

**Exhibit J: Letter of Confidentiality**  
**Raven Industries**  
**RGL 600 Smartbar Transmitter**

**Austin Technology Center**  
500 Center Ridge Drive  
Suite 600  
Austin, TX 78753  
Voice: 800.460.2167  
Fax: 512.454.5570



**Sioux Falls Office**  
PO Box 5107  
Sioux Falls, SD 57117-5107  
Voice: 800.243.5435  
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September 3, 2003

American Telecommunications Certification Body, Inc.  
6731 Whittier Ave.  
McLean, VA 22101

RE: Certification Application  
FRN: 0008-9532-75

Please be advised the following information is to be held confidential and behalf of  
Raven Industries:

- Schematics
- Other information Raven Industries may consider Trade Secrets as defined by law

This application contains technical information, which Raven Industries deems to be  
trade secrets and proprietary. If made public, the information might be used to the  
disadvantage of the applicant in the market place.

Thank you.

A handwritten signature in dark ink, appearing to read "Paul Welbig". The signature is fluid and cursive, with a large loop at the end.

Paul Welbig  
ATC General Manager  
Raven Industries