AST Telecom, LLC Foreign Carrier Affiliation Notification 20 July 2016

ATTACHMENT

Response to Question 10:

AST Telecom, LLC d/b/a Bluesky Communications ("Bluesky"), makes this notification pursuant to 47 C.F.R. § 63.11(b)(2)(i). Bluesky has established a new subsidiary, Blue Sky Holdings NZ Limited ("Bluesky NZ"), to operate as a mobile virtual network operator ("MVNO") in New Zealand.

Response to Question 12(b):

Bluesky NZ does not own or lease facilities in New Zealand. Instead, it offers prepaid MVNO services using Spark New Zealand's network.

Response to Question 12(c)(1):

Bluesky is entitled to retain non-dominant status on the U.S.-New Zealand route pursuant to 47 C.F.R. §§ 63.10(a)(3) and 63.11(f). Bluesky NZ lacks market power in New Zealand. As a new entrant in the New Zealand mobile market, Bluesky NZ has negligible market share, and it certainly lacks the greater-than-50-percent market share in either the international transport market or local access market of New Zealand that would result in classification of Blue Sky NZ as a dominant carrier. Bluesky NZ does not appear on the Commission's list of foreign telecommunications carriers presumed to possess market power in foreign telecommunications markets.¹ Bluesky therefore qualifies for presumptive non-dominance pursuant to 47 C.F.R. § 63.10(a)(3) and exemptions from the dominant carrier safeguards in 47 C.F.R. § 63.10(c)-(e).

Response to Question 16:

Bluesky requests continued regulation as a non-dominant international carrier pursuant to 47 C.F.R. § 63.10.

Response to Question 17:

Bluesky's newly-affiliated foreign carrier is authorized to provide mobile services as an

MVNO in New Zealand. Blue Sky New Zealand launched commercial service in July 2015.²

New Zealand is a member of the World Trade Organization ("WTO").³

Response to Question 18:

As required by 47 C.F.R. § 63.11(e)(3), Bluesky certifies that it is authorized to serve

New Zealand pursuant to the following international Section 214 authorizations:

- FCC File No. ITC-214-19980918-00671 (global resale authority), and
- FCC File No. ITC-214-19981207-00860 (global facilities-based authority).

¹ See Int'l Bureau Revises and Reissues the Comm'n's List of Foreign Telecomm. Carriers that Are Presumed to Possess Mkt. Power in Foreign Telecomm. Mkts., Public Notice, 22 FCC Rcd. 945 (Int'l Bur. 2007).

² The Commission's rules do not contain a clear timing requirement for notification of an affiliation acquired through the creation of a new subsidiary, as both reference timing based on the date of capital stock acquisitions. *See* 47 C.F.R. § 63.11(c).

³ *See* World Trade Organization, Members and Observers as of April 26, 2015, www.wto.org/english/thewto_e/whatis_e/tif_e/org6_e.htm.

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Response to Question 19:

As required by 47 C.F.R. § 63.11(e)(4), Bluesky certifies that it does not serve New

Zealand solely through the resale of international switched services of unaffiliated U.S. facilities-

based carriers.

Response to Question 20:

As required by 47 C.F.R. § 63.11(e)(5), Bluesky certifies that it has the following 10-

percent-or-greater direct or indirect owners:

eLandia International, Inc. ("eLandia")

Address: 8200 NW 52nd Terrace, Suite 102, Miami, Florida 33166 *Citizenship*: Delaware, USA *Principal Business*: holding company *Relationship*: eLandia owns 100 percent of Bluesky's membership interests.

Amper S.A. ("Amper")

Address: Calle Marconi, 3, Parque Tecnológico Madrid, 28760 Tres Cantos Madrid, Spain *Citizenship*: Spain *Principal Business*: telecommunications and defense *Relationship*: Amper owns approximately 91.98 percent of eLandia's shares.

Compañía de Emilianteos ("Emilianteos")

Address: Calle Montalban, 9, 28014 Madrid, Spain Citizenship: Spain Principal Business: investments Relationship: Emilianteos owns approximately 20 percent of Amper.

Jaime Espinosa de los Monteros Pitarque

Address: Calle Marconi, 3 Tres Cantos, 28760 Madrid, Spain *Citizenship*: Spain *Principal Business*: investments *Relationship*: Mr. Espinosa is the Chairman of Amper's board and owns 66 percent of Emilianteos.

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Response to Question 21:

Bluesky has one interlocking directorate with a foreign carrier. Adolfo Montenegro, who

serves as Director of Bluesky NZ, also serves as CEO of Bluesky.