

FCC/MELLON

SEP 271999

Federal Communications Commission Washington, D.C. 20554 Before the

In the Matter of CM Tel (USA) LLC Application for authority pursuant to Section 214 of the Communications Act of 1934, as amended, for global authority to operate as an international facilities-based and resale carrier

Streamlined CM TEL (USA) LLC

ITC-214-19990927-00607



Application

global international facilities-based and resale services between the United States and and Section 63.18 of the Commission's Rules, 47 C.F.R. Section 63.18, to provide 214 of the Communications Act of 1934, as amended, 47 U.S.C. Section 214 (1982), international points. CM Tel (USA) LLC ("CM Tel USA"), hereby requests authority, pursuant to Section

subsidiary of CM Tel Co. Ltd. incorporated in Canada which is a wholly owned subsidiary of CM Telecom International Limited (CMTI). international telecommunications services for domestic customers. CM Tel USA is a CM Tel USA is a new U.S. company registered in the State of California to provide

other value-added services to the customers in North America and Far East. other by IPLC and provide the ISR, ISP (Internet Service Provider), e-commerce and planned that CM Tel Co. Ltd., CM Tel USA and CMTI will interconnect with each users in Hong Kong and Canada. After CM Tel USA is granted with the licenses, it is CM Tel Co. Ltd. is now providing the ISR (International Simple Resale) service to the

on both the Stock Exchange of Singapore Limited and The Stock Exchange of Hong Kong Limited. CMTI is a Hong Kong based telecommunications company. It has a dual listing status

diversify its busines operations such as paging operations, GSM-related operations, than a decade, CMTI has managed to build on its core strength to substantially companies, turnover of the group was more than USD 110 million last year. In less Established since 1990, CMTI today has more than 35 subsidiaries and associated Teleservice, Trunked radio services, Internet and Long distance services. Retail and Maintenance, Trading and value added reselling, Call centre and

same time, CMTI provided network services and technical support to various paging automatic paging subscribers. than 1.8 million paging subscribers including operator-assisted, secretarial and Hangzhou and Beijing. The above mentioned paging centers are now serving more service centers in mainland China such as Shenzhen, Guangzhou, Shanghai, Nanjing, Initially, CMTI started its trading business for telecommunication products.

services. At present, CMTI has grasped around one third of the local paging market and started to provide paging service to Hong Kong consumers. CMTI aims to In 1994, CMTI was granted the Public Radio-communication License in Hong Kong services between Hong Kong and mainland China. share. Also CMTI is one of the leading providers in cross-border roaming paging develop the conventional paging business into one offering integrated messaging



public. identified to invest. telecommunication sectors. ISP and ISR are two of the major areas that CMTI has In 1997, CMTI was granted with the license to provide trunk radio service to the CMTI has been actively seeking opportunities to extend its business to other

Kong with interconnecting to Global One, HKIX and other ISP carriers. Recently, CMTI commenced to provide Internet service to the consumers in Hong In 1999, CMTI was granted with the ISP and ISR licenses from OFTA Hong Kong.

setup the POP (point of presence) in Canada and USA, and then build up our own Network's gateway in Hong Kong. According to CMTI's strategic plan, we will first For ISR, CMTI is now providing international telephone services through the Fixed

multi-media traffic, the price and quality of our service would be guaranteed. switch to handle the ISR switching and service applications. Our target customer will be residential users, corporate customers and retailers. Since our platform can handle The new platform can handle voice and data traffic, it will consist of call routing

quality telecommunications services at competitive prices. With the presence of and privileges they deserve. service providers for telecommunication products and are able to enjoy all benefits CMTI, consumers in North America and Far East shall be opened to wider choice of Same as its parent company, CM Tel USA's mission is to provide its customers with

For your reference, Appendix I is the Annual report of CMTI for year 98/99



Section 63.18 Information

Commission's Rules, in support of CM Tel USA's request for authorization. The following information is submitted, as required by Section 63.18 of the

(a) CM Tel (USA) LLC

2030 Main Street, Suite 1300 Irvine, CA 92614 Tel: 1-949-260-9133, Fax: 1-949-260-9134

(b) CM Tel (USA) LLC is a corporation organized under the laws of the state of Delaware

