Dear John Kennedy,

I have asked the Division Manager at AT&T's Shannon Labs to help explain why the license needs to be nationwide.

His response is below. If you will not agree to option 1, will I need to do a new 405 request? If I need to do a new

form can I request all five location on the one call sign or will each site need a separate call sign?

Please advise.

Dawn

----Original Message----

From: Rice, Christopher W (Chris), ALRES Sent: Tuesday, September 18, 2001 10:03 AM

To: Hardt, Dawn D, NPONS

Subject: RE: Nationwide Justification for WA2XOI

Dawn,

We can try two things.

## OPTIONS:

- 1) The reason for a nationwide license is the following: The technology that we are developing is low-power indoor/campus wireless systems. We would like to be able to demonstrate this technology at AT&T customer locations as the need arises. These demonstrations would typically last less than a few days. As you know, AT&T customers are worldwide, but for this service, we envision customers at locations anywhere within the United States. For this reason, we would request the nationwide experimental license.
- 2) Specific Locations: Florham Park, NJ; Middletown, NJ; Bedminster, NJ; Basking Ridge, NJ; Menlo Park, CA. These locations correspond to AT&T Labs and AT&T Corporate offices.

Option 1) is preferred. It is much easier to convince a customer of a demonstration if they do not have to travel. Option 2) would require the customer to come to us; this is a marketing/sales disadvantage, but it is better than no license.

I hope this helps.

Sincerely,

Chris Rice

----Original Message----From: Hardt, Dawn D, NPONS

Sent: Tuesday, September 18, 2001 9:52 AM To: Rice, Christopher W (Chris), ALRES

Subject: FW: Nationwide Justification for WA2XOI

Chris,

Help...... Can you please write up something for me to give them, or should we ask for several locations?

----Original Message----

From: John Kennedy [mailto:JKENNEDY@fcc.gov] Sent: Tuesday, September 18, 2001 9:41 AM To: Hardt, Dawn D, NPONS

Subject: Nationwide Justification for WA2XOI

Dear Ms. Dawn Hardt:

Thank you for your timely reply to my e-mail. We do need more specific information pertaining to the need for a nationwide experimental license. The question which we are contemplating is, "Why can't an experimental license be requested for specific sites as the need arises?". Please provide a more detailed reason than the one in exhibit 1. Thank you.

Sincerely,

John W. Kennedy