

From: Michael Reed

To: Anthony Serafini

Date: March 20, 2002

Subject:

- Reply

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Message:

March 20, 2002

Dear Mr. Serafini:

This statement is in response to your message received with confirmation number EL11889 and reference number 1772, requesting a reduction in scope of operation through identification of specific locations for testing.

BeamReach Networks plans to operate base stations in the communities of Mountain View, California and Sunnyvale, California. Subscriber stations will be situated within 5 miles of the base stations.

BeamReach Networks anticipates conducting trials in additional cities. Should this application be granted for the aforementioned locations, BeamReach Networks may request modification of authorization to change or add additional locations in the future, as appropriate.

Please do not hesitate to contact me if you have any further questions.

Thank you very much.

Sincerely,

Michael Reed

Customer Project Manager

BeamReach Networks

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