

COMMUNICATION CERTIFICATION LABORATORY

TEST REPORT: 73-6518

FCC ID: GVI-1900-HS1

**Exhibit 13: Cover Letters**

June 3, 1998

FEDERAL COMMUNICATIONS COMMISSION  
Equipment Authorization Division  
7435 Oakland Mills Road  
Columbia, MD 21046

To Whom It May Concern:

Enclosed is a FCC Part 2, Subpart J, Section 2.933 Change in Identification of Equipment application for the Cortelco Systems, Inc. Model 530000-759-001, FCC ID GVI-1900-HS1.

Also please note that Cortelco Systems, Inc. is requesting that the information listed in the FCC database for Grantee code GVI be updated. Enclosed in this exhibit is the official request from Cortelco.

Please let me know if I can be of further assistance.

Sincerely yours,

COMMUNICATION CERTIFICATION LABORATORY

Joseph W. Jackson  
V.P. Marketing



*Your communications solution*

*1119 Willow Lake Blvd  
Memphis, Tennessee 38118*

*Tel: 901/365-7774 • Fax: 901/365-3762  
<http://www.cortelco.com>*

April 27, 1998

FEDERAL COMMUNICATIONS COMMISSION  
Equipment Approval Services  
7435 Oakland Mills Road  
Columbia, MD 21046

Attention: Applications Examiner

This letter is to notify you of a change in company name and address for the entity listed in your database under the FCC Code GVI as Corinth Telecommunications Corp. in Corinth, Mississippi. The new and correct company name and address is as follows:

Cortelco Systems, Inc.  
4119 Willow Lake Blvd.  
Memphis, Tennessee 38118

Phone: 901-365-7774  
Facsimile: 901-365-3762

I will appreciate your updating your database to reflect these changes.

Sincerely,

John D. Harbor  
Vice President, Service & Support



4119 Willow Lake Blvd  
Memphis, Tennessee 38118

Tel: 901/365-7774 • Fax: 901/365-3762  
<http://www.cortelco.com>

April 24, 1998

Mr. Joe Jackson  
Communication Certification Laboratory  
1940 West Alexander Street  
Salt Lake City, UT 84119-2039

RE: FCC Registration for Cortelco Systems

Dear Joe,

This letter is to confirm that the company listed as Corinth Telecommunications Corp. in the FCC database is, in fact the predecessor of Cortelco Systems, Inc. Rather than describe the numerous corporate changes of the last 40 years in this letter, I have enclosed a company history delineating our evolution. This information is also available on our web site at <http://www.cortelcosystems.com>.

This should provide sufficient evidence that the FCC registration in process for the Orbit product should bear the GVI grantee code. Should you or FCC require additional information or verification please contact me.

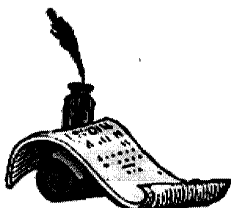
Sincerely,

John D. Harbor  
Vice President, Service & Support

JDHks

Enclosures

## The Evolution of a Telecommunications Leader



### Cortelco Systems: A Telecommunications Timeline

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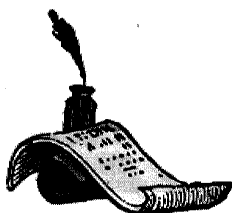
Cortelco Systems, owned by International Telecommunications Corp. (ITC), has enjoyed 100 years of evolution and growth into a company that offers total communications solutions. Following is a timeline of that growth:

