

# ARTER & HADDEN <sup>LLP</sup>

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JAN 05 2001

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January 5, 2001

## Via Berry Best Courier

Federal Communications Commission  
IB Telecommunications Division  
P. O. Box 358115  
Pittsburgh, PA 15251-5115

Re: Application for Section 214 Authority

Attn: Fran Eisenstein

Dear Ms. Eisenstein:

Please find the enclosed application for Pangea Networks Inc., the Applicant, for authority pursuant to Section 214 of the Communications Act of 1934, as amended, 47 U.S.C. §214, and Section 63.18 of the Commission's Rules, 47 C.F.R. §63.18, for the Applicant to provide global international facilities-based and resale services between the United States and international points. As per the Commission's rules, an original and five copies of the application are being filed herewith.

Attached is the statutory processing fee in form of a check, which is drawn on this law firm's account, payable to the Federal Communications Commission in the amount of \$815.00 and F.C.C. Form 159.

Acknowledgment and date of receipt of this filing are requested. A duplicate copy of this letter is provided for this purpose.

Sincerely,

  
Brian D. Robinson

enclosures

RECEIVED

Before the  
FEDERAL COMMUNICATIONS COMMISSION JAN 12 2001  
Washington, D.C. 20554  
Telecom Division  
International Bureau

In the Matter of	)	Streamlined	ITC-214-20010105-00089
	)	PANGEA NETWORKS, INC.	
<b>Pangea Networks Inc.</b>	)		
Application for authority pursuant	)		
to Section 214 of the Communications Act	)		
of 1934, as amended, for global authority	)		
to operate as an international	)		
facilities-based and resale carrier.	)		
	)		

Application

Pangea Networks Inc. ("Pangea") hereby requests authority, pursuant to Section 214 of the Communications Act of 1934, as amended, 47 U.S.C. § 214, and Section 63.18 of the Commission's Rules, 47 C.F.R. § 63.18, to provide global international facilities-based and resale services between the United States and international points.

Pangea is a new U.S. company organized under the laws of the State of Delaware to provide international telecommunications services to business customers throughout the United States. By granting this application, the Commission will serve the public interest, convenience and necessity by promoting competition in the international services market. Competition will benefit U.S. consumers by increasing service options and lowering prices. Thus, the public interest will be served by the grant of Section 214 authority to Pangea.

Section 63.18 Information

The following information is submitted, as required by Section 63.18 of the Commission's Rules, in support of Pangea's request for authorization.

(a) Pangea Networks Inc.

360 Hamilton Avenue  
White Plains, NY 10601  
(914) 997-1600

- (b) Pangea is a corporation organized under the laws of the state of Delaware.
- (c) Correspondence concerning this application should be sent to:  
Jim Romano, Controller  
Pangea Networks Inc.  
360 Hamilton Avenue  
White Plains, NY 10601

and

Brian D. Robinson  
Arter & Hadden LLP  
Suite 400K  
1801 K Street, NW  
Washington, DC 20006  
(202) 775-7126

- (d) Pangea has not received authority previously under Section 214 of the Communications Act.
- (e) Pangea requests global resale Section 214 authority pursuant to the terms and conditions of Section 63.18(e)(1) and (e)(2) of the Commission's Rules. Pangea certifies that it will comply with the terms and conditions contained in Sections 63.21, 63.22, and 63.23 of the Commission's Rules.
- (f) At this time, Pangea seeks no other authorization available under Section 63.18(e).
- (g) Not applicable
- (h) Ownership Information. Pangea is ultimately wholly-owned and controlled by Pangea Limited, a Bermuda holding company. The following table lists the entities that own 10 percent or more of the equity of Pangea Limited.

