



Mobile and Wireless Systems Division

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Federal Communications Commission
Equipment Approval Services
P.O. Box 358315
Pittsburgh, PA 15251-5315

Re: Certification request for Symbol NetVision Phone.

FCC ID: H9PNP3010

Date: August 13, 1998

Dear Reviewer

This certification request is for the Spectrum 24 model NP3010 NetVision© Phone. The NP3010 is a low cost digital phone utilizing the Symbol Technologies, Inc. Spectrum-24 network for voice communication between two NetVision© phones. Symbol Technologies, Inc. manufactures information systems that are employed in commercial establishments to assist in controlling inventory. Spectrum 24 is a Wireless Local Area Network (WLAN) used along with hand held computers to assist in information collection typically in retail stores, warehouses, and factories. The NetVision© Phone is add on hardware to utilize the Spectrum-24 WLAN for voice communication.

The following files are electronically submitted as attachments.

Table with 3 columns: Exhibit Type, File Name, Confidential. Rows include Block Diagram, Cover Letters, External Pictures, ID Label/Location Info, Internal Photos, Operational Description, Schematics, Test Report, and Users Manual.

Symbol Technologies, Inc. ("Symbol"), requests that the Block Diagram, Schematics, and Operational Description Exhibits of the above referenced application be withheld from routine availability for public inspection pursuant to Section 0.459 of the Commissions Rules and Freedom of Information Act ("FOIA") Exemption 4, 5 U.S.C. 552(b)(4).

These exhibits consist of "trade secrets [or] commercial or financial information obtained from a person and privileged or confidential", 5 U.S.C. 552(b)(4), and is therefore entitled to protection from disclosure under FOIA.

The documents in question contain trade secrets: detailed technical descriptions, specifications and schematics for a product to be offered for sale. These materials provide particulars on the product design that can be ascertained from inspection of the product itself only with extraordinary expenditures of time and effort, if at all. This information would give Symbol's would-be competitors an unearned and unwarranted competitive advantage.

Moreover, the documents contain "commercial information" within the scope of FOIA Exemption 4. This information is the product of Symbol's investment of money, personnel, and other resources. The result of that investment is a fairly earned position in the marketplace. Premature release of the information threatens substantial and unwarranted harm to Symbol's competitive position.

For these reasons, Symbol has taken pains to keep this technical information confidential, and intends to continue doing so. Symbol customarily withholds this information from persons outside the employ of Symbol and certain of its suppliers and contractors, and even within these groups routinely limits access to persons having a particular need for the information. If the Commission were to make these documents public, it would be giving away hard won fruits of Symbol's labors without compensation.

The filing fee required for this request is included in the check that accompanies Form 159 mailed under separate cover.

If there are any questions about this request, please call me at the number above.

Thank you for your attention.

Respectfully submitted,

Norman H. Nelson