



MOTOROLA

PipingHot Networks Limited
Unit A1, Linhay Business Park
Eastern Road
Ashburton
Devon TQ13 7UP

Tel: +44 (0)1364 655500
Fax: +44 (0)1364 654625

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Compliance Certification Services
Certification Division
47173 Benicia Street
Fremont, CA 94538, USA

For the attention of - Michael Heckrotte

Dear Michael

Re: FCC Audit – Professional Installation Requirement for Motorola Products (FCC ID: QWP54100).

I have provided below the justification for considering the Motorola Products as requiring professional installation, and therefore the use of standard antenna connectors is acceptable under FCC Regulations.

Background

The PTP54600 product range is available in two versions; the most common is fitted with an integral antenna suitable for the vast majority of deployments. In addition, Motorola does market a 'connectorised' unit without an integral antenna, where the installer may chose to fit an external antenna from the list approved by the FCC for use with the product. This product is intended for more demanding radio links where higher gain antennas are needed to optimise the link performance. The external antennas allowed are all larger than the integral version and require their own mounting hardware.

Justification

1. Marketing

The PTP54600 product range is sold exclusively via a network of distributors chosen by and under contract to Motorola. The distributors sell the product only to Value Added Resellers (VARs) who would perform the installation process.

Motorola does not sell the products through any retail chain to the general public, nor does it offer the product for sale by mail order.

In the event that the radio link under consideration did require the use of external higher gain antennas, the VAR would procure these antennas from the Distributor.

The list of antennas acceptable to the FCC is contained in the User Manual for the product.



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2. Requiring Professional Installation

Motorola states in the User Manual (Section 5) that only suitably qualified people should undertake the installation of the products. As detailed above the product is only sold to Distributors/VAR chains who would hire professional installers.

This would be essential for the connectorised version which would only be used for more demanding radio links and where a professional and detailed radio survey is essential to ensure that the system will operate as required.

3. Application

The PTP54600 product is not intended for use by the general public; the application is for industrial/commercial use; a typical example would be to provide inter-site linking of company computer networks by point to point radio.

Sincerely Yours,

A handwritten signature in black ink, appearing to be 'Clem Fisher'.

Mr. Clem Fisher
RF Development Manager
Motorola Point to Point Fixed Wireless Solutions Group
Unit A1, Linhay Business Park
Eastern Road
Ashburton
Devon
TQ13 7UP
United Kingdom