

GEC-Marconi Hazeltine

Electronic Systems Division

450 Pulaski Road, Greenlawn, New York 11740-1600

Telephone: (516) 261-7000

April 16, 1998

Dear Business Associate:

Hazeltine Corporation has now been formally merged into its parent company, GEC-Marconi Hazeltine Corporation ("GMH"). From April 16, 1998, Hazeltine's business will continue unchanged at its existing locations (Greenlawn, New York and Braintree, Massachusetts) except that it will be formally known as the Electronic Systems Division ("ESD") of GEC-Marconi Hazeltine. As you are probably aware, Hazeltine has been informally conducting its business under the "GEC-Marconi Hazeltine, Electronic Systems Division" name since shortly after its acquisition by GEC in July 1996. The merger just makes what was informal now formal.

Raymond E. Daugherty, who was Sr. Vice President of Hazeltine, will continue leading this business as the President of the Electronic Systems Division. I have become the Division's Vice President, Law and Contracts.

This merger will have no effect on the business relationship your company has had with Hazeltine. GEC-Marconi Hazeltine Corporation has assumed all of the rights and obligations of its former subsidiary, Hazeltine Corporation, under contracts, agreements and otherwise in existence on the date of the merger.

If you have any questions regarding the merger, please feel free to contact me at 516-262-8201; fax 516-262-8166; or E-mail "onders@hazeltine.com".

Very truly yours,



Edward A. Onders
Vice President
Law and Contracts

EAO/gd