- 1897:** Milo Kellogg founds Kellogg Switchboard and Supply Company near Chicago.
- 1952:** Kellogg Switchboard and Supply Company becomes ITT Kellogg, a division of International Telephone and Telegraph Corporation.
- 1957:** ITT Kellogg opens manufacturing site in converted theater in Corinth, Miss.
- 1961:** 82,000 square foot facility is built in Corinth.
- 1965:** ITT Kellogg renamed ITT Telecommunications.
- 1966,**
- 1969,** Plant expansions.
- 1974:**
- 1983:** ITT Telecommunications renamed ITT Business and Consumer Communications.
- 1987:** Merger with Compagnie General d'Electricite to form Alcatel, N.V.  
Name changes to Cortelco (Corinth Telecommunications Corp.)
- 1990:** Purchased by International Telecommunications Corp. (ITC)
- 1991:** Cortelco purchases Solid State Systems, Inc., manufacturer of digital switching platforms.
- 1991:** Cortelco purchases Strategic Dimensions, Inc. (SDI), manufacturer of voice processing systems.
- 1993:** Cortelco splits into two companies: Cortelco International, Inc., based in Memphis, Tenn.; and CMC Manufacturing, Inc., based in Corinth, Miss. CMC continues to supply Cortelco with products.
- 1997:** Cortelco International, Inc. changes its name to Cortelco Systems to reflect communications solutions approach to business.

Cortelco Systems has built upon its 100 years of experience to offer products such as the Millennium, a flexible ISDN-based switching platform; CTI (computer telephone integration); Orbit Wireless Communications System for wireless solutions, and the Cortelco Voice Processing Systems and ISDN Terminal Equipment. Cortelco Systems offers more than excellence in communications software and hardware; it offers total communications solutions.

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## The Evolution of a Telecommunications Leader



### Cortelco Systems: A Telecommunications Journey

Cortelco Systems, Memphis-based specialists in communications solutions, has emerged as one of the nation's leading suppliers of total communications solutions for businesses. Its origins over 100 years ago tell a story of a company that has constantly grown and pursued technological solutions to answer industry's need for communication innovation.

Cortelco Systems began more than 100 years ago as Kellogg Switchboard and Supply Company, a company founded by Milo Kellogg near Chicago. A pioneer in the mass production of telecommunications equipment, Kellogg's company continued until 1952 when it became ITT Kellogg, a division of International Telephone and Telegraph Corporation. Five years later and with only seven employees, the company opened a manufacturing site in a converted theater in the small town of Corinth, Miss. In 1961, the company built a new 82,000 square foot facility in Corinth Industrial Park. ITT Kellogg became ITT Telecommunications four years later. Three subsequent facility expansions brought the manufacturing site to its present size of 350,000 square feet.

In 1983, ITT Telecommunications was renamed ITT Business and Consumer Communications to reflect its expanded business. In 1987, the company merged its telecommunications activities with Compagnie General D'Electricite to form Alcatel, N.V. The new company was the world's largest telecommunications equipment manufacturer. Shortly after the merger, ITT Business and Consumer Communications was renamed Cortelco (Corinth Telecommunications Corp.) In 1990, International Telecommunications Corp. (ITC), a California-based company headed by former ITT executive, David S. Lee, purchased Cortelco.

The company expanded again in 1991 with the purchase of Solid State Systems, Inc., a manufacturer of digital switching platforms focused on the ACD, RMTS, and E-911 vertical markets. That year it also purchased Strategic Dimensions, Inc. (SDI), a manufacturer of voice processing systems. These additions enhanced Cortelco's product platform as well as the diversity of its workforce.

In 1993, Cortelco split into two separate companies: Cortelco International, Inc., headquartered in Memphis, Tenn., and CMC Manufacturing, Inc., based in Corinth, Miss. CMC continues to provide Cortelco with made-in-the-USA products and also performs contract manufacturing for other companies such as IBM and {Reltec}.

Cortelco International, Inc., changed its name in 1997 to Cortelco Systems to reflect the latest in its journey toward providing total communication solutions for businesses. Cortelco Systems provides

executive management, engineering, sales, marketing, technical training and support as well as distribution for all Cortelco Systems products. The products are sold and supported through Cortelco Systems' international network of authorized dealers.

Cortelco Systems has built upon its 100 years of experience to offer products such as the Millennium, a flexible ISDN-based switching platform; CTI (computer telephone integration); Orbit Communications System for multi-use wireless solutions; Cortelco 900 for single-use wireless applications; the Cortelco Navigator, a powerful PC-based answering and messaging package; Cortelco Voice Processing Systems; and ISDN Terminal Equipment. Cortelco Systems offers more than excellence in communications software and hardware; it offers total communications solutions.

### **Cortelco Systems: A Telecommunications Timeline**

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