

3686

FCC/MELLON DEC 09 1996

FEDERAL COMMUNICATIONS COMMISSION

Approved by OMB

3060-0589

Expires 2/28/97

FCC REMITTANCE ADVICE

PAGE NO. 1 OF _____

(RESERVED)

SPECIAL USE

FCC USE ONLY

ITC-96-683

(Read instructions carefully BEFORE proceeding.)

PAYOR INFORMATION

(1) FCC ACCOUNT NUMBER Did you have a number prior to this? Enter it. (2) TOTAL AMOUNT PAID (dollars and cents)

04111825770 \$ 750.00

(3) PAYOR NAME (If paying by credit card, enter name exactly as it appears on your card)

Protel Advantage, Inc. db/a Long Distance Savings

(4) STREET ADDRESS LINE NO. 1

1821 University Ave. W.

(5) STREET ADDRESS LINE NO. 2

(6) CITY

St. Paul

(7) STATE

MN

(8) ZIP CODE

55104

(9) DAYTIME TELEPHONE NUMBER (Include area code)

612-603-8240

(10) COUNTRY CODE (if not U.S.A.)

ITEM #1 INFORMATION

(11A) NAME OF APPLICANT, LICENSEE, REGULATEE, OR DEBTOR

Protel Advantage, Inc. db/a Long Distance Savings

FCC USE ONLY

(12A) FCC CALL SIGN/OTHER ID

(13A) ZIP CODE

(14A) PAYMENT TYPE CODE

CUT

(15A) QUANTITY

1

(16A) FEE DUE FOR PAYMENT TYPE CODE IN BLOCK 14

\$ *750.00*

(17A) FCC CODE 1

(18A) FCC CODE 2

(19A) ADDRESS LINE NO. 1

(20A) ADDRESS LINE NO. 2

(21A) CITY/STATE OR COUNTRY CODE

ITEM #2 INFORMATION

(11B) NAME OF APPLICANT, LICENSEE, REGULATEE, OR DEBTOR

FCC USE ONLY

(12B) FCC CALL SIGN/OTHER ID

(13B) ZIP CODE

(14B) PAYMENT TYPE CODE

(15B) QUANTITY

(16B) FEE DUE FOR PAYMENT TYPE CODE IN BLOCK 14

\$

(17B) FCC CODE 1

(18B) FCC CODE 2

(19B) ADDRESS LINE NO. 1

(20B) ADDRESS LINE NO. 2

(21B) CITY/STATE OR COUNTRY CODE

CREDIT CARD PAYMENT INFORMATION

(22) MASTERCARD/VISA ACCOUNT NUMBER:

Mastercard

XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

EXPIRATION DATE:

XX

XX

Month

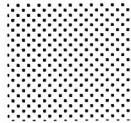
Year

Visa

(23) I hereby authorize the FCC to charge my VISA or Mastercard for the service(s)/authorization(s) herein describe.

AUTHORIZED SIGNATURE

DATE



Steven C. Clay
Attorney at Law
1800 Rand Tower
527 Marquette Avenue South
Minneapolis, MN 55402

telephone 612.336.4455
facsimile 612.338.7508

December 6, 1996

Secretary
Federal Communications Commission
Common Carrier International
P.O. Box 358115
Pittsburgh, PA 51251-5115

RE: Application of Protel Advantage, Inc. d/b/a Long Distance Savings for authority pursuant to Section 214 of the Communications Act of 1934, as amended, to resell service of other common carriers to provide switched services from the United States to various international points

Dear Sir:

Enclosed please find an original and five (5) copies of the application of Protel Advantage, Inc. d/b/a Long Distance Savings in the above-referenced matter.

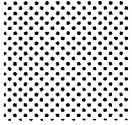
A check in the amount of \$750.00 is enclosed as a filing fee, along with FCC Form 159. This application is filed pursuant to streamlined filing requirements for international resellers.

A copy of this cover letter is included to be stamped as filed and returned to me in the enclosed self-addressed, stamped envelope as acknowledgment of this filing.

Thank you for your attention to this matter. Any questions regarding this filing should be directed to Steven C. Clay, attorney for applicant, at 612-336-4455, or by mail at the address above.

Sincerely,

Steven C. Clay
Attorney for Protel Advantage, Inc. d/b/a Long
Distance Savings



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Attorney at Law
1800 Rand Tower
527 Marquette Avenue South
Minneapolis, MN 55402

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Sincerely,

Steven C. Clay
Attorney for Protel Advantage, Inc. d/b/a Long
Distance Savings

Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, DC. 20554

In the Matter of
Protel Advantage, Inc.
d/b/a Long Distance Savings

Application for authority)
pursuant to Section 214 of)
the Communications Act of 1934)
as amended, to resell service)
of other common carriers to)
provide switched service from)
the United States to)
international points.)

