## Exhibit A – Concept of Operation ThinKom Solutions, Inc.

ThinKom Solutions Inc has developed two ultra low-profile, broadband, highly efficient and affordable antenna systems for Coms-on-the Move (COTM), one based on patented Continuous Transverse Stub (CTS) technology and the other based on Variable Inclination Continuous Transverse Stub (VICTS) technology. The antenna systems operate in the Ku FSS frequency band (14.0GHz – 14.5GHz transmit and 11.7 – 12.2GHz receive). The systems will automatically search for and acquire the designated satellite and maintain precise pointing via automatic control of the azimuth, elevation and polarization angles.

The first system employs a CTS Flatplate Antenna which has a low height profile (~7") and a overall footprint (30" swept diameter), the second system, which has separate transmit and receive apertures also has a low height profile (<5") and an overall footprint of 42.5" x 30". Both of these systems are designed to be mounted on vehicles such as HMMVW's, SUV's and police vehicles (e.g. Crown Victoria's). The full motion tracking system allows high speed broadband connectivity on-the-move, thus allowing real-time streaming video from the vehicle to a remote operations center. There is strong demand for these products in support of national security, the war, disaster recovery and emergency services to provide data rates greater than 256 kbps up and 3 Mbps down. ThinKom has interest from several commercial organizations and government agencies to see the capability of these antenna systems over various regions within the CONUS.

An experimental license is required for ThinKom to refine these two antenna systems and the accompanying VSAT system parameters during operation. Many of the parameters cannot be effectively simulated in a lab environment. In addition, the live operations will allow ThinKom to detect and correct problems that were not anticipated.

The resolution of all potential problems is crucial to the success of this product in the military and commercial markets including Homeland Defense, Border Patrol and Emergency Services. Although there is a very strong desire for this capability, there is currently no affordable solution. Among the myriad of parameters which will be studied are network recovery, network throughputs, bandwidth requirements, etc.

ThinKom plans to deploy between 10 and 25 terminals in the field. Deployments of less than 5 may not provide an accurate measure of usage and operational profiles. This information is vital to development of an operational VSAT system by providing bandwidth requirements, hub resources, number of access queues, etc. In addition network problems / flaws many not manifest themselves if the network is lightly loaded with a small number of users.

ThinKom plans on testing a broad inventory of commercially available Non-Spread Spectrum Modems (NSSM) and Spread Spectrum Modems (SSM). The specific make and models include, but are not limited to, the iDirect 5100 NSSM, iDirect 8350 SSM, Hughes HX150 SSM, Comtech EF Data CDM-570L NSSM and L3-Linkabit MPM-1000

SSM. The satellites planned to be used for demonstration purposes include, but are not limited to, AMC6 (72°W), Galaxy 26 (93°W), Horizons 1 (127°W), and G-10R (123°W). There is a possibility that one of the service providers will have to provide new spectrum on other satellites in order to support the bandwidth required for a spread spectrum demonstration. These demonstrations will operate on a non-interfering basis. ThinKom will work with the satellite operators to make sure that operators and all carrier types are authorized and coordinated with other satellite operators.

Since the antenna systems will operate throughout CONUS communicating with satellites at orbital positions between 72° W to 127° W the antenna orientation in the horizontal and vertical planes will vary with earth station and satellite position. Table 1 below summarizes the range of pointing azimuth and elevation angles expected for CONUS operation.

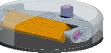
| -         |         |         |                |         |              |                |         |              |
|-----------|---------|---------|----------------|---------|--------------|----------------|---------|--------------|
|           |         |         | Eastern        |         |              | Western        |         |              |
|           |         |         | Orbital Arc    | Eastern | Eastern      | Orbital        | Western | Western      |
| Area of   |         |         | Position (deg. | Azimuth | Elevation    | Position (deg. | Azimuth | Elevation    |
| Operation | Lat (N) | Lon (W) | W.L.)          | (deg.)  | Angle (deg.) | W.L.)          | (deg.)  | Angle (deg.) |
| Southeast | 25.0    | 80.0    | 72.0           | 161.6   | 59.4         | 127.0          | 248.5   | 30.7         |
| Northeast | 45.0    | 68.0    | 72.0           | 185.6   | 38.0         | 127.0          | 247.0   | 12.9         |
| Southwest | 32.0    | 117.0   | 72.0           | 117.9   | 28.3         | 127.0          | 198.4   | 51.2         |
| Northwest | 48.0    | 124.0   | 72.0           | 120.1   | 16.0         | 127.0          | 184.0   | 34.8         |

