

01/09/2012

Sir/Madam:

The Avaya WLAN portfolio has model codes for different regulatory regions. This provides unique model code for each regulatory region. A customer will order the appropriate AP based on their regulatory region. Flextronics-Columbia is responsible for fulfilling the orders for each regulatory region. They will program regulatory region into the WLAN Access Point based on the customers purchase order. They are contractually required to only sell/distribute US versions to US customers/installations.

Regards,

**Edwin Wong** 

Sr. Manager, Life Cycle Management

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