



Hewlett-Packard Company  
11445 Compaq Center Drive  
Mail Stop 050807  
Houston, TX 77070  
[www.hp.com](http://www.hp.com)

**Walter Overcash**  
Product Regulatory Manager  
Telecom / Safety

281.514.2756 Tel  
281.514.4591 Fax  
[walter.overcash@hp.com](mailto:walter.overcash@hp.com)

October 4, 2007

Dear Sirs:

Sierra will not be shipping these HP customized radio modules to anyone other than HP and our notebook OEMs. HP wants to sell the radio modules installed in notebooks AND as an upgrade kit to HP customers who have bought HP notebooks in the recent past and now want to upgrade to add WWAN capability. We want to do this with the WWAN modules just like has been done with WLAN modules by many companies. We will use only one way BIOS lock for the initial shipments, but will add two way BIOS lock as soon as it is available.

If you have any comments or questions, please feel free to contact me.

Sincerely,

*Walter Overcash*  
Walter Overcash