Table 1 – Range of Pointing Azimuth and Elevation Angles for CONUS Operation

The table and graphics below provide information on the two antenna system types being employed.

## ThinKom SOTM Low-Profile CTS & VICTS Antenna Performance Characteristics





TKS-GMTR6X24

TKS-GMT21R16

| ANTENNA PHYSICAL:  |                              |                |
|--------------------|------------------------------|----------------|
| Antenna Dimensions | 42.5" x 25" x 4"             | 7" H x 30" Dia |
| Antenna Weight     | 138 lbs                      | 120 lbs        |
| Aperture Size      | Rx (16" Dia.), Tx (20" Dia.) | 6"x24"         |

| ANTENNA ELECTRICAL:    |                                 |                                 |  |
|------------------------|---------------------------------|---------------------------------|--|
| Electrical Interfaces  | Power Supply 115/230 VAC, 50/60 | Power Supply 115/230 VAC, 50/60 |  |
| Electrical interfaces  | Hz auto ranging                 | Hz auto ranging                 |  |
| Power Consumption      | 50 Watts                        | 50 Watts                        |  |
| Output/Input Impedence | 50 Ohm (Type F Connector)       | 50 Ohm (Type F Connector)       |  |

## ANTENNA RF CHARACTERISTICS:

| Tunable Bandwidth - Transmit                                     | 13.75 - 14.5 GHz   | 13.75 - 14.5 GHz                |  |
|--|--|---------------------------------|--|
| Tunable Bandwidth - Receive                                      | 10.95 - 12.75 GHz  | 10.7 - 12.75 GHz                |  |
| Instantaneous Bandwidth - Transmit                               | > 100 MHz  | 750 MHz                         |  |
| Instantaneous Bandwidth - Receive                                | 500 MHz  | 2050 MHz                        |  |
| G/T (mid-band)   | 10.5 dB/K @ 70° EI, 6 dB/K @<br>20° EI                       | 11 dB/K from +10° EI to +90° EI |  |
| Uplink EIRP (dBW) with 4W SSPA<br>(Capable of handling 25W SSPA) | 39.5 dBW @ 70 deg. Elevation,<br>34.8 dBW @ 20 deg Elevation | 38 dBW from -10° EI to 90° EI   |  |
| Data Rate - Downlink<br>(via existing FSS satellites)            | Up to 5 Mbps   | Up to 10 Mbps                   |  |
| Data Rate - Uplink<br>(via existing FSS satellites)              | 32 to 1024 Kbps  | 32 to 4096 Kbps                 |  |
| Polarization - Transmit  | Single Adjustable Linear                                     | Dual-Pol Linear                 |  |
| Polarization - Receive   | Single Adjustable Linear, cross-<br>polarized with transmit  | Dual-Pol Linear                 |  |
| Cross Pol Isolation  | > 25 dB  | > 19 dB                         |  |
| Peak Sidelobe Level  | < - 13 dB  | < - 15 dB                       |  |
| Azimuth Beamwidth (14.25 GHz)                                    | 3.1°   | 1.7°                            |  |
| Azimuth Beam Scan Range  | 360° Continuous  | 360° Continuous                 |  |
| Elevation Beam Scan Range  | 20° - 70° elevation  | 20° - 70° elevation             |  |
| IF Input/Output  | 950 - 1450 MHz   | 950 - 1450 MHz                  |  |
| VSWR (Tx)  | 1:1.5  | 1:1.5                           |  |
|  |  |                                 |  |





TKS-GMT21R16 Demonstration Vehicle (TKS-GMTR6X24 Not Shown)