The Office Registered in 25 Greystone Manor, Lewes, Sussex, DE 19958, USA

(c) Correspondence concerning this application should be sent to:

Ferrie Tiejun HU, Vice President CM Tel (USA) LLC 2030 Main Street, Suite 1300 Irvine, CA 92614 USA Tel: 1-949-260-9133, Fax: 1-949-260-9134

Scott T. RICKMAN, Attorney at Law Ex to Ferrie Tiejun HU 275 Battery Street, Suite 2000 San Francisca, CA 94111 USA Tel: 1-415-875-3162, Fax: 1-415-986-8054

- (d) CM Tel USA has not received authority previously under Section 214 of the Communication Act.
- (e) CM Tel USA requests global facilities-based and resale Section 214 authority pursuant to the terms and conditions of Section 63.18(e)(1) and (e)(2) of the Commission's Rules.
- (f) At this time, CM Tel USA seeks no other authorization available under Section 63.18(e).



(g) Not applicable

(h) CM Tel USA certifies that it is not affiliated with any foreign or U.S. facilitiesbased carrier.

In support of this certification, the name, address, citizenship and principal LLC is as follows: business of the sole shareholder that controls 10 percent or more of CM Tel (USA)

Direct Shareholders

CM Tel Co. Ltd. 6633 Kitchener Street Burnaby, B.C. V5B 2J7 Canada

Contact: TonyTung Ying HAU, President

Tel: 1-604-603-6666

facilities management services. Principle Business: Providing network management, network operation and

Indirect Shareholders

CM Telecom International Limited Room 2001-6, 20/F, Tower II, Enterprise Square, 9 Sheung Yuet Road, Kowloon Bay, Hong Kong

Contact: Ferrie Tiejun HU, Executive Director

Tel: 852-22092888

Principle Business: Providing Internet, ISR, Paging and Trunk Radio service.

(i)CM Tel USA certifies that it has not agreed and will not agree in the future to accept any direct or indirect special concessions from a foreign carrier or administration.

(j) CM Tel USA certifies that no party to this application has been denied federal benefits pursuant to Section 5301 of the Anti-Drug Abuse Act of 1988



Conclusion

accurate and correct. In conclusion, CM Tel USA certify that all of the information in this application is

application For these reasons, CM Tel USA respectfully requests that the Commission grant this

Respectfully submitted, CM Tel (USA) LLC

By: VV V Ferrie Tiejun HU, Vice President

CM Tel (USA) LLC

2030 Main Street, Suite 1300 Irvine, CA 92614 Tel: 1-949-260-9133, Fax: 1-949-260-9134

Date: 22/Sep/1989

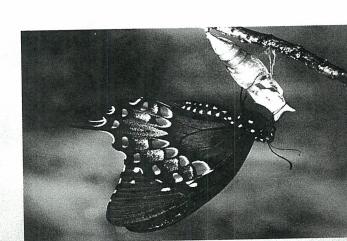
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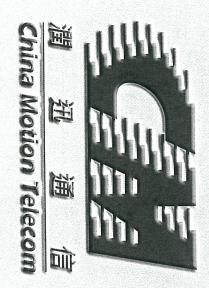
Report

1999



週週通信國際有限公司 CM Telecom International Limited

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Exchanges of Hong Kong and Singapore. Kong and mainland China. It has a dual listing status on both the Stock Kong-based telecommunications company with extensive operations in Hong CM Telecom International Limited ("CM Telecom" or "the Company") is a Hong

operations such as Integrated Messaging Services, GSM-related Operation, Retail has managed to build on its core strength to substantially diversify its business services. In less than a decade, CM Telecom and its subsidiaries ("the Group") wide-range of telecommunications-related equipment, products and technical and Maintenance, Trading and Value-added Reselling, Call Centre/Teleservice, CM Telecom commenced its operations in Hong Kong in 1990 as a supplier of a Trunked Radio Services, Multimedia and Long Distance.

