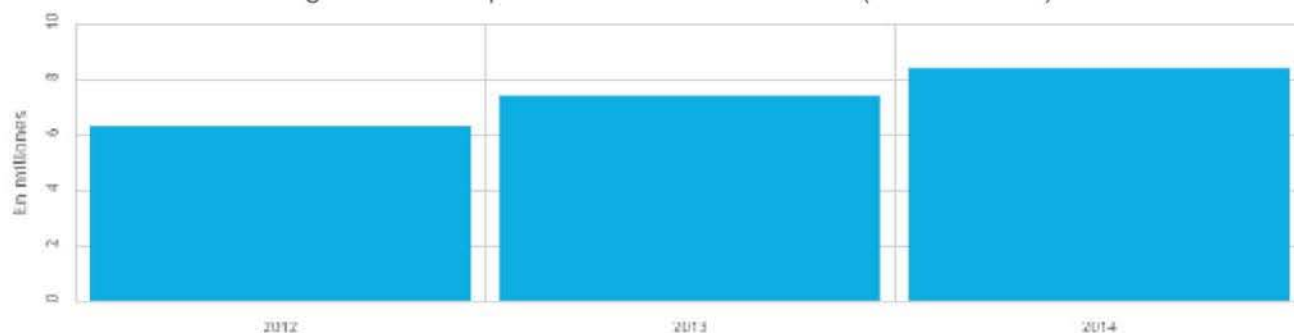
## Argentina: suscriptores de Internet fijo por operador (Fuente: balances operadores)



Elaboración propia según balance operadores e Indec. Puede diferir de acuerdo al modo de reportar de cada operador

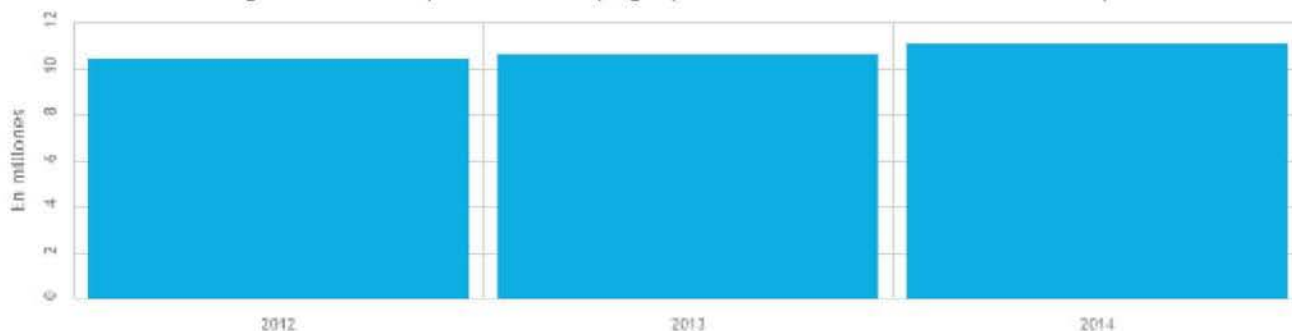
Los **accesos móviles postpagos a Internet** representaron el **59,1 por ciento del total de accesos residenciales**, según Indec

## Argentina: suscriptores de banda ancha móvil (Fuente: Indec)



La **llegada de la 4G** ayudará a incrementar el número de accesos a banda ancha móvil

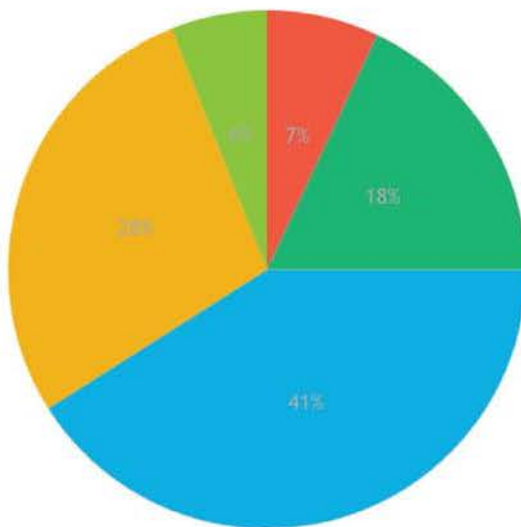
Argentina: suscriptores de TV paga (Fuente: LAMAC/Business Bureau)



## Cablevisión es el principal operador de TV paga con el **41% del mercado**

Argentina: suscriptores de TV paga por operador (Fuente: Business Bureau)

■ Cablevisión ■ DirecTV ■ Supercanal ■ Telecentro ■ Otros



Etiquetas: Argentina Banda ancha Banda Ancha Móvil INDEC Móviles Telefonía fija Telefonía móvil TV Paga



— Leticia Pautasio

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