

Confidentiality Request Exhibit

Saab Defense and Security requests confidentiality of a portion of this application. Per 47CFR0.459(b), the following nine questions are answered and can be released to the public.

1. ***Identification of the specific information for which confidential treatment is sought.***
The exhibit that addresses Question 5, “Is this authorization to be used for the exclusive purpose of developing radio equipment for export to be deployed by stations under the jurisdiction of a foreign government?” is the only information that we ask to be treated confidentially.
2. ***Identification of the Commission proceeding in which the information was submitted.***
The information was resubmitted as the Foreign Government Use Exhibit – rev. A.
3. ***Explanation of the degree to which the information is commercial or financial, or contains a trade secret or is privileged.*** This license is to support a foreign procurement, which is currently under source selection. Due to competition sensitivity, our in-country partner prefers that the competition is not aware whom they are teamed with.
4. ***Explanation of the degree to which the information concerns a service that is subject to competition.*** There are two other companies that are in current competition for the final award.
5. ***Explanation of how disclosure of the information could result in substantial competitive harm.*** There are three teams competing for this project. The three prime contractors, by requirement, are all local companies (to the customer country). We are teamed with one of the in-country primes, but the competition is not aware of that. Their assumption is that our teammate is going at it alone, while they are each teamed with a foreign radar company. Our in-country partner sees this as a competitive advantage that the competition continues to think this way. It means they do not look at them as a serious competitor.
6. ***Identification of any measures taken by the submitting party to prevent authorized disclosure.*** We have not made any press announcements relative to our relationship with the prime, nor have we specifically announced this effort to the public/media. We are referring to the project by a code internally and with our suppliers and have not disclosed the customer name to lower level suppliers.
7. ***Identification of whether the information is available to the public and the extent of any previous disclosure of the information to third parties.*** This information is not currently available to the public. There has been no previous disclosure to third parties, except our U.S. partner SRC Inc.
8. ***Justification of the period during which the submitting party asserts that material should not be available for public disclosure.*** We currently request that the period of non-disclosure is 18 months. We may request an extension if the procurement cycle is delayed or there is a re-compete.
9. ***Any other information that the party seeking confidential treatment believes may be useful in assessing whether its request for confidentiality should be granted.*** No further information will be provided.