Reasons for Confidentiality Request

- 1. Orthogon Systems is proposing to market the OS58100 product (also known as Spectra) as a Wireless Ethernet Bridge operating at 5.8GHz. This is a highly competitive market where Orthogon believes its product will have significant performance advantage in terms of its operation in Non Line-of-Sight conditions. The materials listed above identify the methods used in the product to achieve the performance advantage and contain significant Intellectual Property developed by Orthogon Systems. The publication of some or all of the information could allow this performance advantage to be unfairly eroded by the competitors of Orthogon Systems.
- 2. Orthogon Systems has entered into non-disclosure agreements during the development process with some of its key component suppliers. Publication of schematics and Bills of Material would compromise those agreements.
- 3. Orthogon Systems has taken steps during development of the product to keep confidential its plans:
 - a. The Orthogon Systems web site was only upgraded to give brief details of the product once the formal launch date was finalised.
 - b. Technical papers produced by Orthogon Systems do not identify how the performance advantage is achieved
 - c. Prior disclosure to 3rd parties has always been under the terms of specific non-disclosure agreement.
- 4. Orthogon Systems believes that no benefit would accrue to the general public in the event of publication of the material listed. The only beneficiaries would be the competitors of Orthogon Systems.
- 5. Orthogon Systems believes that the material listed should be kept confidential for a period of 5 years from the date of submission in order to prevent its competitors from copying its technology.

Yours Sincerely

Clem Eisher

RF Development Manager