To: Steve Coran E-Mail: scoran@lermansenter.com From: Doug Young Date: November 14, 2017

Subject: Request for Info - File # 0717-EX-CN-2017

## Message:

To what extent does the planned market trial transcend the existing network? What is the justification for a market trial that appears to be in similar communities?

Given that to test upgradability of equipment, you need to do this only per equipment type and to do a market trial, you only need to sample a portion of the market, explain the size of the requested market trial.

If a market trial is granted, it is not likely that we would extend the trial beyond the initial term requested.

The items indicated above must be submitted before processing can continue on the above referenced application. Failure to provide the requested information within 30 days of November 14, 2017 may result in application dismissal pursuant to Section 5.67 and forfeiture of the filing fee pursuant to Section 1.1108.

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Responses to this correspondence must contain the Reference number : 39696