File No. _____

APPLICATION FOR AUTHORITY

Protel Advantage, Inc. d/b/a Long Distance Savings (hereinafter "Long Distance Savings" or "Applicant") hereby requests authority, pursuant to Section 214 of the Communications Act of 1934, as amended, 47 U.S.C. Section 214 (1988), and Section 63.01 of the Commission's Rules, 47 C.F.R. Section 63.01 (1992), to resell the international message communications services of other common carriers between the United States and various international points.

Long Distance Savings is a corporation organized under the laws of the state of Minnesota. The company intends to resell the telecommunications facilities of other common carriers and is not a facilities-based carrier. Long Distance Saving's service will be offered

nationwide. Through its service, customers may originate calls nationwide or in other countries for termination in the United States or to other countries. The company seeks authority to resell international telecommunications services to better serve its customers by offering a full range of telecommunications products and services. By providing international calling services Long Distance Savings will be able to offer its customers a valuable service at competitive rates.

International telecommunications services will be obtained by Long Distance Savings from other currently authorized common carriers. Long Distance Savings will resell the services of other facilities-based carriers that have obtained authorization from this Commission including those listed in paragraph (e) below.

The provision of international serviced by Long Distance Savings will not have any significant impact on the general provision of such service to the public. Additional competition in the market, however, benefits consumers of international telecommunications services. The benefits of competition include lower prices and increased availability of a variety of service options. The grant of this authorization will increase competition in the market. Thus, the grant of this authorization is consistent with the public interest.

In support of Long Distance Saving's request for authorization, the following information is submitted pursuant to Section 63.01 of the Commission Rules, 47 C.F.R., Section 63.01 (1992).

(a) The name and address of applicant:

Protel Advantage, Inc. d/b/a Long Distance Savings
1821 University Avenue West

St. Paul, MN 55104

- (b) Long Distance Savings is incorporated under the laws of the state of Minnesota.
- (c) Correspondence concerning this application should be sent to:

Scott D. Lee, President
Protel Advantage d/b/a Long Distance Savings
1821 University Avenue West
St. Paul, MN 55104

and

Steven C. Clay
Attorney at Law
1800 Rand Tower
527 Marquette Avenue South
Minneapolis, MN 55401
Attorney for Applicant

- (d) Long Distance Savings is a non-dominant resale carrier subject to Section 214 of the Communications Act of 1934, as amended, 47 U.S.C. Section 214 (1982).
- (e) The authorization sought in this application will be used so that international points may be reached by customers of Long Distance Saving's resold services. Long Distance Savings proposes to offer switched telecommunications services to its customers. Long Distance Savings will obtain international switched services capacity from underlying carriers authorized to provide such service, including, but not limited to, the carriers specified in the following tariffs:

Advanced Telecommunications Corp. FCC Tariff No. 2
AT&T Communications FCC Tariffs No. 1, 2, and 13
Cable and Wireless FCC Tariff No. 3
IDB Worldcom FCC Tariff No. 1
Litel Telecommunications Corporation FCC Tariff No. 1
LDDS Communications, Inc. FCC Tariff No. 1
MCI Telecommunications Corporation FCC Tariff No. 1
Metromedia FCC Tariff No. 2
US Sprint FCC Tariff Nos. 1 and 2
Wiltel FCC Tariff Nos. 1 and 2

- (f) Long Distance Savings will not construct or acquire facilities for the provision of international telecommunications services to the public. Rather, Long Distance Savings will resell the facilities of other authorized carriers.
- (g) Long Distance Savings has no existing facilities connecting international points.
- (h) See (e) above.
- (i) Not applicable. Long Distance Savings does not propose to construct any facilities to international points, but will use the capacity of other authorized international facilities-based carriers.
- (j) Not applicable. No map of proposed facilities is provided since the facilities to be resold by Long Distance Savings are owned and controlled by carriers already authorized to operate those facilities.
- (k) Long Distance Savings will obtain the capacity necessary for the resale of international services pursuant to the FCC tariffs specified in items (e) and (h) above. The applicable terms, conditions and rates are set forth in those tariffs, or other FCC tariffs of authorized

carriers whose facilities Long Distance Savings may choose to resell in the future.

