



M E M O R A N D U M

Date: March 29, 2001
To: Whom It May Concern
From: Ken Larkin
Subject: Equipment Installation

AXCESS Inc. sells equipment through a group of Certified Dealers and Authorized Distributors. These qualified dealers and distributors have been fully trained to assure high quality and professional installation. The training and the documentation stress the importance of using only the approved installation techniques and materials.

A handwritten signature in black ink that reads "Ken Larkin".

Ken Larkin
VP Technology
AXCESS Inc.