

FCC 214 Application of GC-Pivotal, LLC

Response to Section 14

- (a) The name, address, citizenship, and principal business of GC Pivotal, LLC (“Pivotal”), the proposed Licensee, are as follows:

Name: GC Pivotal, LLC
Principal Business: Holding Company
Address: 3200 East Camelback Road, Suite 295
Phoenix, AZ 85018
Citizenship: Delaware
Ownership Interest: N/A

- (b) Pivotal is wholly owned by Pivotal Global Capacity, LLC. The name, address, citizenship, and principal business of Pivotal Global Capacity, LLC are as follows:

Name: Pivotal Global Capacity, LLC
Principal Business: Holding Company
Address: 3200 East Camelback Road, Suite 295
Phoenix, AZ 85018
Citizenship: Arizona
Ownership Interest: 100 percent

- (c) Pivotal Global Capacity, LLC is wholly-owned by FFN Investments, LLC (“FFN”). The name, address, citizenship, and principal business of FFN are as follows:

Name: FFN Investments, LLC
Principal Business: Management Company
Address: 3200 East Camelback Road, Suite 295
Phoenix, AZ 85018
Citizenship: Arizona
Ownership Interest: 100 percent

- (d) The name, address, citizenship, and principal business of the members of FFN are as follows:

Name: Najafi 2006 Irrevocable Trust
Richard Garner, Trustee¹

¹ Richard Garner is a U.S. Citizen with the same business address as the Najafi 2006 Irrevocable Trust. His principal business is as an investment manager. F. Francis Najafi

Principal Business: Trust
Address: 3200 East Camelback Road, Suite 295
Phoenix, AZ 85018
Citizenship: Arizona
Ownership Interest: 60 percent

Name: F. Francis Najafi Family Trust
F. Francis Najafi, Trustee²
Principal Business: Family Trust
Address: 3200 East Camelback Road, Suite 295
Phoenix, AZ 85018
Citizenship: Arizona
Ownership Interest: 40 percent³

Name: Pivotal Capital Corporation
Principal Business: Management Company
Address: 3200 East Camelback Road, Suite 295
Phoenix, AZ 85018
Citizenship: Arizona
Ownership Interest: 10 percent

- (e) Pivotal Capital Corporation is wholly owned by the F. Francis Najafi Family Trust, the details of which are provided above.

There are no relationships with other carriers currently. In an application to be filed shortly, GC-Pivotal, LLC has entered into a Acquisition Agreement for the purchase of certain assets of Global Capacity Holdco, LLC, Global Capacity Direct, LLC and Global Capacity Group, LLC.

is the beneficiary of the Najafi 2006 Irrevocable Trust. Mr. Najafi is a U.S. citizen and also can be reached at the same business address as the Najafi 2006 Irrevocable Trust. His principal business also is as an investment manager.

² Information about Mr. Najafi is provided above in footnote 1. The beneficiaries of the F. Francis Najafi Family Trust are Mr. Najafi's children, each of which is a minor not yet entitled to receive any distributions from the Trust.

³ This ownership interest reflects a 30 percent interest held directly in FFN, as well as a 10 percent interest held indirectly in FFN through Pivotal Capital Corporation.