Marketing Justification Cover Letter

We, Harman International Industries, Inc, request the following FCC ID/IC ID be dismissed as the increasing of Zigbee RF power.

FCC ID: APIHKVIRTUO Confirmation number: DSS: TC692815 DTS:TC311181 NII: TC945717

IC: 6132A-HKVIRTUO Application number: 011002285-001

We declare the product under this FCC ID and IC has not been sold or marketed in the USA or anywhere in the world, bearing this FCC ID an IC in question.

The Grantee has already invested significant amount of time and cost in to preparing for the launch of the product - such as labels and user manual. Selecting a new FCC ID would require investing additional time and cost, delaying their launch and giving their competitors an advantage on the market. The decision to increase the RF power was also based on market requirements, the original device specification would not meet market demands. This is what I submitted to the FCC to justify the dismissal, which they accepted

Name (Printed): Terry Shi

Title: Prin.Engineer,Regulatory Compliance, Quality

Signature:

Terry Shi

On behalf of Company: Harman International Industries, Inc