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I understand; thank you for the explanation in your enclosed e-mail message.

In keeping with the circumstances you described, we would like to have the STA active for the trade show from Sunday, June 2 through Friday, June 7, 2002.

We will apply for another STA for customer-premise demonstrations when they have been scheduled. So we can efficiently coordinate our first demonstration, can you tell me how long we should allow for that STA to be granted?

Best regards,
John Stover, President
Gilland Electronics Inc.

-----Original Message-----

From: oetech@fccsun34w.fcc.gov [mailto:oetech@fccsun34w.fcc.gov]

Sent: Thursday, February 07, 2002 1:59 PM

To: jstover@gilland.com

Subject: Request for Info - STA File # 0060-EX-ST-2002 [Reference Number: 1702]

You indicated in your response to my last request for info that you have not established, nor intend to establish, any monetary relations with potential customers in relation to your request for this STA. We generally interpret a limited market study as an experiment where the licensee places equipment into customers hands and charges for a service, thereby determining what the potential market will pay for the service. If you are not doing this, then I need not forward your request to management for review.

You also mention wishing to demonstrate your equipment to potential customers who show interest at the trade show. We cannot grant open-ended authorizations. We will consider this application to be for the trade show only. Please give the dates you will need for operation at the Seattle trade show location. Any customer requests for demos resulting from the trade show may be requested in a future STA, once firmer dates and locations can be determined. You may submit requests for as many locations that you can supply location and date information in that STA, as long as they all fit in a six-month window.

Confirmation Number: EL11965
dyoung@fcc.gov