From: Tsou, Chi

Sent: Friday, March 30, 2012 8:51 AM

To: Hsieh, Joe; Briggs, Mark

Cc: Zaffar, Aliza

Subject: RE: Sierra Wireless Inc., //N7NEC4501 //AN12T0211

Importance: High

Joe,

Pls see my response to your question:

Q: Please explain the purpose of the installation manual (GX\_WiFi\_Installation\_Procedure\_Rev-1.1.pdf). Are these instructions for end-user to install the module?

A: No, the module is not intended for end-user installation. Either the module is factory-installed OR installed by a Sierra Wireless-approved system integrator (VAR) into the enclosure described in the filing. System integrators are responsible for labeling the end product for the appropriate SKU based on the hardware combination installed.

Thanks,

Chi