Name	Address	Citizenship	% of Equity	Principal Business
Columbia Pangea Partners LLC	201 N. Union Street, Suite 300 Alexandria, VA 22314	U.S.	18.7139	Venture Capital Firm
Madison Dearborn Capital Partners III L.P.	Three First National Plaza, Suite 300, Chicago, IL 60602	U.S.	18.3437	Venture Capital Firm
Norwest Equity Capital LLC	245 Lytton Avenue, Suite 250, Palo Alto, CA 94301	U.S.	15.6060	Venture Capital Firm
Dolphin Communications Fund, LP	750 Lexington Avenue, 16th Floor, New York, NY 10022	U.S.	14.6107	Venture Capital Firm



- (i) Pangea is affiliated<sup>1</sup> with the following foreign carriers:

Carrier Name	Country
Pangea Telecommunications Networks BV Pangea Management Services BV	Netherlands
Pangea Networks Telecommunications, Finland Oy Ltd.	Finland
Pangea Networks (UK) Limited	United Kingdom
Pangea Networks Norway AS	Norway
Pangea Network Services GmbH	Germany
PTN Sweden AB	Sweden
Pangea Networks Eesti OÜ	Estonia
Pangea Network Services Aps, Danish LPS	Denmark

- (j) Pangea seeks to provide international communications services to destination countries where its commonly-controlled affiliates are authorized to operate as telecommunications carriers. For a list of these carriers and countries see paragraph (i), above.
- (k) The destination countries listed in paragraph (i) above are members of the World Trade Organization (WTO), lack market power in the destination country, and provide effective competitive opportunities to U.S. carriers to compete in each country's market for services the applicant seeks to provide.
- (l) Pangea's foreign affiliate carriers are not monopoly providers of communications services in the relevant markets and destination countries. Each of these carriers has far less than 50 percent share of the market for the international transport and the local access services on the foreign end of the route.
- (m) Pangea qualifies for classification as a non-dominant carrier on all routes. See paragraph (l), above.
- (n) Pangea has not agreed to accept special concessions directly or indirectly from any foreign carrier with respect to any U.S. international route where the foreign carrier possesses market power on the foreign end of the route and will not enter into such agreements in the future.
- (o) Pangea certifies that, pursuant to §§1.2001 through 1.2003 of the Commission's Rules, no party to the application is subject to a denial of Federal benefits

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<sup>1</sup> Like the Applicant, each of these carriers is ultimately wholly-owned by Pangea Ltd., a Bermuda holding company.

pursuant to Section 5301 of the Anti-Drug Abuse Act of 1988. See 21 USC § 853a.

- (p) Pangea requests streamlined processing pursuant to Section 63.12 of Commission's Rules. Pangea qualifies for a presumption of non-dominance under §63.10(a)(3). The affiliated destination markets are WTO member countries and the applicant qualifies for a presumption of non-dominance under §63.10(a)(4). See paragraph l, above.

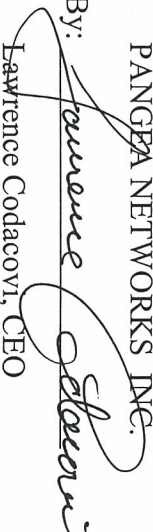
### Conclusion

For the reasons stated herein, Pangea respectfully requests that the Commission grant this application.

Respectfully submitted,

PANGEA NETWORKS INC.

By:



Lawrence Codacovi, CEO

Pangea Networks Inc.  
360 Hamilton Avenue  
White Plains, New York 10601

Date: January 3, 2001

Brian D. Robinson  
Suite 400K  
Arter & Hadden LLP  
1801 K Street, NW  
Washington, DC 20006  
(202) 775-7126

Its Attorneys



Pangea

Pangea Management Services, Inc.  
360 Hamilton Avenue  
White Plains, NY 10601

2099

DATE 1/4/01 1-2588  
210

PAY  
TO THE  
ORDER OF

Federal Communications Commission

\$ 815. <sup>00</sup>/<sub>100</sub>

Eight hundred fifteen and 00/100

DOLLARS  Security features included. Details on back.



CHASE

The Chase Manhattan Bank  
106 Corporate Park Drive  
White Plains, NY 10604

FOR US License for Pangea Networks Inc.

