

Categories of Services for 214 Applications  
(Streamline/Non-streamline)

- ASSIGNMENT OF LICENSE
- GLOBAL FACILITIES-BASED SERVICE
- GLOBAL FACILITIES-BASED/GLOBAL RESALE SERVICE
- GLOBAL RESALE SERVICE
- INDIVIDUAL FACILITIES-BASED SERVICE
- INTERCONNECTED PRIVATE LINE RESALE SERVICE
- LIMITED GLOBAL FACILITIES-BASED SERVICE/LIMITED GLOBAL RESALE SERVICE
- LIMITED GLOBAL FACILITIES-BASED SERVICE
- LIMITED GLOBAL RESALE SERVICE
- INMARSAT AND MOBILE SATELLITE SERVICE
- SWITCHED RESALE SERVICE
- TRANSFER OF CONTROL
- SUBMARINE CABLE LANDING LICENSE
- INTERNATIONAL SPECIAL PROJECT

Description of Application: \_\_\_\_\_

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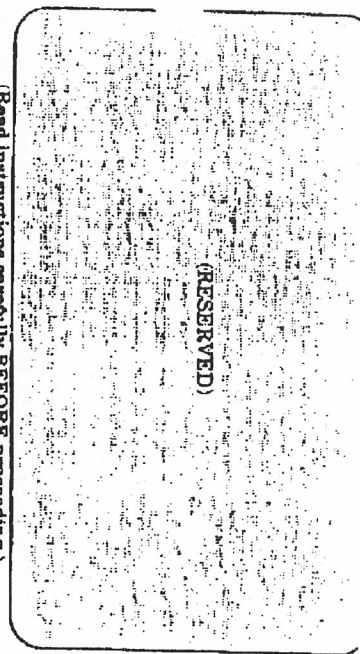
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FEDERAL COMMUNICATIONS COMMISSION  
**FCC REMITTANCE ADVICE**  
Approved 3060-1  
Expires:

PAGE NO. 1 OF     



SPECIAL USE

FCC USE ONLY

(Read instructions carefully BEFORE proceeding.)

<b>PAYOR INFORMATION</b>		<b>(2) TOTAL AMOUNT PAID</b> (dollars and cents)	
(1) FCC ACCOUNT NUMBER	Did you have a number prior to this? Enter it: <input type="checkbox"/>	\$ <del>7800</del>	786
(3) PAYOR NAME (If paying by credit card, enter name exactly as it appears on your card)			

**Expotech LTD**

(4) STREET ADDRESS LINE NO. 1  
**2656 Pittman Dr.**

(5) STREET ADDRESS LINE NO. 2

(6) CITY  
**Silver Spring**

(7) STATE  
**MD**

(8) ZIP CODE  
**20910**

(9) DAYTIME TELEPHONE NUMBER (Include area code)  
**301-585-7070**

(10) COUNTRY CODE (if not U.S.A.)

**ITEM #1 INFORMATION**

(11A) NAME OF APPLICANT, LICENSEE, REGULATTEE, OR DEBTOR	(13A) ZIP CODE	(14A) PAYMENT TYPE CODE		(15A) QUANTITY	(16A) FEE DUE IN BLOCK 14
		C	U		
(17A) FCC CODE 1	(18A) FCC CODE 2				\$ <del>7800</del>

(19A) ADDRESS LINE NO. 1

(20A) ADDRESS LINE NO. 2

(21A) CITY/STATE OR COUNTRY CODE

**ITEM #2 INFORMATION**

(11B) NAME OF APPLICANT, LICENSEE, REGULATTEE, OR DEBTOR	(13B) ZIP CODE	(14B) PAYMENT TYPE CODE		(15B) QUANTITY	(16B) FEE DUE IN BLOCK 14
(17B) FCC CODE 1	(18B) FCC CODE 2				\$

(19B) ADDRESS LINE NO. 1

(20B) ADDRESS LINE NO. 2

(21B) CITY/STATE OR COUNTRY CODE

**CREDIT CARD PAYMENT INFORMATION**



including common carriers and/or private entities on an Indefeasible Right of User ("IRU") and/or leased basis. Based on its review of the market for international services, Expotech LTD believes that sufficient demand exists for additional international private line offerings to the international points it proposes to serve to justify its entering into that business.