- (l) The public interest, convenience and necessity will be served by the grant of this application of Long Distance Savings. Customers of Long Distance Savings will have greater access to a variety of services and the market as a whole will benefit from increased competition. Ultimately, consumers of telecommunications services will benefit from increased price competition and the availability of a wide service selection.
- (m) With respect to international services applied for in this application, Long Distance Savings projects annual revenues in its initial year of \$240,000.00, growing to \$1.6 million in calendar year 1997. Estimated annual costs during the corresponding periods are \$216,000.00 in the initial year and \$1.44 million in 1997. The basis for the estimates is the experience of the officers of Long Distance Savings as marketing agents for domestic long distance resellers over the past several years and the Company's available assets including, among other things, capital investment, personnel and experience. No agent or representative of a foreign telecommunications entity either owns 10% or more of Long Distance Saving's stock, or serves as an officer or director of the company.
- (n) International switched telecommunications services to overseas points are currently offered by carriers such as Frontier, Wiltel, AT&T, MCI, and Sprint as well as numerous other regional carriers. Services similar to those proposed by Long Distance Savings are

provided by these and other resale carriers. Existing international facilities and services are inadequate insofar as the additional entry of international resale carriers will further stimulate demand and price competition, thus encouraging more efficient service at a lower cost.

- (o) Long Distance Savings will file its tariff upon grant of requested authorization in accordance with the Commission's requirements. The tariff will set forth the current rates and regulations applicable to Long Distance Savings's international services.
- (p) Long Distance Savings will follow generally accepted accounting principles and will adhere to any and all FCC accounting regulations applicable to carriers in its situation.
- (q) Authorization of the service covered by this application is categorically excluded as defined by Section 1.1306 of the Commission's rules.
- (r) Neither Long Distance Savings, or any party to this application has any affiliation with a foreign carrier. The only individuals or entities which own 10 percent or more of the stock or equity in Basic Long Distance are as follows:

Scott D. Lee, President and sole shareholder
Protel Advantage d/b/a Long Distance Savings
1821 University Avenue West
St. Paul, MN 55104

The 10 percent equity holder is a U.S. citizen with principal business as an employee, officer, and director of Long Distance Savings, the applicant, and as an employee, officer, and director of a marketing

agent for domestic and international switchless resellers of telecommunications services.

CONCLUSION

As demonstrated in this application, Long Distance Savings is legally, financially and technically qualified to provide the services for which it requests authority. For the reasons stated above, applicant submits that the public interest, convenience and necessity would be furthered by a grant of this Section 214 application.

Dated this 13 day of Nov, 1996.

Respectfully submitted,

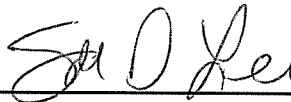


Scott D. Lee, President
Protel Advantage, Inc.
d/b/a Long Distance Savings
1821 University Avenue West
St. Paul, MN 55104

Steven C. Clay
Attorney for Applicant
1800 Rand Tower
527 Marquette Avenue South
Minneapolis, Minnesota 55402

ANTI-DRUG ABUSE CERTIFICATION

Neither Long Distance Savings, nor any party to this application, as defined in CFR 1.2002 (b)(2), is subject to a denial of Federal and/or State benefits, as provided in the Anti-Drug Abuse Act of 1988, 21 U.S.C. 833a.

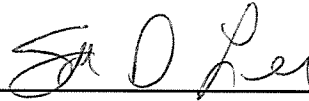


Scott D. Lee, President
Protel Advantage, Inc.
d/b/a Long Distance Savings
1821 University Avenue West
St. Paul, MN 55104

Dated: 11/13/96

CERTIFICATION

I hereby certify that Long Distance Savings is not affiliated with any foreign carrier, nor is it affiliated with any facilities-based carrier whose services it intends to resell. To the best of my knowledge and belief, all of the statements made in this application are true and correct.



Scott D. Lee, President
Protel Advantage, Inc.
d/b/a Long Distance Savings
1821 University Avenue West
St. Paul, MN 55104

Dated: 11/13/96



Protel Advantage Inc.

Jon Greene
Operations Manager
1821 University Ave. W.
St. Paul, MN 55104

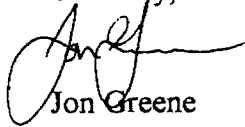
Telephone (612) 603-8240
Fax (612) 603-8242
Pager (612) 642-8791

12/17/96

To Whom It May Concern:

Protel Advantage Inc. has never received any concessions or favors of any kind from any foreign carrier. If you should have any questions or concerns please feel free to contact me.

Sincerely,



Jon Greene