Dee F. Runkles

MP

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READ INSTRUCTIONS CAREFULLY  
BEFORE PROCEEDING

FEDERAL COMMUNICATIONS COMMISSION  
**REMITTANCE ADVICE**

APPROVED BY OMB 3060-0589

SPECIAL USE

FCC USE ONLY

(1) LOCKBOX # 358150

PAGE NO. 1 OF 1

**SECTION A - PAYER INFORMATION**

(2) PAYER NAME (If paying by credit card, enter name exactly as it appears on your card)  
**Arter & Hadden, LLP c/o Brian D. Robinson**

(3) TOTAL AMOUNT PAID (dollars and cents)  
**\$ 815.00**

(4) STREET ADDRESS LINE NO. 1

**1801 K Street, N.W.**

(5) STREET ADDRESS LINE NO. 2

**Suite 400-K**

(6) CITY

**Washington**

(7) STATE

**DC**

(8) ZIP CODE

**20006**

(9) DAYTIME TELEPHONE NUMBER (Include area code)

**(202) 775-7126**

(10) COUNTRY CODE (If not in U.S.A.)

**IF PAYER NAME AND THE APPLICANT NAME ARE DIFFERENT, COMPLETE SECTION B  
IF MORE THAN ONE APPLICANT, USE CONTINUATION SHEETS (FORM 159-C)**

**SECTION B - APPLICANT INFORMATION**

(11) APPLICANT NAME (If paying by credit card, enter name exactly as it appears on your card)

**Pangea Networks Inc.**

(12) STREET ADDRESS LINE NO. 1

**360 Hamilton Avenue**

(13) STREET ADDRESS LINE NO. 2

(14) CITY

**White Plains**

(15) STATE

**NY**

(16) ZIP CODE

**10601**

(17) DAYTIME TELEPHONE NUMBER (Include area code)

**(914) 989-2213**

(18) COUNTRY CODE (If not in U.S.A.)

**COMPLETE SECTION C FOR EACH SERVICE, IF MORE BOXES ARE NEEDED, USE CONTINUATION SHEETS (FORM 159-C)**

**SECTION C - PAYMENT INFORMATION**

(19A) FCC CALL SIGN/OTHER ID

(20A) PAYMENT TYPE CODE (PTC)  
**C U T**

(21A) QUANTITY

(22A) FEE DUE FOR (PTC) IN BLOCK 20A  
**1 \$ 815.00**

FCC USE ONLY

(23A) FCC CODE 1

(24A) FCC CODE 2

(19B) FCC CALL SIGN/OTHER ID

(20B) PAYMENT TYPE CODE (PTC)

(21B) QUANTITY

(22B) FEE DUE FOR (PTC) IN BLOCK 20B  
**\$**

FCC USE ONLY

(23B) FCC CODE 1

(24B) FCC CODE 2

(19C) FCC CALL SIGN/OTHER ID

(20C) PAYMENT TYPE CODE (PTC)

(21C) QUANTITY

(22C) FEE DUE FOR (PTC) IN BLOCK 20C  
**\$**

FCC USE ONLY

(23C) FCC CODE 1

(24C) FCC CODE 2

(19D) FCC CALL SIGN/OTHER ID

(20D) PAYMENT TYPE CODE (PTC)

(21D) QUANTITY

(22D) FEE DUE FOR (PTC) IN BLOCK 20D  
**\$**

FCC USE ONLY

(23D) FCC CODE 1

(24D) FCC CODE 2

**SECTION D - TAXPAYER INFORMATION (REQUIRED)**

(25)

**PAYER TIN**

**0 5 2 2 1 6 5 8 8 0**

(26) COMPLETE THIS BLOCK ONLY IF APPLICANT NAME IN B-11 IS DIFFERENT FROM PAYER NAME IN A-2

**APPLICANT TIN**

**0 1 3 4 1 3 4 1 2 1**

(27) CERTIFICATION STATEMENT

**I, Brian D. Robinson**  
(PRINT NAME)

, Certify under penalty of perjury that the foregoing and supporting information  
are true and correct to the best of my knowledge, information and belief. SIGNATURE *Brian D. Robinson*

**SECTION F - CREDIT CARD PAYMENT INFORMATION**

(28)

MASTERCARD/VISA ACCOUNT NUMBER:

MASTERCARD

EXPIRATION DATE:

MONTH YEAR

VISA

I hereby authorize the FCC to charge my VISA or MASTERCARD  
for the service(s)/authorization(s) herein described.

AUTHORIZED SIGNATURE

DATE

SEE PUBLIC BURDEN ESTIMATE ON REVERSE

FCC FORM 159 JULY 1997 (REVISED)