business into one offering integrated messaging services. It will make use of services. Its GSM-related operation is the recent investment project with most added Internet business. Internet-based technology to develop personal information services and valuenetwork coverage, the Group is dedicated to developing the conventional paging significant returns. Coupled with its high quality customer services and seamless The Group has already been a leading provider in cross-border roaming paging

major businesses of the Group. The business-to-business and business-toservices. Keeping pace with the trend, e-commerce will also become one of the valuable information/services, such as personal homepage and email account different target groups, the Group provides tailor-made high value content and personal information services, such as web paging and email paging. With updates its paging services and technology in order to provide diversified The Group provides not only basic Internet access service, but also continuously experience, the Group will have its own privileges to develop Internet business. With its broad customer base, wide-spread distribution network and extensive customer services will be provided according to the needs of customers.

Energetic, innovative and customer-focused, the Group has been quick to seize vision of building a modern, flexible telecommunications business across China opportunities to further expand its business and range of services to realise its

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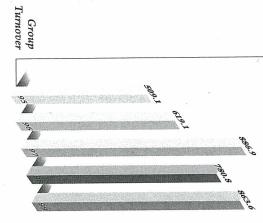
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Financial Highlights

(HK\$ Million)

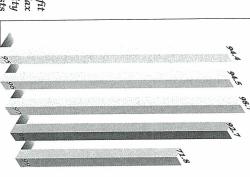


(HK\$ Million)



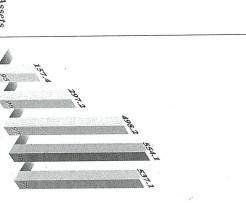
	1999	1998	1997	1996	1995
(HK\$ million)			restated	restated restated	restated
Group turnover	863.6	780.8	886.9	619.1	509.1
Group profit					
before tax and					
minority interests	71.8	92.7	98.7	94.5	94.4
Group attributable					
profit	2.1	80.2	87.2	79.8	76.9
EPS in HK cents	0.7	26.4	32.5	33.6	27.3
Total assets	1,574.9	1,035.8	929.9	558.7	455.0
Total liabilities	1,037.8	481.7	431.7	261.5	297.6
Net assets	537.1	554.1	498.2	297.2	157.4

Group Profit
Before Tax
and Minority
Interests



(HK\$ Million)

The consolidated financial statements for the years ended 31 March 1999 and 1998 have been prepared in accordance with International Accounting Standards issued by the International Accounting Standards Committee. The comparatives for each of the three years ended 31 March 1997 have been restated to reflect the adoption of International Accounting Standards in the preparation of the consolidated financial statements.



Net Assets

YUNG Yang Chang. I SEET Keong Huar: WANG Bing: YANG Jun (Alternatic Direction to Mr.

Independent Non-E seetuituve Dinettors

HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS

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Singapore 238459

9 Penang Road #12-00

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Charrémdiom Hlowes

COMPANY SECRETARY Hamilton HM 11 Christich Street

PRINCIPAL BANKERS CHU Or Wan, Cecilia

The Hougkong and Shanghat Banking Corporation Limited I Queen's Road Central

Hong Kong Sim Hwa Banik Limitted 2A Des Voeux Road Central

The Kwangtung Provincial B Euro Trade Centre 13-14 Connaught Road Centr Hong Kong FRINCIPAL SHARE AND WARRANT REGISTRAR IN BERMUDA Central

Rosebank Centre 11 Bermudians Roed Pembroke Bermudia Burnermeld Corporate Services Limitted

16000

AND WAKKANT REGISTRAR

Hong Kong 28 Yun Ping Road, Causeway Bay 10th Floor, Caroline Centre Abacus Share Registrars

SINGAPORE SHARE AND WARRANT TRANSFER AGENT

Barbinder & Co Pte Ltd 9 Penang Road #10-20 Park Mall Singapore 238459

JOINT AUDITORS

23rd Floor, Sunning Plaza 10 Hysan Avenue Hong Kong Audit Partner: TAN Khiaw Ngoh ${\it Pricewaterhouse Coopers}, {\it Singapore}$ Audit Partner: IP Koon Wing Ernest Certified Public Accountants Certified Public Accountants PricewaterhouseCoopers, Hong Kong

The following chart shows the principal operating subsidiaries and associates of the Group and their principal activities (as at 6 August 1999):

