

From: Michael Reed

To: John Kennedy

Date: October 24, 2001

Subject:

FCC File #: 0112-EX-PL-2001- Reply

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Message:

October 24, 2001

To Whom It May Concern:

This statement is in response to a message received today with confirmation number EL11115, requesting an explanation for the use of more than 50 equipment units.

BeamReach Networks' equipment forms a high capacity, spectrally efficient system. As a result, to fully test and prove out the capabilities of the technology, a significant number of subscriber stations are required. In addition, we anticipate conducting simultaneous trials in multiple locations to assess the performance of the equipment in different propagation environments.

I hope this clarifies our application. Please do not hesitate to contact me if you have any further questions.

Thank you.

Sincerely,

Michael Reed

Customer Project Manager

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