

Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12<sup>th</sup> St. NW  
Washington DC 20554

**Re: APPLICATION NUMBER HERE Request for Confidential Treatment of  
Material Filed**

FILED ELECTRONICALLY

Dear Ms. Dortch:

On May 25, 2004, Cisco Systems, Inc. (hereinafter "Cisco") filed an applications for two experimental radio licenses for the 4.9 GHz band. Per section 0.459 of the Commission's rules, this letter requests confidential treatment of material filed in support of the above-referenced application. Cisco submits the following in conformance with the requirements of section 0.459(b) of the Commission's rules:

1. Identification of the specific information for which confidential treatment is sought.
  - Document entitled "Theory of Operation," including the list of radio parameters and a diagram of our experimental radio system.
2. Identification of the Commission proceeding in which the information was submitted.
  - OET Experimental License Application File 0108-EX-PL-2004 and 0109-EX-PL-2004
3. Explanation of the degree to which the information is commercial or financial, or contains a trade secret or is privileged.
  - In 2003, the Commission authorized spectrum at 4.9 GHz to be licensed to public safety licensees. Cisco is one of several manufacturers interested in producing equipment for 4.9 GHz public safety licensees, as is evidenced by other experimental applications that have been filed. As a result, information about Cisco's experimental activities could be of commercial benefit to competitors.
4. Explanation of the degree to which the information concerns a service that is subject to competition.

- Based on the experimental license applications on file at the FCC, Cisco anticipates that several manufacturers are interested in producing equipment to serve public safety licensees at 4.9 GHz.
5. Explanation for how disclosure of the information could result in substantial competitive harm.
    - The information contained in the document presents information about a conceptual product that is being evaluated for possible commercial development. If competitors were to have access to this document, they would have knowledge of Cisco's pending business plans, and would be able to use this advance knowledge to their advantage. This could result in substantial competitive harm to Cisco's ability to bring a 4.9 GHz product to market, should that decision be made.
  6. Identification of any measures taken by the submitting party to prevent unauthorized disclosure.
    - Information about Cisco's products under development is considered by the company to be commercially sensitive information that employees are not permitted to discuss outside the company.
  7. Identification of whether the information is available to the public and the extent of any previous disclosure of information to third parties.
    - Information about product development is not routinely provided to the public, and is not available on Cisco's web site. No information about this product has been disclosed.
  8. Justification of the period during which the submitting party asserts that material should not be available for public disclosure.
    - Cisco requests that the above-identified material not be disclosed for 1 year. This period should provide sufficient time for Cisco to make its evaluation of the product.
  9. Any other information that the party seeking confidential treatment believes may be useful in assessing whether its request for confidentiality should be granted.
    - Not applicable.

Sincerely,

David Case