

08 May 2017

Federal Communications Commission
Office of Engineering and Technology
Equipment Authorization Division
7345 Oakland Mills Road
Columbia, Maryland 21046

Subject: Permanent Confidentiality request for FCC ID: 2ALTW1701

To whom it may concern

Pursuant to sections 0.457(d) and 0.459 of CFR 47, the applicant requests permanent confidential treatment of the following information accompanying this application:

- Schematics
- Bills of Materials
- Internal Photographs as per KDB 726920 D01 v01r02 section II (3)(a)
- User Manual as per KDB 726920 D01 v01r02 section II (3)(b)
- Operational Description
- Block Diagram

Regarding the internal photographs:

- The sensor and gateway products are sold on a B2B basis, into the oil and gas drilling industries, direct to the end customer. The sensors are fitted on pipe racking systems and the gateways installed in the near vicinity. As such, neither units is accessible to the general public . The device is sold subject to a signed Non-Disclosure Agreement, NDA, and please see submitted example NDA.

Regarding the User Manual:

- The products are sold B2B basis direct to the end customer for installation by trained personnel in on board drill ships, oil fields and similar locations with restricted access to the general public. The device is sold subject to a signed Non-Disclosure Agreement, NDA, and please see submitted example NDA.

Salunda has spent substantial effort in developing this product and it is one of the first of its kind in industry. Having the subject information easily available to "competition" would negate the advantage they have achieved by developing this product. Not protecting the details of the design will result in financial hardship.

Yours Sincerely



Charlie Blackham
Director