

From: James Millican

To: Behnam Ghaffari

Date: October 17, 2018

Subject: 0787-EX-CN-2018

Message:

Good morning,

Please see below for responses to your questions and let me know if I can provide any further information regarding our application.

(1) Why do you need to conduct testing in 4 different states with 400 units?

Four states were chosen to give a cross section of climate conditions (very cold to very hot as well as snow, ice, heavy rain, and fog) for devices which will be exposed to the elements year round. Inclement weather is expected to alter the performance of the systems and measuring the variations is the goal of the experiments.

(2) Can testing be done with lower number of devices? If yes, please provide the number.

Each state is expected to have no more than 25 installations. Each installation involves a minimum of 4 transmitters. The sum is 100 transmitters for each state, but involve only 25 or fewer transmitter systems.

(3) Are you conducting market study?

This is not a market survey but rather experimental testing to verify operation in climate extremes as well as more "normal" conditions. This testing will mirror normal automotive environmental testing under a broad range of climate and covering all the automotive environmental edge cases.

Best Regards,

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