Expotech LTD believes that there is substantial potential for continued growth in the international private line, as well as the switched voice and data markets,<sup>1</sup> and that this expansion will be accelerated by additional competition by new entrants. Moreover, the Commission has determined that increased competition in the international market is in the public interest and, as a result, has routinely authorized new entrants upon making such findings.<sup>2</sup> The Commission has also found that increased competition through the resale of international switched voice service is also in the public interest.<sup>3</sup>

International private line services to overseas points are currently offered by a large number of other facilities-based and resale carriers. Existing international facilities and services are inadequate insofar as additional entry of international resale carriers will further stimulate demand and encourage more efficient service at lower cost. Absent a grant of the instant application, international telecommunications users will not be able to benefit from the increased service options and competitive prices which will be offered by Expotech LTD. Expotech LTD will also be able to offer one-stop domestic and international shopping to its customers.

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<sup>1</sup> EXPOTECH LTD contemplates leasing capacity to entities that may provide switched international services.

<sup>2</sup> See e.g., *International Telecom, Inc.*, 6 FCC Rcd 1964 (1991) (citing *Telec Savings Communications Co.*, FCC File No. 1-T-C-86-062, Mimeo No. 3548, released Apr. 4, 1986, and cases cited therein).

As stated above, Expotech LTD proposes to obtain the requisite capacity by leasing international private lines and/or purchasing IRU's from private and/or common carriers to provide quality international telecommunications services between the United States and international points. Such arrangements will be based on individual contract negotiations or tariffs as applicable to the entities from which the facilities will be obtained. EXPOTECH LTD would compete with other carriers that already provide similar international telecommunications services to overseas points.

EXPOTECH LTD believes that the added competition its entry would bring to the market will benefit the consumers of telecommunications services between the United States and international points. These benefits include competitive pricing and the increased availability of a variety of service options. The grant of this authorization will therefore further the public interest.

## II. SECTION 63.18 SHOWING

In support of EXPOTECH LTD's request for authorization, the following information is submitted pursuant to Section 63.18 of the Commission's Rules:

- (a) Name, address and telephone number of applicant:
- Expotech LTD  
2656 Pittman Dr.  
Silver Spring, MD 20910  
301-585-7070

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<sup>3</sup> See, e.g., *Argo Communications International, Inc.*, 1 FCC Rcd 578 (1986) and *TDX Systems, Inc.*, FCC File No. I-T-C-86-108, Mimeo No. 6609, released Sept. 2, 1986.

(b) EXPOTTECH LTD is a privately owned organization. ✓

(c) Correspondence concerning this application should be directed to:

Mr. Osman Haboub  
Expotech LTD  
2656 Pittman Dr.  
Silver Spring, MD 20910  
301-585-7070

(d) EXPOTTECH LTD has no existing facilities nor has it previously received authorization under Section 214 to provide service between these or any other points. Pursuant to this application, EXPOTTECH LTD will operate as a non-dominant international common carrier subject to Section 214 of the Act.<sup>4</sup>

(e) EXPOTTECH LTD Inc. requests global resale and facilities-based Section 214 authority pursuant to the terms and conditions of Section 63.18(e)(1) and (2) of the Commission's rules.

(f) At this time, EXPOTTECH LTD seeks no other authorization available under Section 63.18(e).

(g) Not applicable.

(h) EXPOTTECH LTD certifies that it is not affiliated with any foreign or U.S. facilities-based carrier as that term is defined in Section 63.18(h)(1)(i) of the Commission's rules.

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<sup>4</sup> EXPOTTECH LTD may also provide non-common carrier services to some customers, based on individually negotiated long-term contracts not generally available to the public.

In support of this certification, EXPOTECH LTD submits the following information of its ten

Percent or greater direct and indirect shareholders or other equity holders.

<u>Name/Address</u>	<u>Ownership</u>	<u>Citizenship</u>	<u>Principal Business</u>
Mr. Osman Haboub	100%	US Citizen	ExpoTech LTD

(i) EXPOTECH LTD certifies that it has not agreed and will not agree in the future to accept any direct or indirect special concessions from a foreign carrier or administration with regards to traffic or revenue flows between the United States and any foreign countries that EXPOTECH LTD is authorized to serve.

(j) EXPOTECH LTD certifies that no party to this application has been denied federal benefits pursuant to Section 5301 of the Anti-Drug Abuse Act of 1988.

### III. CONCLUSION

As demonstrated in this application, Expotech LTD is legally, financially and technically qualified to provide the services for which it requests authority. For the reasons stated above, applicant submits that the public interest, convenience and necessity would be furthered by a grant of this Section 214 application.

Respectfully submitted.

By:



Osman Haboub  
Expotech LTD  
2656 Pittman Dr.  
Silver Spring, MD 20910  
Telephone: 301-585-7070

Date: \_\_\_\_\_