

To: John Stover
E-Mail: jstover@gilland.com
From: Doug Young
Date: February 07, 2002

Subject: Request for Info - STA File # 0060-EX-ST-2002

Message:

You indicated in your response to my last request for info that you have not established, nor intend to establish, any monetary relations with potential customers in relation to your request for this STA. We generally interpret a limited market study as an experiment where the licensee places equipment into customers hands and charges for a service, thereby determining what the potential market will pay for the service. If you are not doing this, then I need not forward your request to management for review.

You also mention wishing to demonstrate your equipment to potential customers who show interest at the trade show. We cannot grant open-ended authorizations. We will consider this application to be for the trade show only. Please give the dates you will need for operation at the Seattle trade show location. Any customer requests for demos resulting from the trade show may be requested in a future STA, once firmer dates and locations can be determined. You may submit requests for as many locations that you can supply location and date information in that STA, as long as they all fit in a six-month window.

The items indicated above must be submitted before processing can continue on the above referenced application. Failure to provide the requested information within 30 days of February 07, 2002 may result in application dismissal pursuant to Section 5.67 and forfeiture of the filing fee pursuant to Section 1.1108.

DO NOT Reply to this email by using the 'Reply' button. In order for your response to be processed expeditiously, you must upload your response via the Internet at https://gulfoss.fcc.gov/prod/oet/index_els.html

Responses to this correspondence must contain the Reference number : 1702