

From: Daniel O'Connell

To: Doug Young
Date: May 08, 2018

Subject: Request for Info - File # 0681-EX-ST-2018

Message:

Dear Sir,

Pursuant to your request of April 23, 2018, please accept this as further description of the market trial referenced in our application for a Special Temporary Authority.

The sensor in question is designed to detect electrical arcing that could signal potential fire hazards in a residential application.

The intended business case for this device is distribution through insurance companies that have an obvious need for better preventive analytics associated with major loss drivers. The market trial is intended to test, in a collaborative pilot, the detection efficiency of the sensor, and its efficacy in underwriting homeowner policies.

The sensors will not be sold. The only fees will be for installation, data handling, analysis and reporting. The sensors will be returned at the end of the pilots.

I hope this addresses your questions. Please let me know if you require anything further. Thank you.

Sincerely,

Daniel W. O'Connell
General Counsel